

# r Reality?

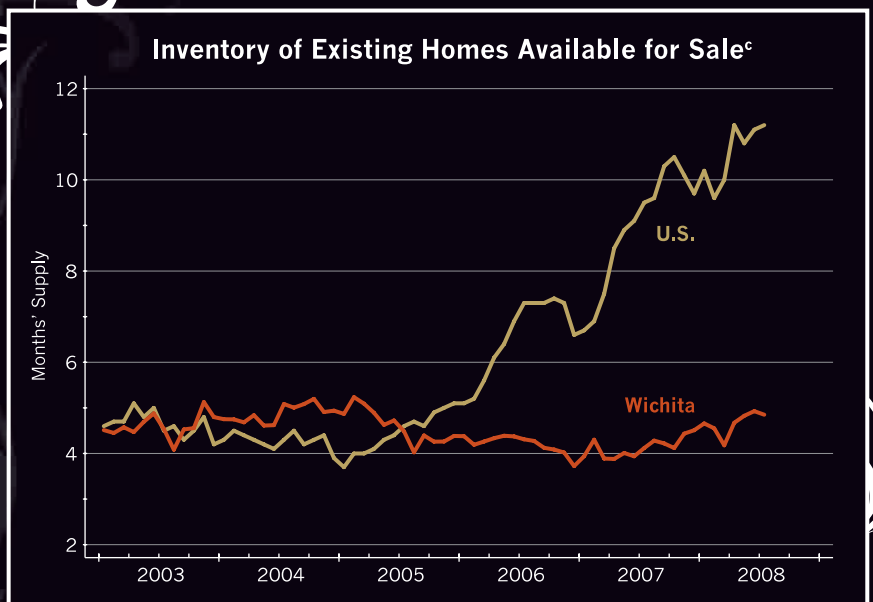


*“Reality, in fact, is always something you couldn’t have guessed.”*

- C.S. Lewis

The reality is that Wichita’s housing market remains fairly balanced, even as home sales have slowed. Homes on the market are still selling quickly (typically in about 40 days), and we have less than a five months’ supply of existing homes available for sale on the market.

When will sales rebound? It depends in large part on when potential buyers decide to dispel the illusion cast by national news reports and begin looking instead at the reality of our market.



Notes: b) Median number of days between listing and contract dates, seasonally adjusted  
 c) Ratio of active existing home listings to existing home sales, seasonally adjusted

