2017 Kansas Housing Markets Forecast

Topeka Housing Forecast

HROUGH

WSU Center for Real Estate



Wichita State University | W. Frank Barton School of Business

Topeka Housing Forecast The Journey Begins

You'll never find your way, my lovely." The witch's evil laugh sent chills through Ophelia's bones. "It's too long a journey and there are more surprises along the path than you can imagine. Once you make it through the woods, you'll have to find the key home. Good luck!"

The theme of this year's forecast is "Through the Woods." And while this might refer to all the obstacles that have beset the housing market in recent years, it also reflects the fact that at long last the worst may be behind us. Like our heroine Ophelia, through pluck and perseverance, we may finally find our way home.

Dr. Stanley D. Longhofer Director, WSU Center for Real Estate wichita.edu/realestate



Design and illustration by Visual Fusion Graphic & Web Design Studio



Special Thanks:

Linda Briden · Sunflower Association of REALTORS®

Karen Gehle · Kansas Association of REALTORS®

Jeremy Hill · WSU CEDBR

Bita Mansouri · WSU Center for Real Estate

Samuel Radaha · WSU Center for Real Estate

John Ringgold · Real Estate Business Resources

Participants in the 2016 Topeka Real Estate Roundtable

We are especially grateful to Security 1st Title for underwriting the cost of preparing this year's Topeka Housing Forecast.



Security 1st Title

We are also grateful to the REALTOR® boards and multiple listing services that have provided much of the data used to prepare this forecast:





CENTER FOR REAL ESTATE SPONSORS:

The Center for Real Estate receives no state funding. Our activities are supported entirely through gifts from generous supporters throughout the region:

Clark Real Estate Foundation

Meritrust Credit Union
Pulaski Bank Home Lending
Security 1st Title
Walter Morris Endowment for Real Estate
REALTORS® of South Central Kansas

Credit Union of America Erin C. Cummings

Michael Malone

Economic Overview

Topeka's employment growth turned negative this year, posting the worst performance in the state. The area's unemployment rate remains quite low, however, despite a slight increase through the mid part of this year.

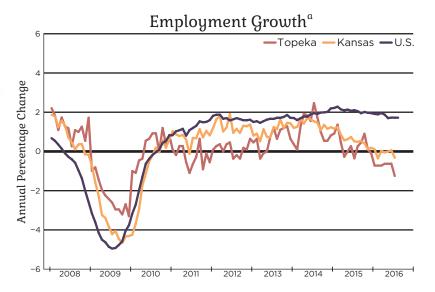
In contrast, low mortgage rates continue to support housing markets. The Mortgage Bankers Association's August forecast suggests this will continue for the foreseeable future, with the 30-year mortgage rate remaining below 4.5 percent through the end of 2017.

the wind howled

living ereature



Mortgage rates should remain exceptionally low in the coming year.



Unemployment Rate^b

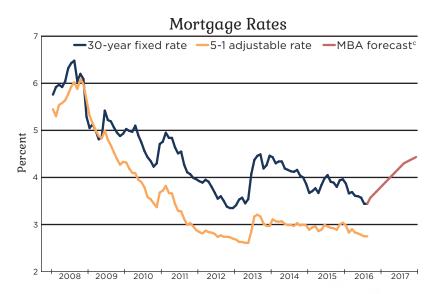
Topeka Kansas U.S.

8

4

2

2008 2009 2010 2011 2012 2013 2014 2015 2016



Sources:

Freddie Mac, Mortgage Bankers Association, U.S. Bureau of Labor Statistics

Notes:

Association August 2016 forecast of the 70 year conventional markages rate

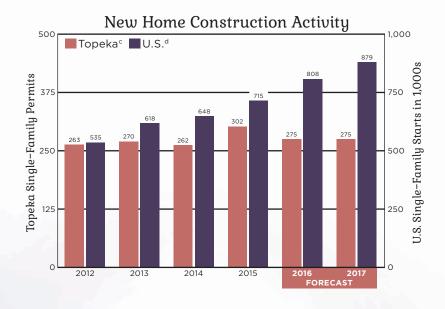
FOR THE LATEST DATA AND ANALYSIS ON REAL ESTATE MARKETS IN KANSAS, VISIT WICHITA.EDU/REALESTATE

Home Sales & Construction

Despite the weak labor market, home sales activity continues to improve. After rising by 7.6 percent in 2015, sales are on pace to rise another 8.5 percent this year. We expect this trend to continue in 2017, albeit at a slower pace, with sales rising 2 percent to 3,530 units.

