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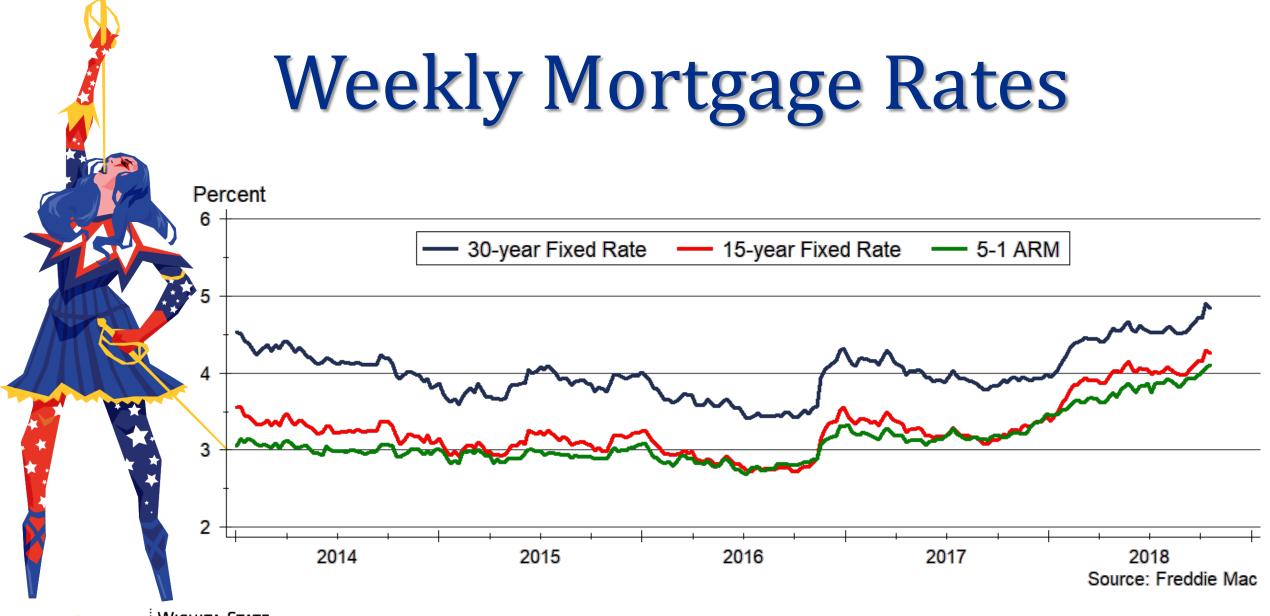




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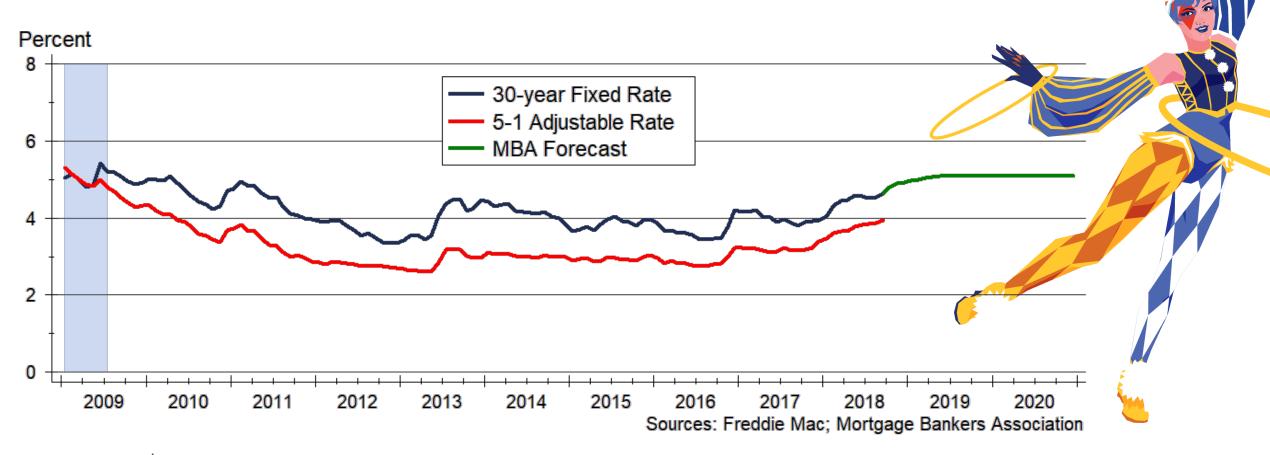






