

2017 Kansas Housing Markets Forecast

Salina Regional Economic Outlook Conference October 28, 2016

Dr. Stanley D. Longhofer WSU Center for Real Estate





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2017 Kansas Housing Markets Forecast





Mortgage Rate Forecast

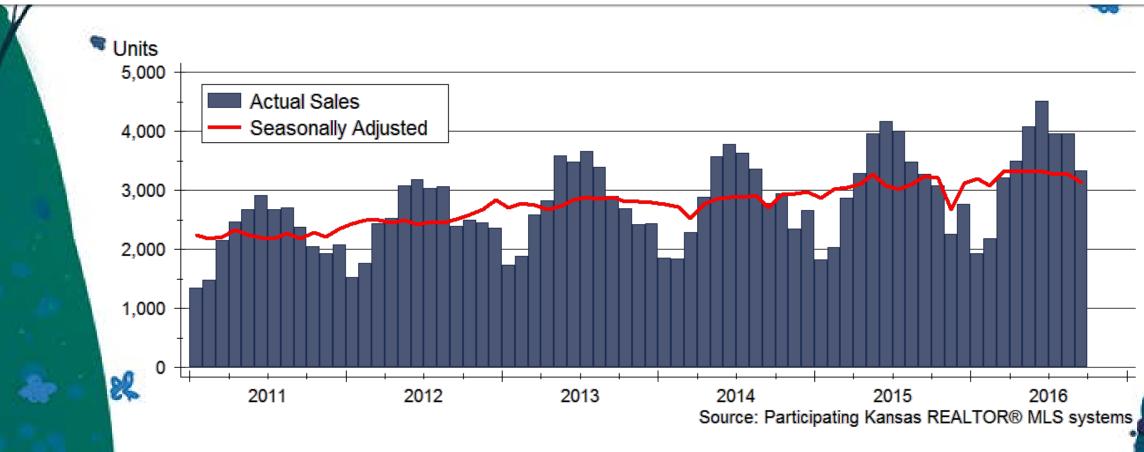


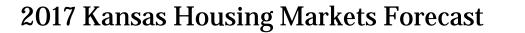






Total Home Sales in Kansas

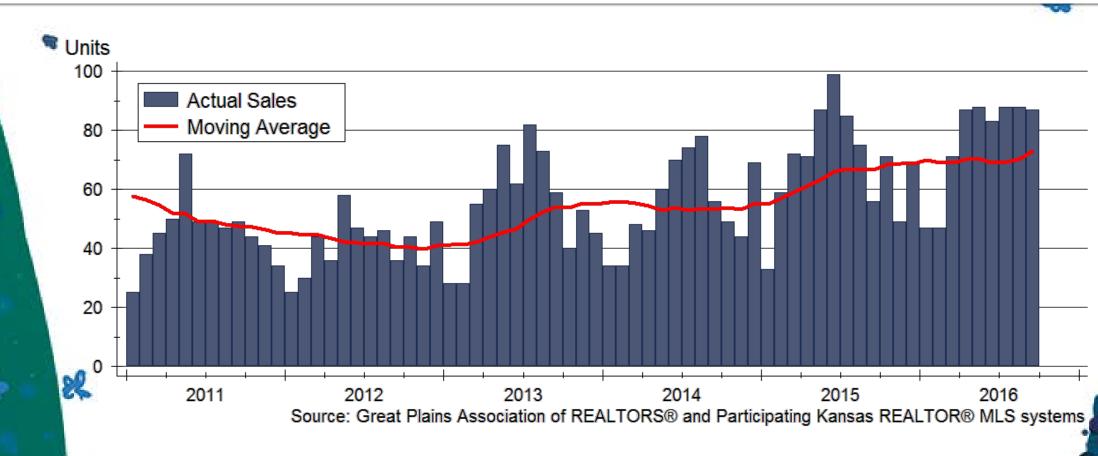


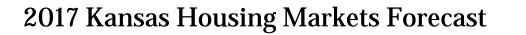






Saline County Home Sales

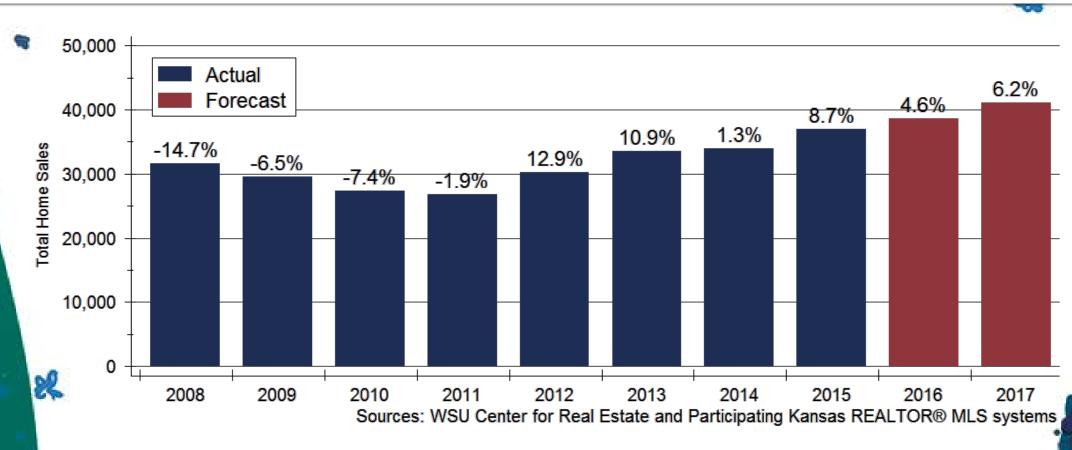


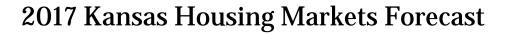






Kansas Home Sales Forecast

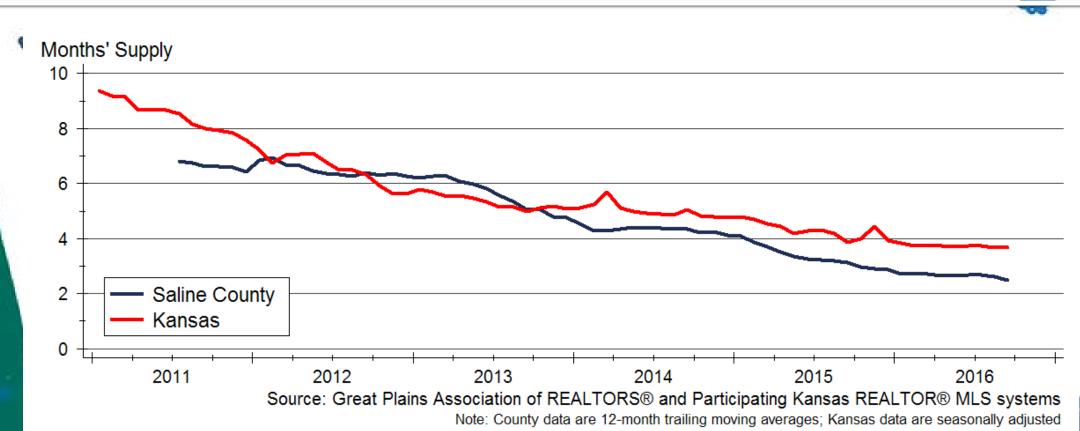








