In McPherson (ounty, the Hunt is on!

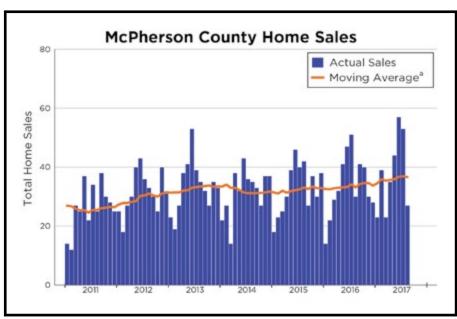
The McPherson County Housing Outlook is a part of the Kansas Housing Markets Forecast series. Our theme this year is "The Hunt is On!" reflecting the tight inventories of homes available for sale across much of the state. Whether you're a buyer, a seller or a real estate professional, we've prepared this

Dr. Stanley D. Longhofer

Director, WSU Center for Real Estate WICHITA.EDU/REALESTATE



McPherson County Housing Statistics



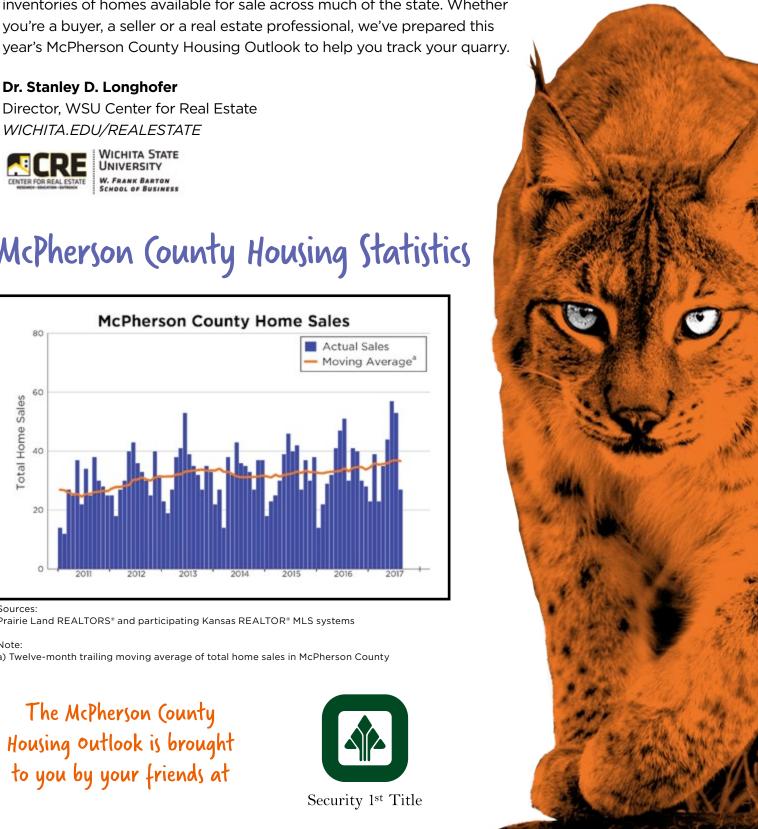
Sources:

Prairie Land REALTORS® and participating Kansas REALTOR® MLS systems

a) Twelve-month trailing moving average of total home sales in McPherson County

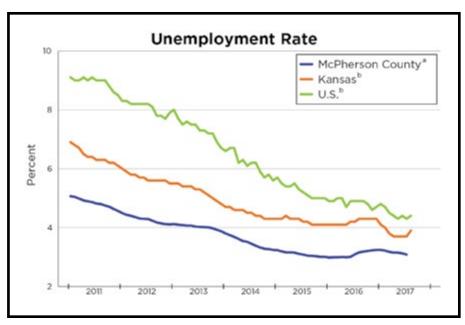
The McPherson (ounty Housing Outlook is brought to you by your friends at

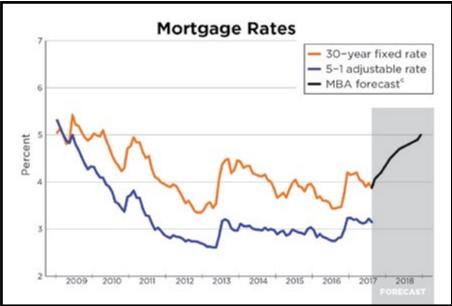




WICHITA STATE UNIVERSITY

Economic Overview





Sources:

Freddie Mac, Mortgage Bankers Association, U.S. Bureau of Labor Statistics

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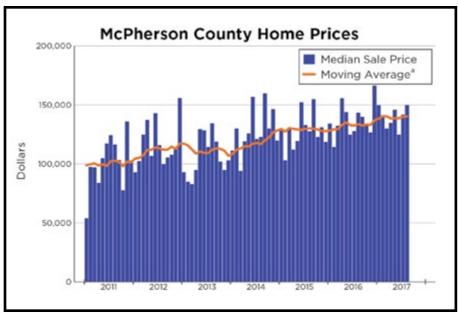
a) Twelve-month trailing moving average of the McPherson County unemployment rate

b) Seasonally adjusted

) Mortgage Bankers Association September 2017 forecast of the 30-year conventional mortgage rate

Mortgage rates should remain below 5 percent through the end of 2018

McPherson (ounty Housing Statistics





Sources:

Prairie Land REALTORS® and participating Kansas REALTOR® MLS systems

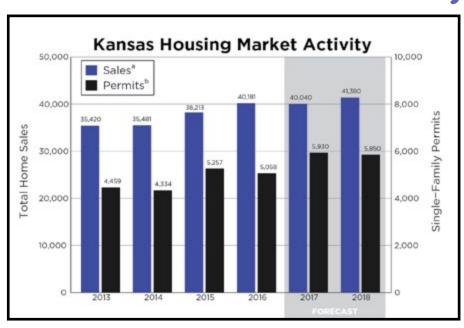
Notes:

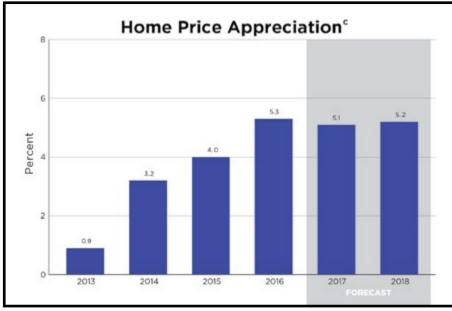
- a) Twelve-month trailing moving average of the median sale price of all homes in McPherson County
- b) Ratio of active listings to home sales
- c) Twelve-month trailing moving average of McPherson County inventory
- d) Kansas statewide inventory figure is seasonally adjusted

2017 YTD Days on Market: 91 days



Kansas Statewide Housing Forecast





Sources

Federal Housing Finance Agency, National Association of REALTORS*, Participating REALTOR* multiple listing services across Kansas, U.S. Bureau of the Census, WSU Center for Real Estate

Notes:

- a) Total home sales in Kansas as reported by participating REALTOR* multiple listing services across the state $\,$
- b) Single-family building permits issued in Kansas as reported by the U.S. Bureau of the Census
- c) Year-over-year percentage change in the Federal Housing Finance Agency all-transactions housing price index for Kansas, as measured using 4th quarter values