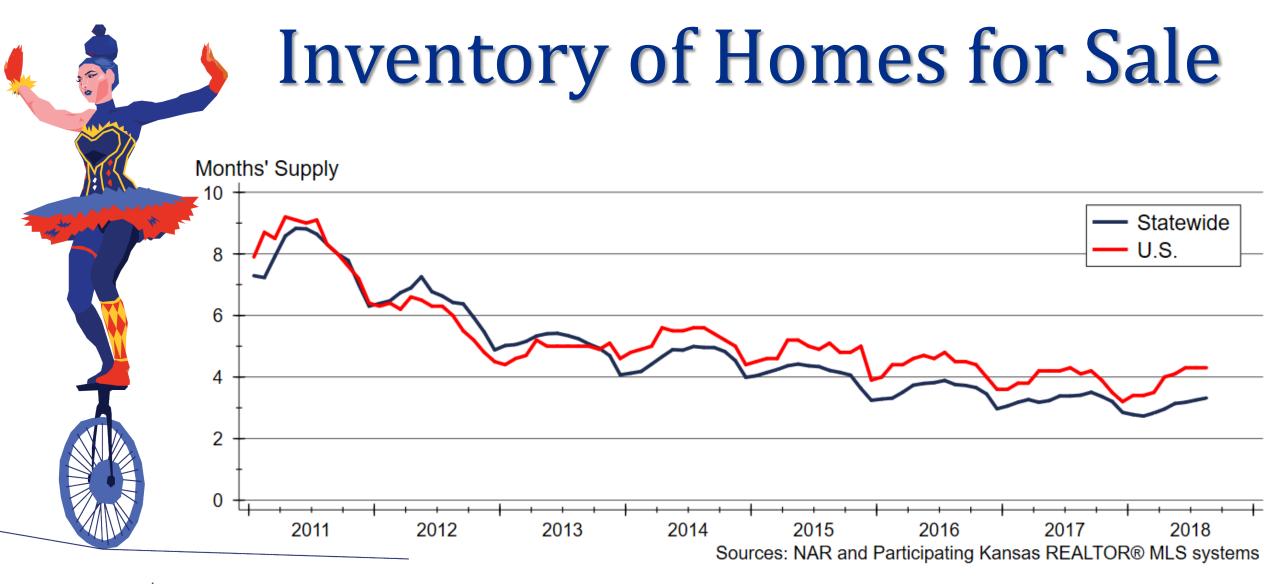


Mortgage Rates Forecast





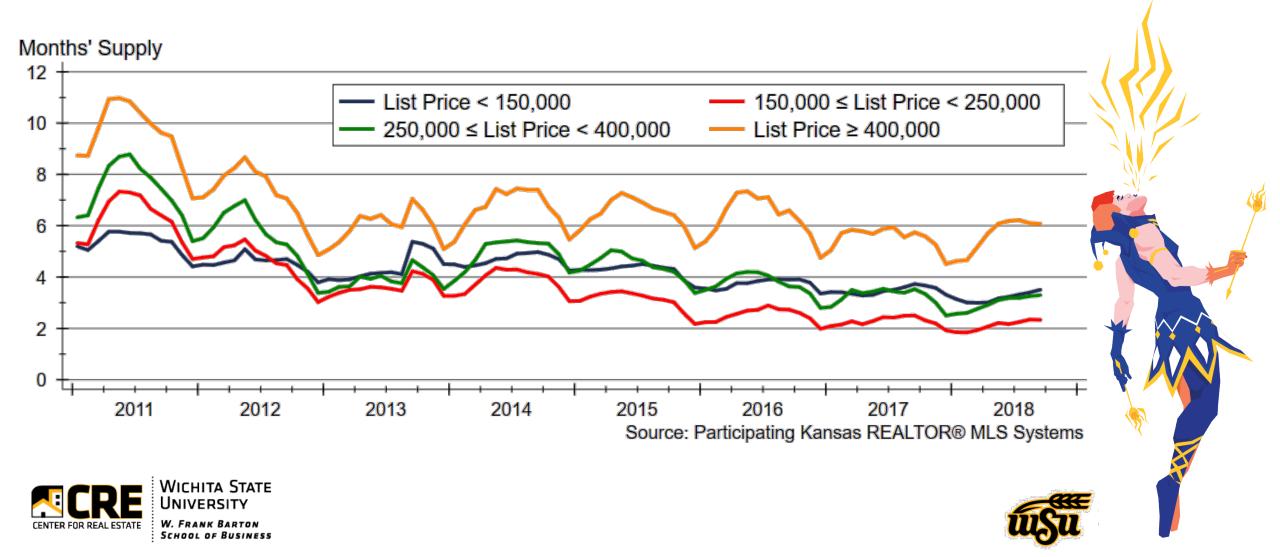




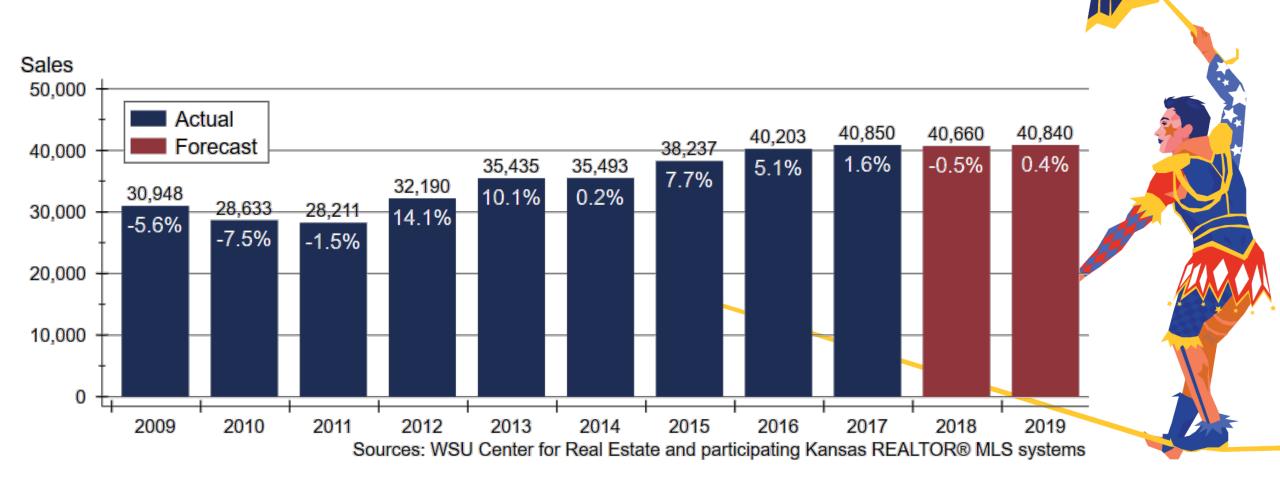




Home Inventories by Price Range