Inventory of Homes for Sale

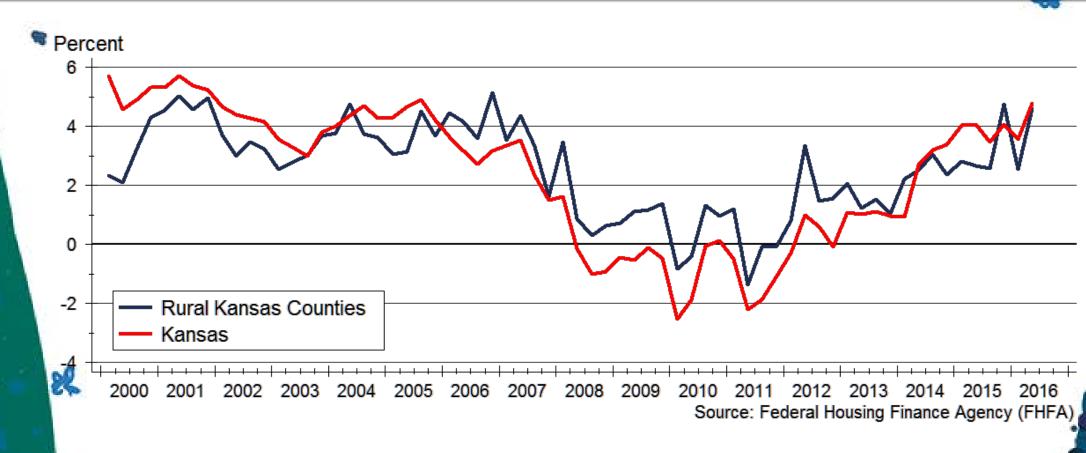








Home Price Appreciation

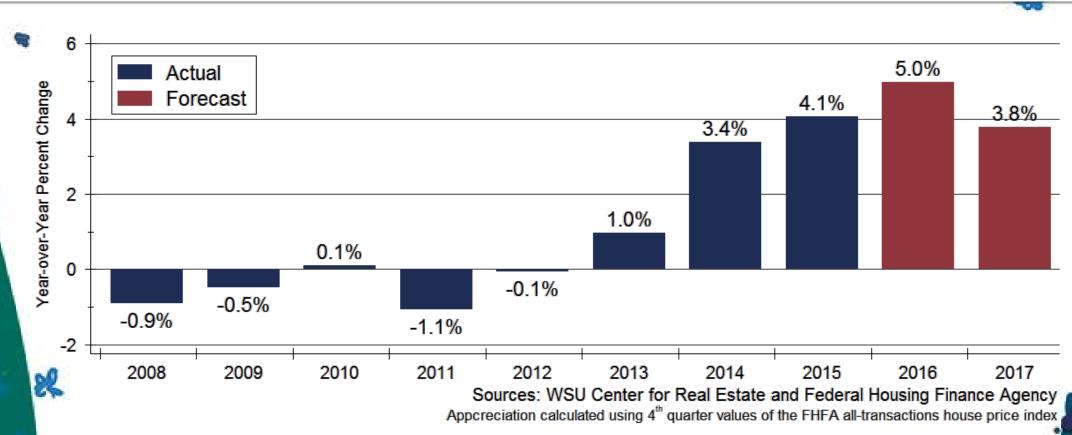








Kansas Home Price Forecast

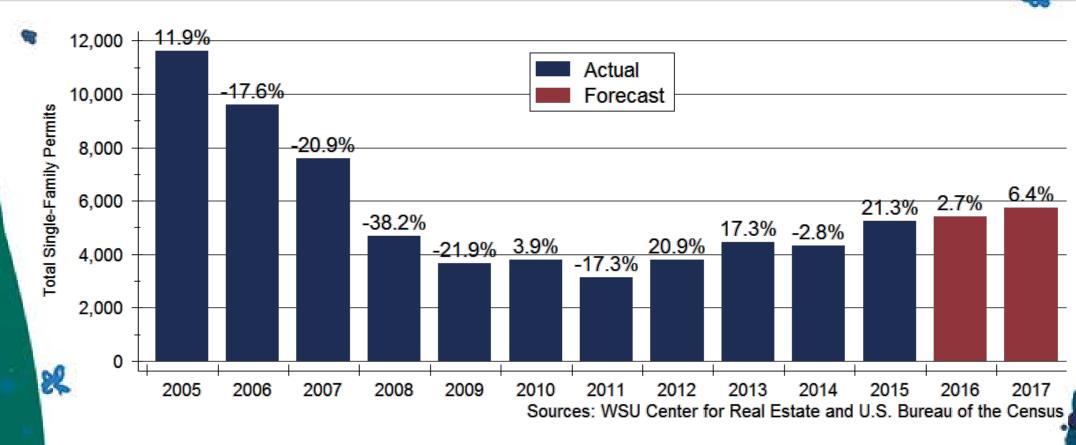








Kansas New Home Construction Forecast









Kansas Housing Forecast



	2014	2015	2016	2017
	Actual	Actual	Forecast	Forecast
Total Home	34,017 units	36,992 units	38,680 units	41,090 units
Sales	+1.3%	+8.7%	+4.6%	+6.2%
SF Building	4,334 units -2.8%	5,257 units	5,400 units	5,745 units
Permits		+21.3%	+2.7%	+6.4%
Home Price Appreciation	+3.4%	+4.1%	+5.0%	+3.8%

Sources: Participating Kansas REALTOR® MLS Systems; U.S. Bureau of the Census; Federal Housing Finance Agency; WSU Center for Real Estate









2017 Major Market Forecasts



	KC	Lawrence	Manhattan	Topeka	Wichita
Total Home	38,460 units	1,510 units	1,050 units	3,530 units	10,800 units
Sales	+4.5%	+7.9%	+6.1%	+2.0%	+5.1%
SF Building	5,810 units	220 units	320 units	275 units	900 units
Permits	+4.0%	-2.2%	+3.2%	+0.0%	-2.7%
Home Price Appreciation	+4.2%	+4.1%	+4.7%	+1.9%	+3.5%

Sources: Heartland MLS; Lawrence Board of REALTORS®; Manhattan Association of REALTORS®; Sunflower Association of REALTORS®; South Central Kansas MLS; U.S. Bureau of the Census; Federal Housing Finance Agency; WSU Center for Real Estate







WSU Center for Real Estate

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