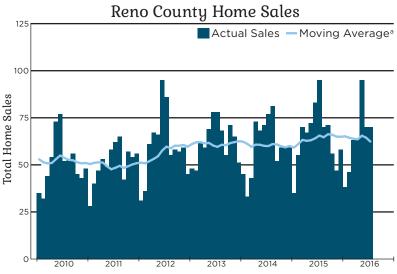
2017 Kansas Housing Markets Outlook

Reno County Housing Outlook



The Reno County Housing Outlook is a new part of this year's Kansas Housing Markets Forecast series. The theme of this year's forecast is "Through the Woods," following the adventures of our heroine Ophelia as she overcomes many obstacles to find her way home. Like Ophelia, Kansas housing markets appear at long last to have made it through the woods.

> The WSU Center for Real Estate Laying a Foundation for Real Estate in Kansas



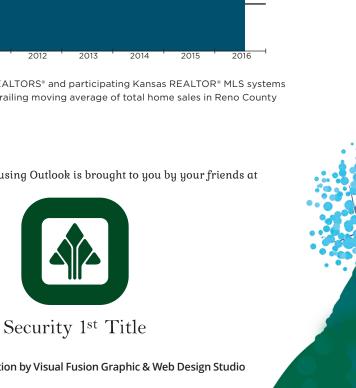
Sources: Prairie Land REALTORS® and participating Kansas REALTOR® MLS systems Note: a) Twelve-month trailing moving average of total home sales in Reno County

The Reno County Housing Outlook is brought to you by your friends at



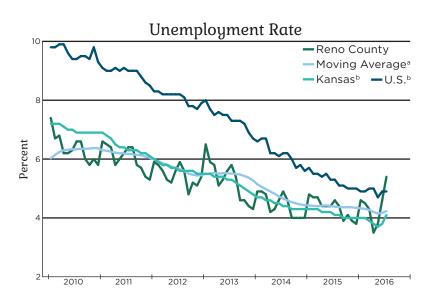
Design and illustration by Visual Fusion Graphic & Web Design Studio

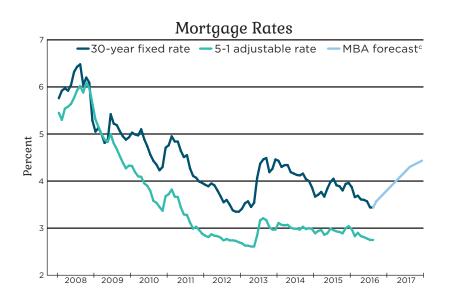




Economic Overview

Mortgage rates should remain exceptionally low in the coming year.





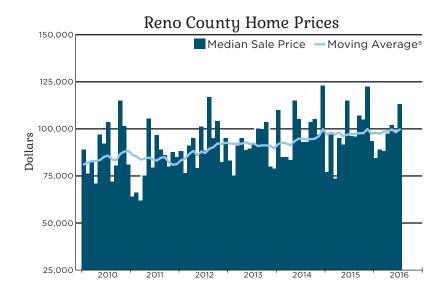
Sources: Freddie Mac, Mortgage Bankers Association, U.S. Bureau of Labor Statistics **Notes:**

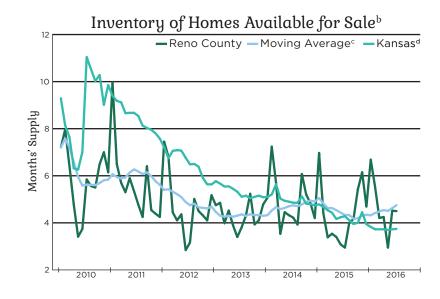
- a) Twelve-month trailing moving average of the Reno County unemployment rate
- b) Seasonally adjusted
- c) Mortgage Bankers Association August 2016 forecast of the 30-year conventional mortgage rate



Reno County Housing Statistics

2016 YTD Days on Market: 76 days



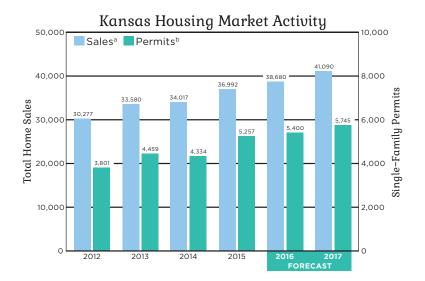


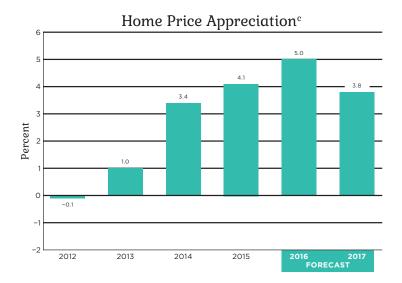
Sources: Prairie Land REALTORS® and participating Kansas REALTOR® MLS systems

Notes:

a) Twelve-month trailing moving average of the median sale price of all homes in Reno County
b) Ratio of active listings to home sales
c) Twelve-month trailing moving average of Reno County inventory
d) Kansas statewide inventory figure is seasonally adjusted

Kansas Statewide Housing Forecast





Sources: Federal Housing Finance Agency, National Association of REALTORS*, Participating REALTOR* multiple listing services across Kansas, U.S. Bureau of the Census, WSU Center for Real Estate **Notes:**

a) Total home sales in Kansas as reported by participating REALTOR* multiple listing services across the state

b) Single-family building permits issued in Kansas as

reported by the U.S. Bureau of the Census

c) Year-over-year percentage change in the Federal Housing Finance Agency alltransactions housing price index for Kansas, as measured using 4th quarter values