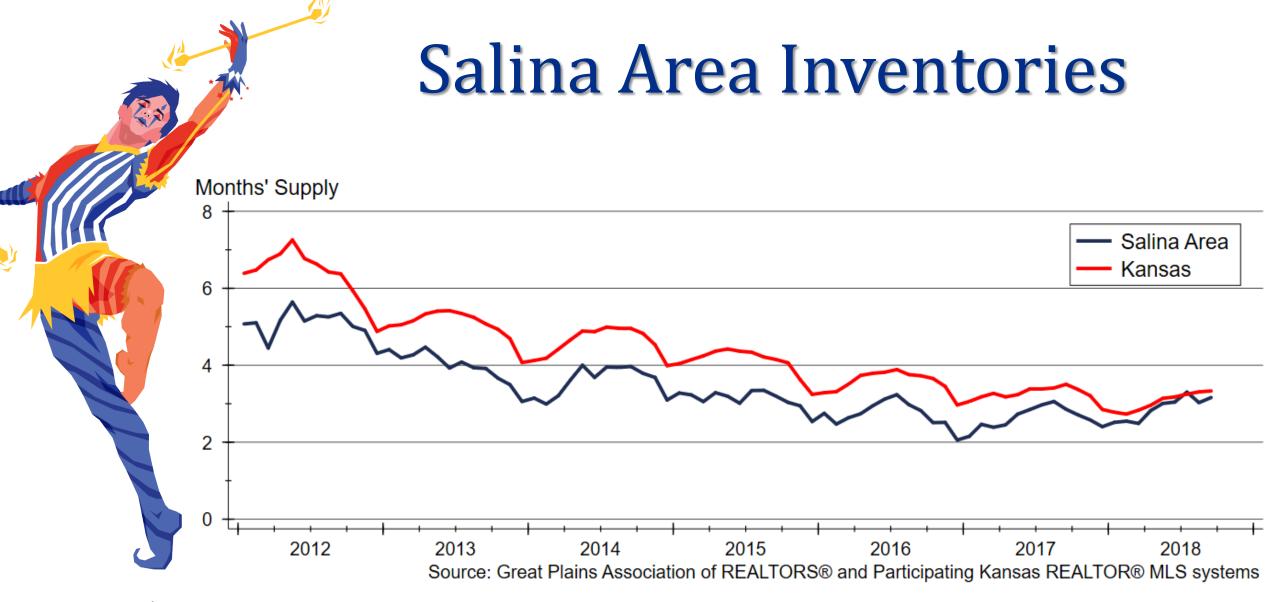


Kansas Home Sales Forecast





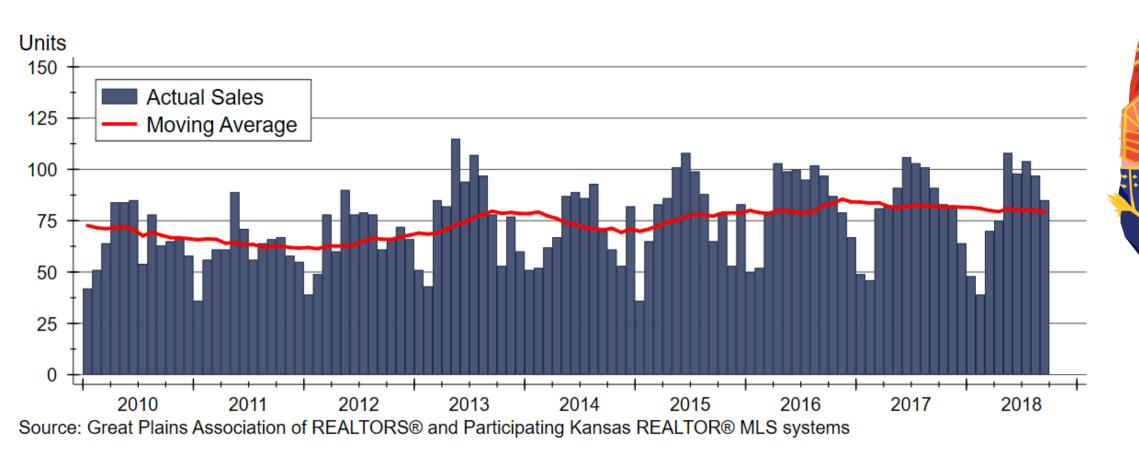








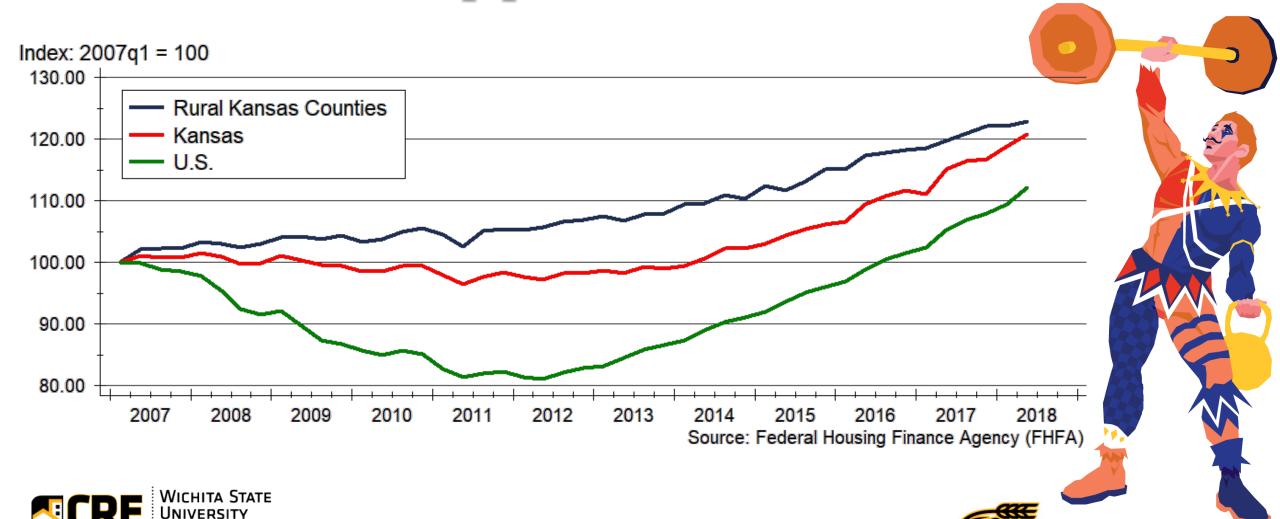
Salina Area Home Sales



