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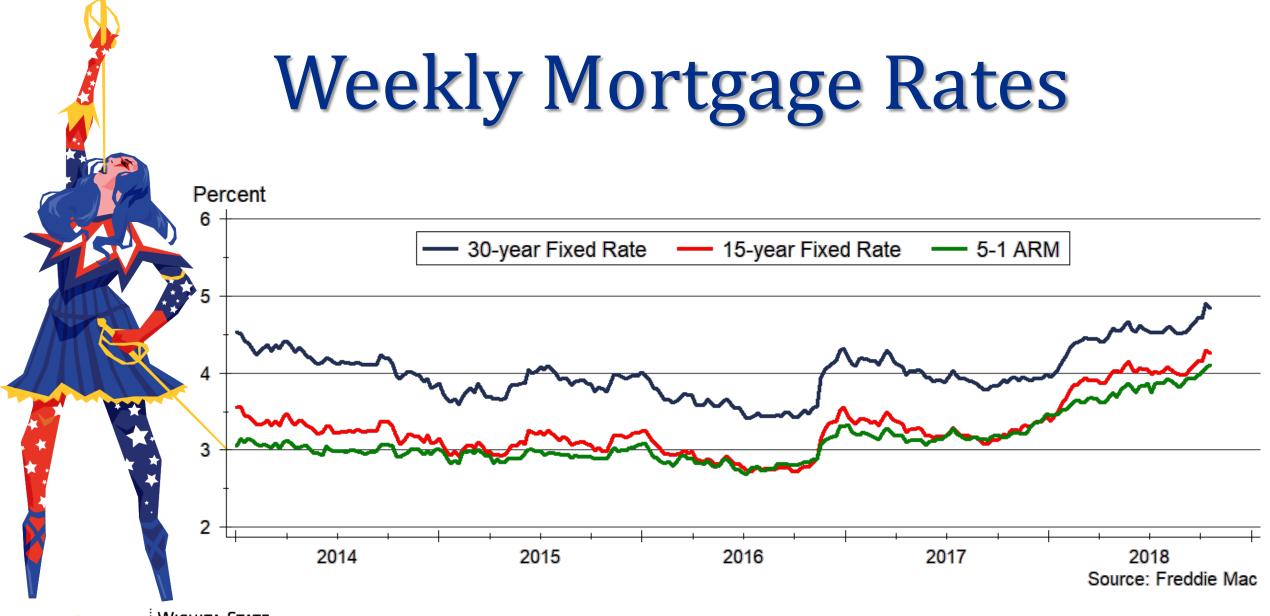




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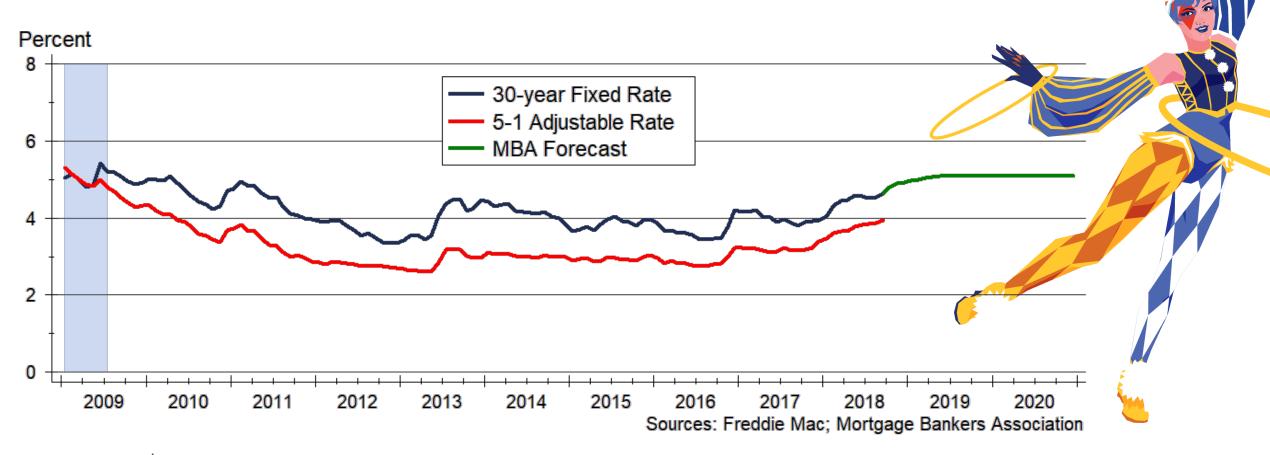