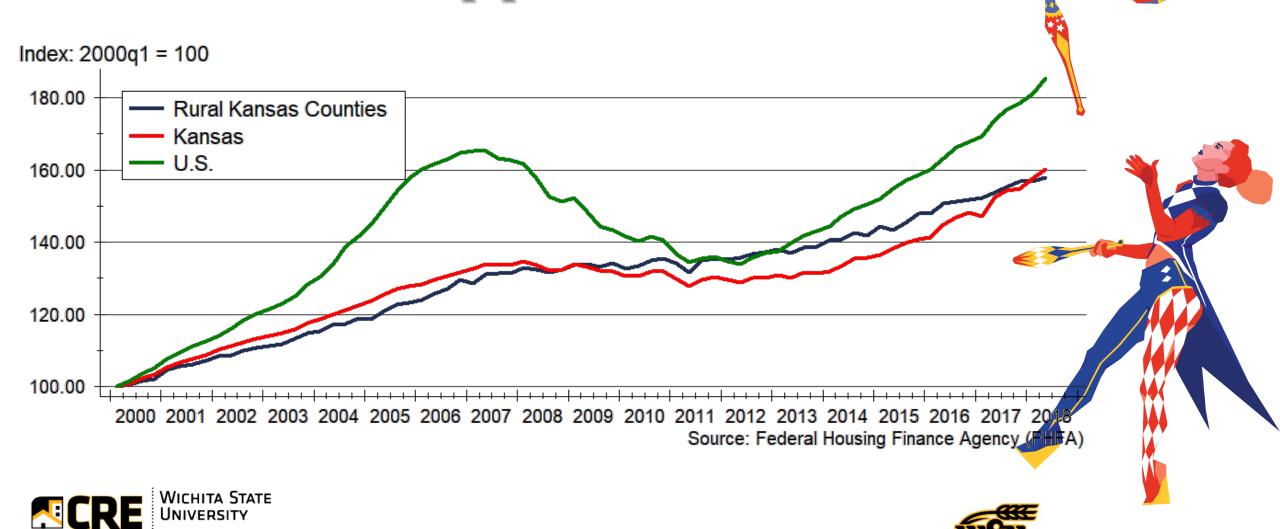


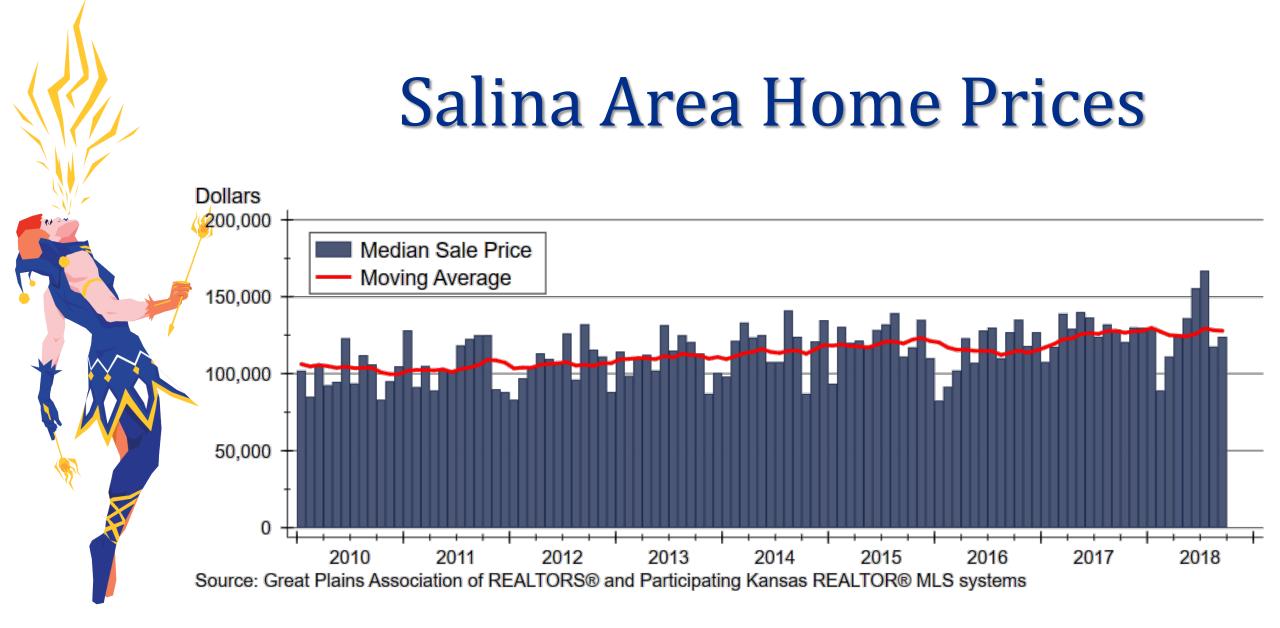


Home Price Appreciation since 2007



Home Price Appreciation since 2000

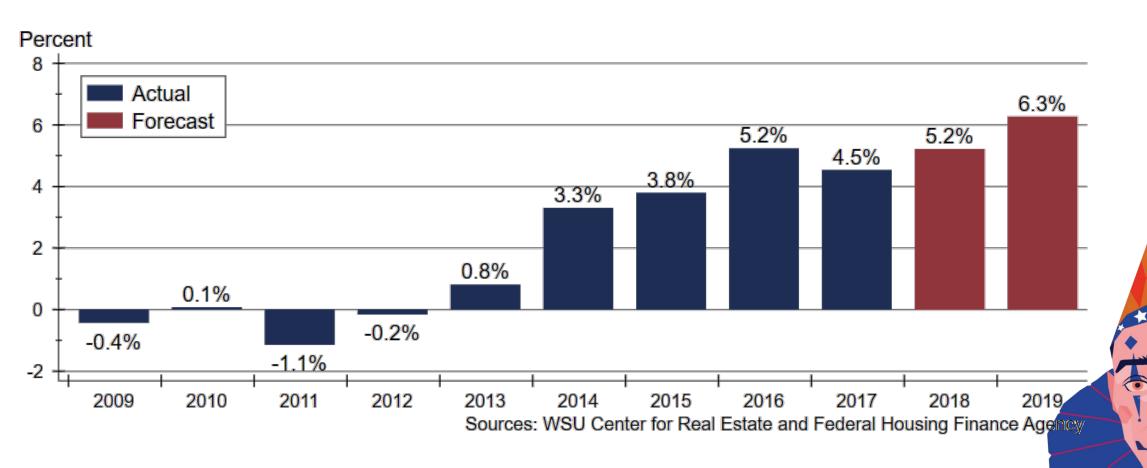