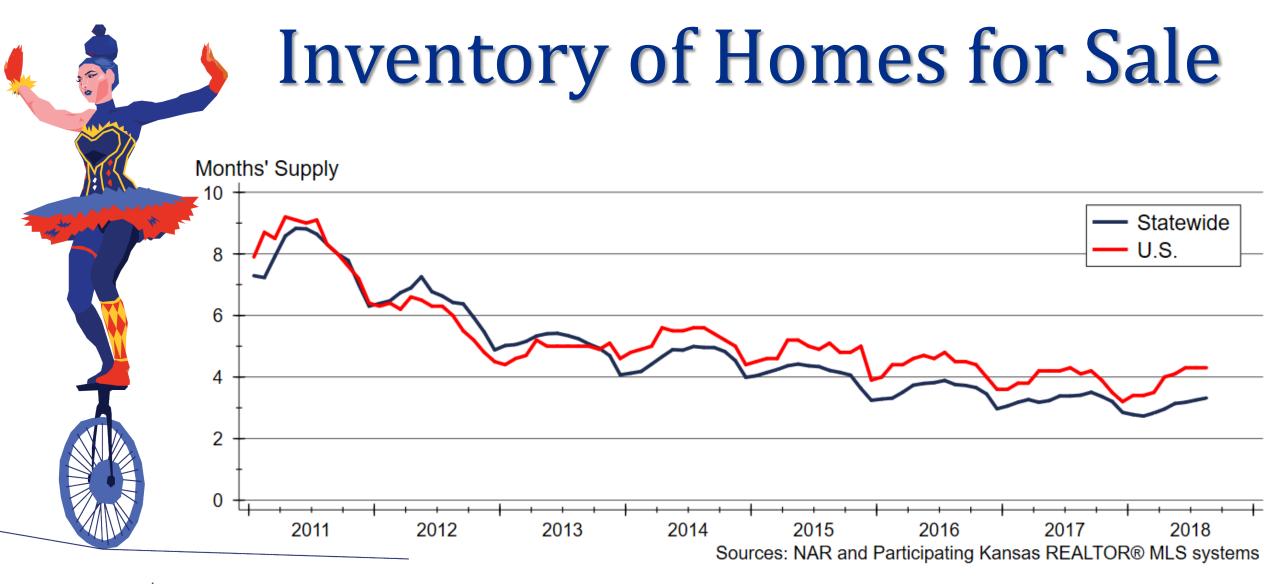


Mortgage Rates Forecast





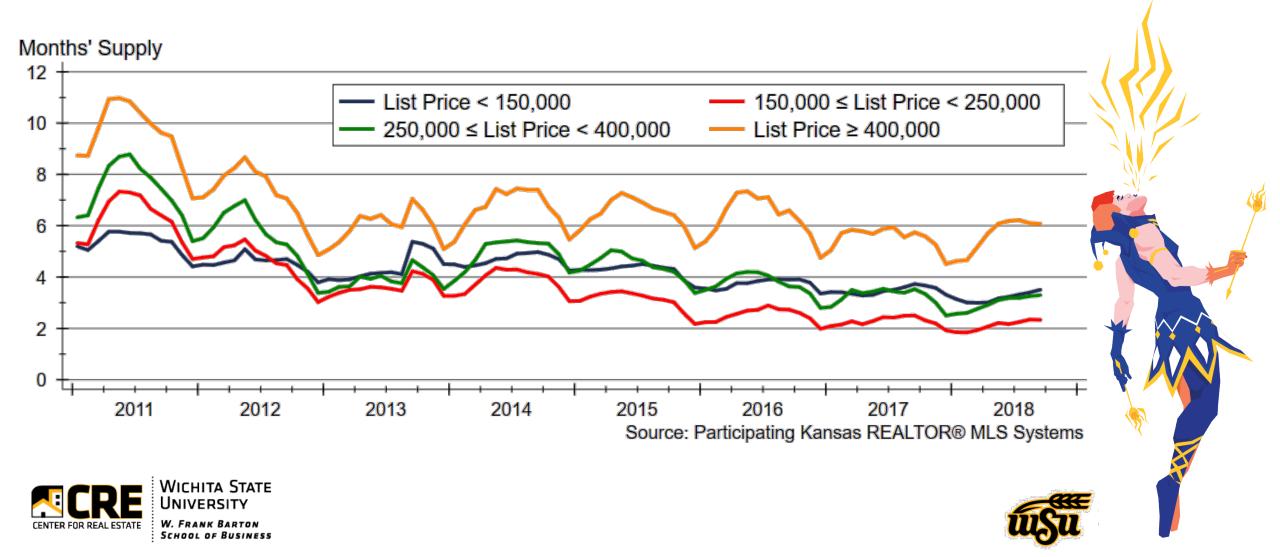




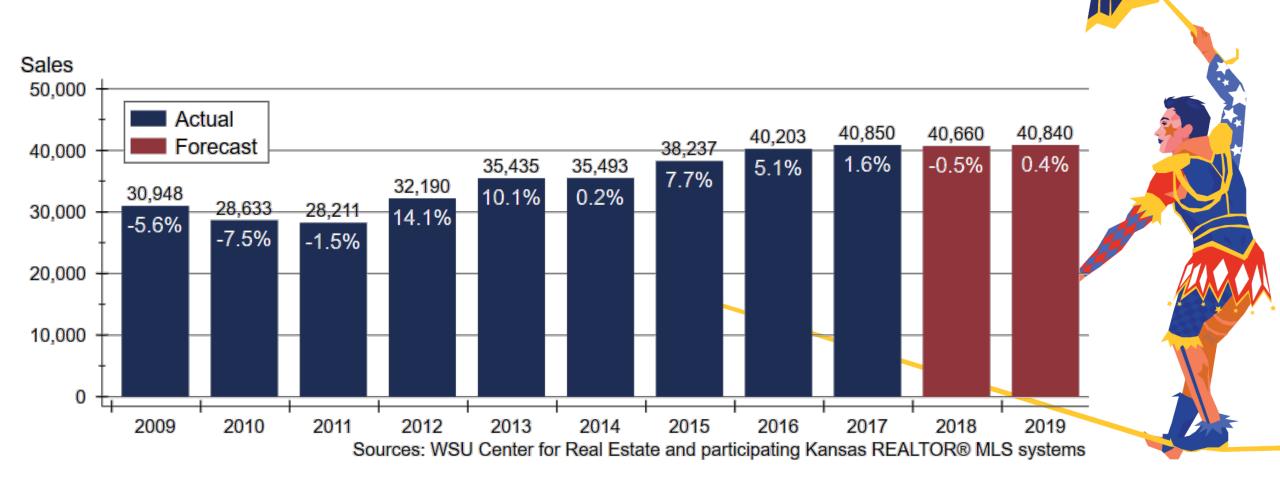




Home Inventories by Price Range

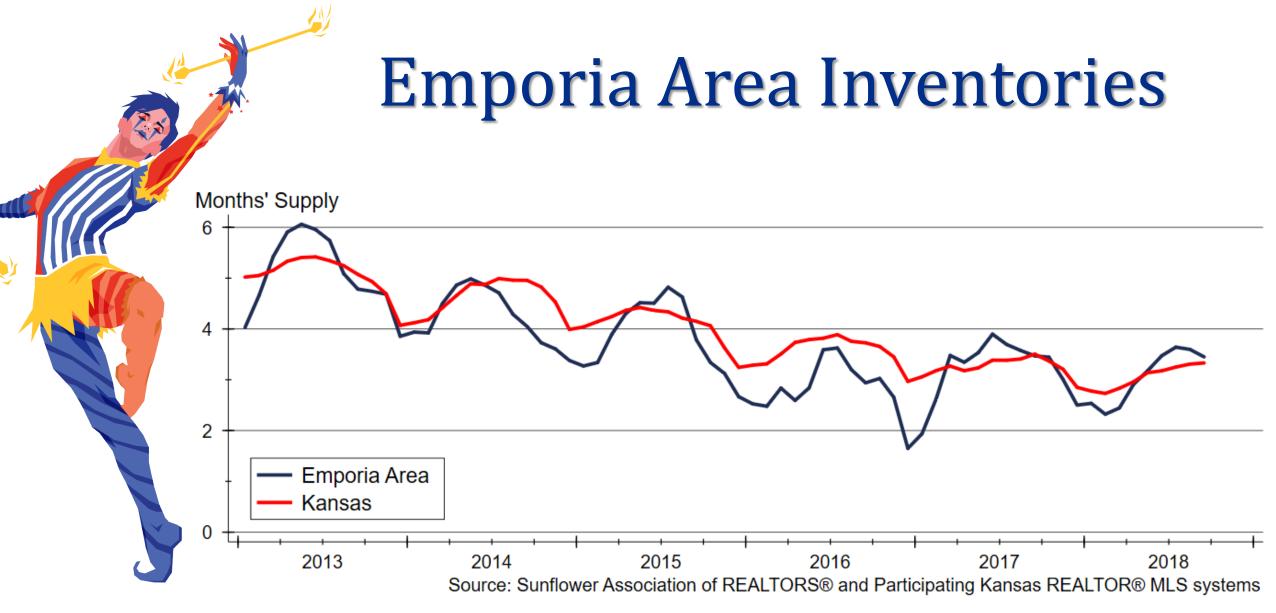