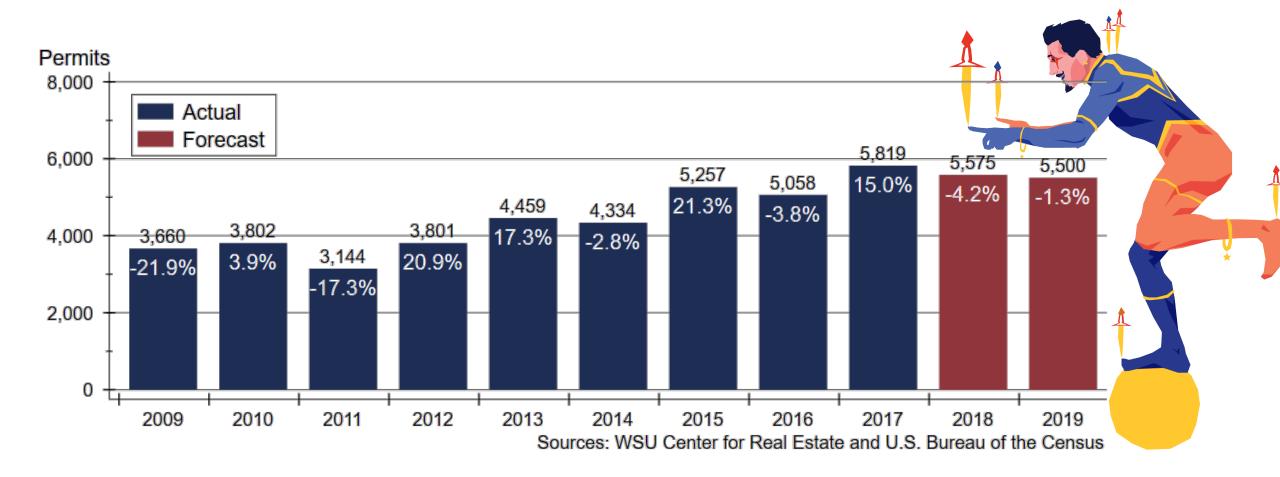


Home Price Appreciation Forecast



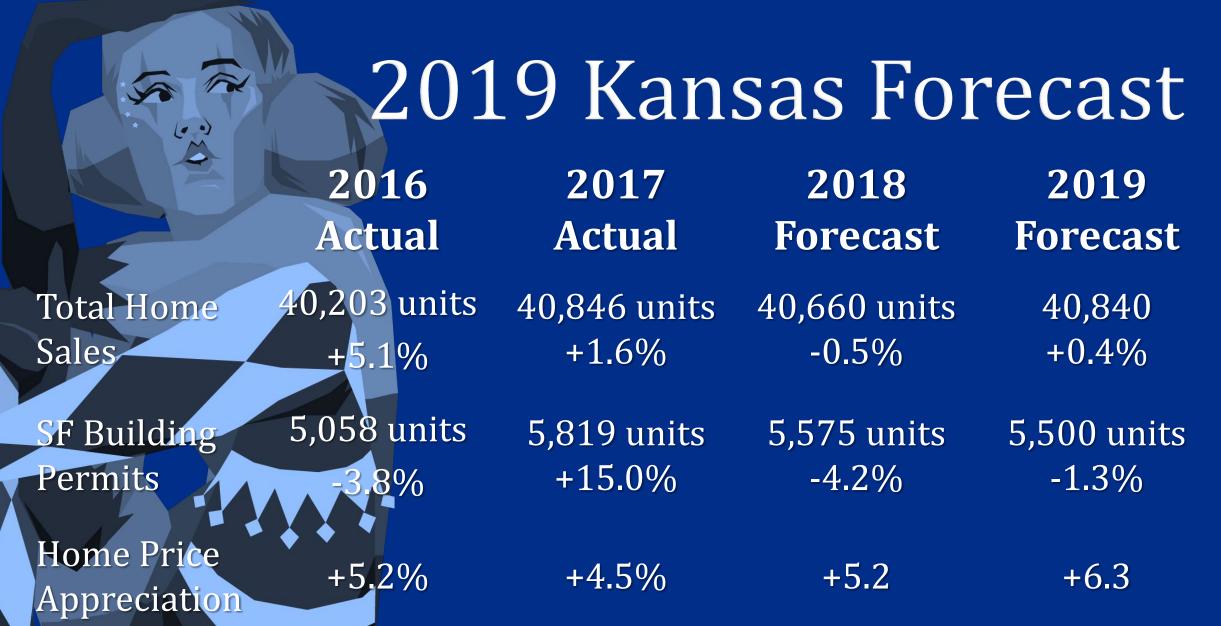


Kansas Home Construction Forecast













2019 Major Market Forecasts

	KC	Lawrence	Manhattan	Topeka	Wichita
Total Home	38,630 units	1,550 units	1,380 units	3,150 units	10,640 units
Sales	-0.4%	+2.0%	+3.0%	-1.6%	+1.4%
SF Building	5,535 units	190 units	250 units	290 units	1,040 units
Permits	-4.0%	-5.6%	+6.4%	+1.8%	+1.5%
Home Price Appreciation	+8.0%	+3.9%	+3.1%	+3.5%	+4.6%





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