Kansas Home Sales Forecast





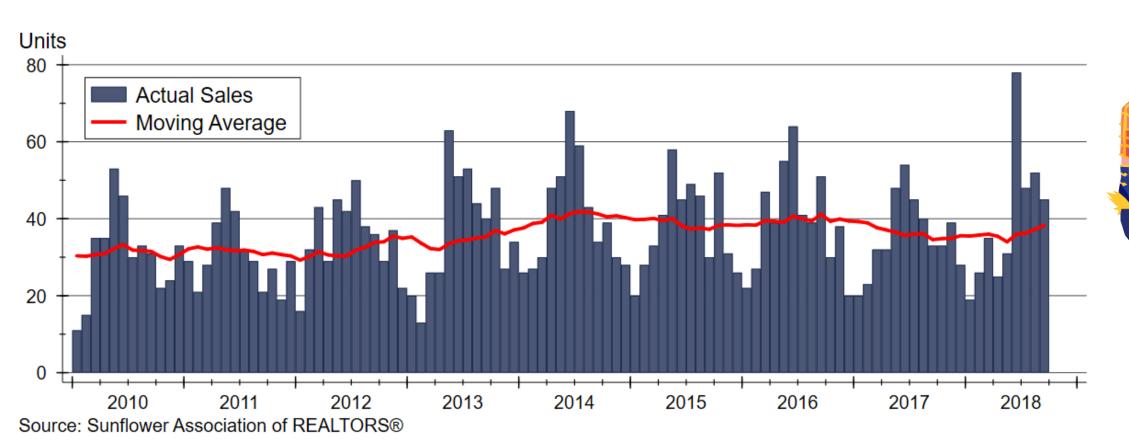








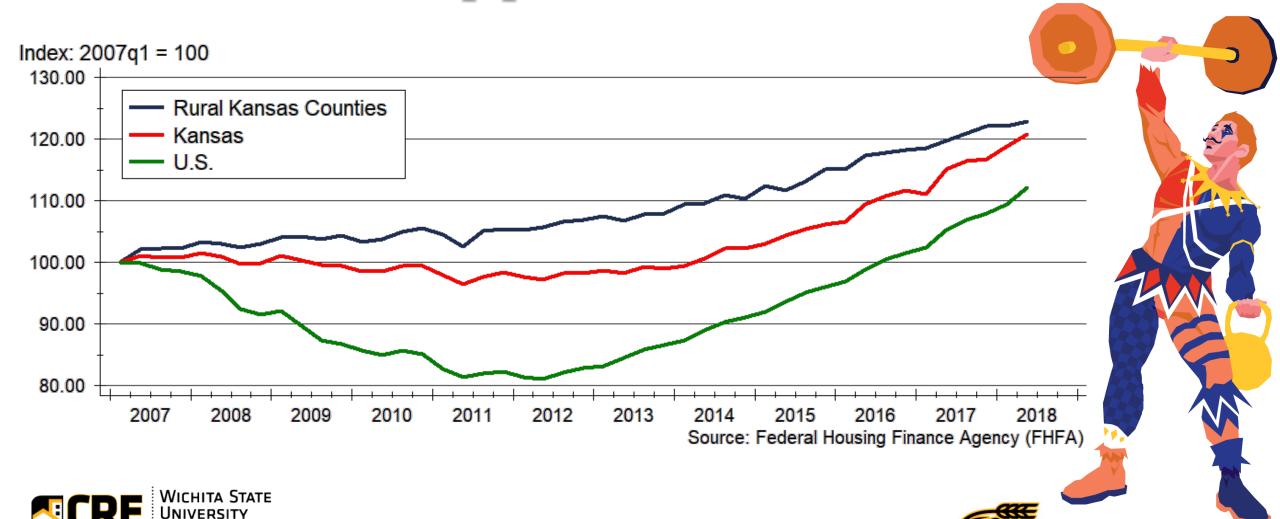
Emporia Area Home Sales



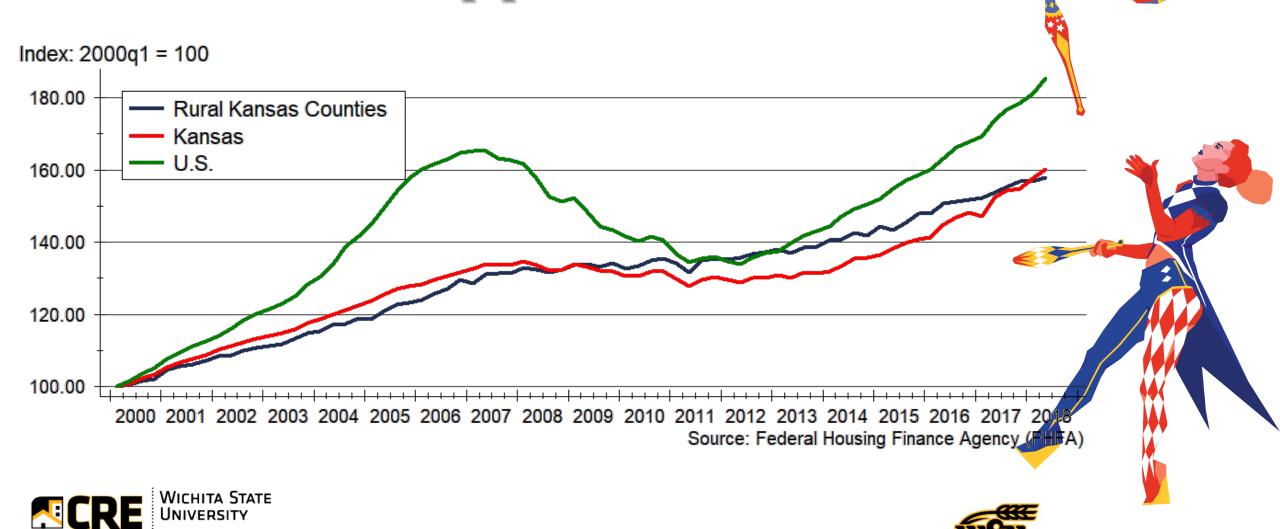


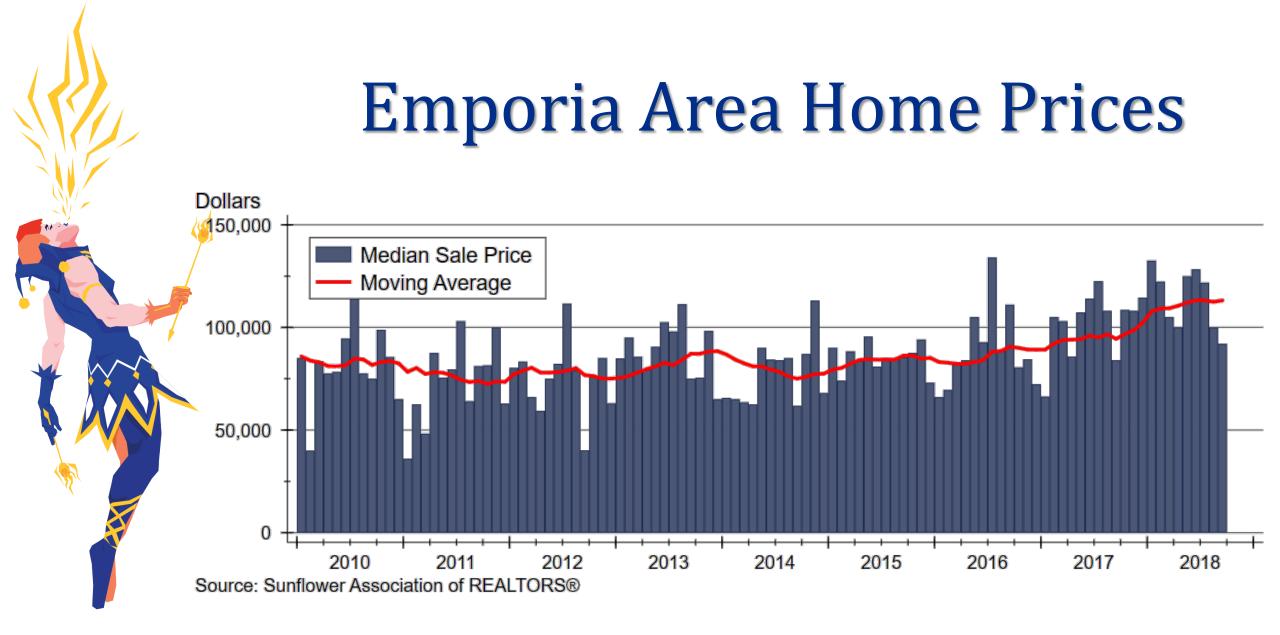


Home Price Appreciation since 2007



Home Price Appreciation since 2000

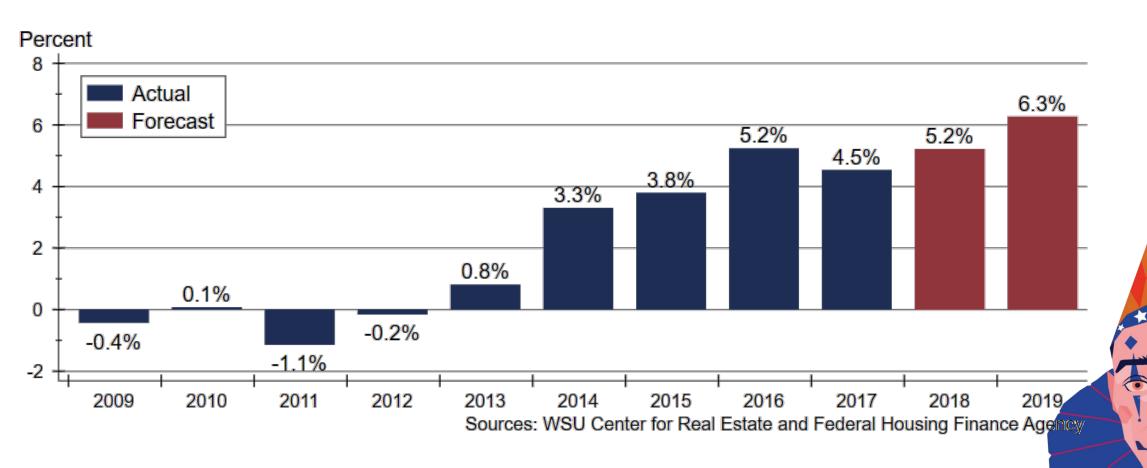






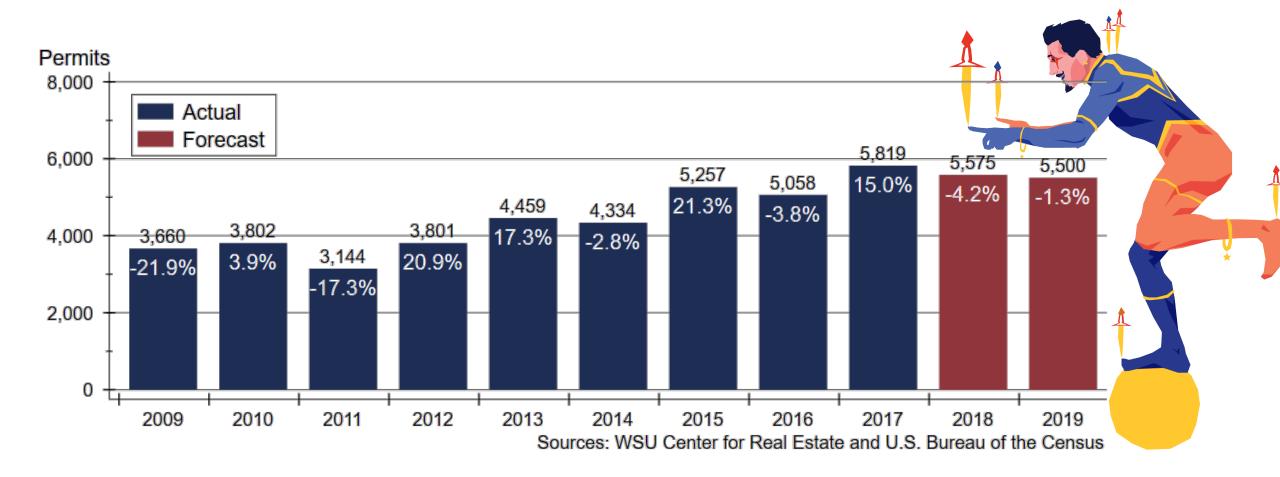


Home Price Appreciation Forecast





Kansas Home Construction Forecast







2019 Kansas Forecast 2016 2017 2018 2019 Actual **Actual Forecast Forecast** 40,203 units Total Home 40,846 units 40,660 units 40,840 Sales +1.6% -0.5% +0.4%+5.1% 5,058 units 5,575 units SF Building 5,819 units 5,500 units +15.0% -4.2% Permits -1.3% -3.8% Home Price +5.2% +4.5% +5.2 +6.3 Appreciation





2019 Major Market Forecasts

	KC	Lawrence	Manhattan	Topeka	Wichita
Total Home	38,630 units	1,550 units	1,380 units	3,150 units	10,640 units
Sales	-0.4%	+2.0%	+3.0%	-1.6%	+1.4%
SF Building	5,535 units	190 units	250 units	290 units	1,040 units
Permits	-4.0%	-5.6%	+6.4%	+1.8%	+1.5%
Home Price Appreciation	+8.0%	+3.9%	+3.1%	+3.5%	+4.6%







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