New home construction activity in the Topeka area, however, remains in a deep freeze. Permitting activity has fallen off this year, and is on pace to end the year down nearly 9 percent. Construction activity should remain frozen next year, with permits flat in 2017 at 275 units.

guided her through **the dark**



Sources:

National Association of REALTORS*, Sunflower Association of REALTORS*,
U.S. Bureau of the Census, WSU Center for Real Estate

Notes

a) Total home sales in the Topeka area as reported by the Sunflower Association of REALTORS*
 b) U.S. existing home sales as reported by the National Association of REALTORS*; forecast is the August 2016 forecast by the National Association of REALTORS*
 c) Single-family building permits issued in the Topeka metropolitan area as reported by the U.S. Bureau of the Census
 d) U.S. single-family housing starts as reported by the U.S. Bureau of the Census; forecast is the August 2016 forecast by the National Association of REALTORS*

Inventory of Homes Available for Sale^a

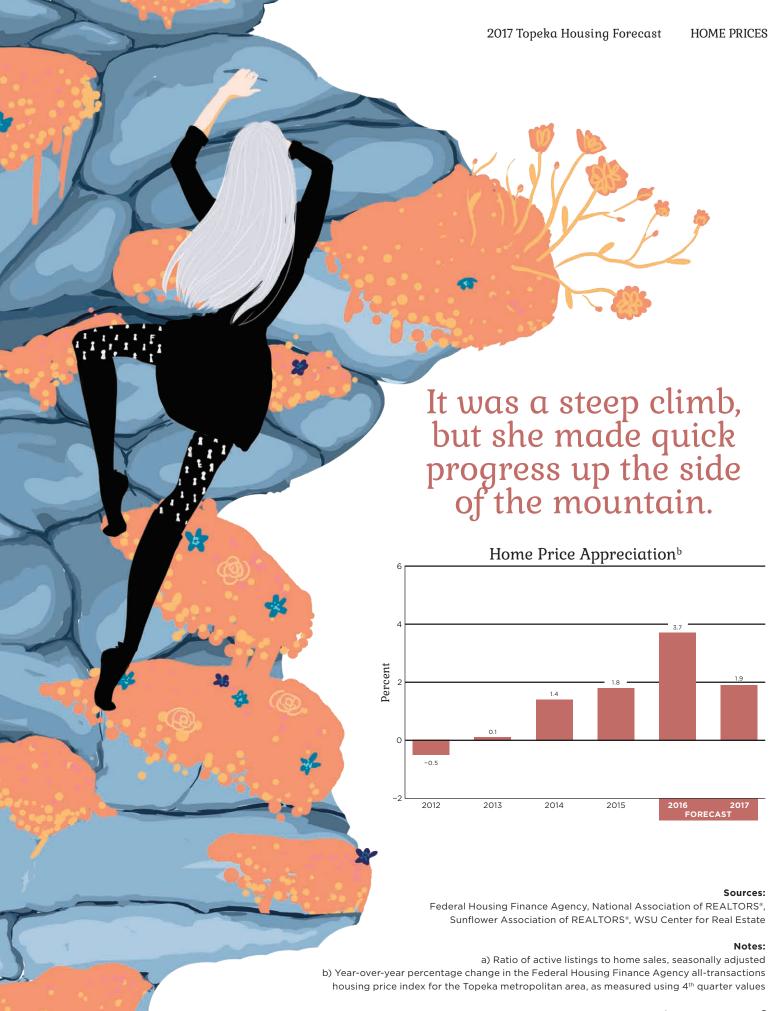
Topeka —U.S.

Representation of Homes Available for Sale^a

Topeka —U.S.

Topeka —U.S.

2012 2013 2014 2015 2016

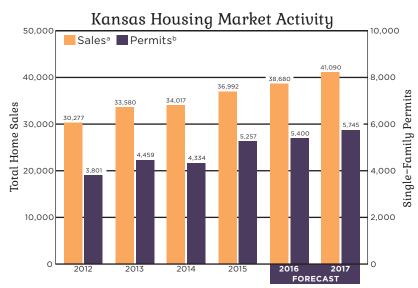


Kansas Forecast

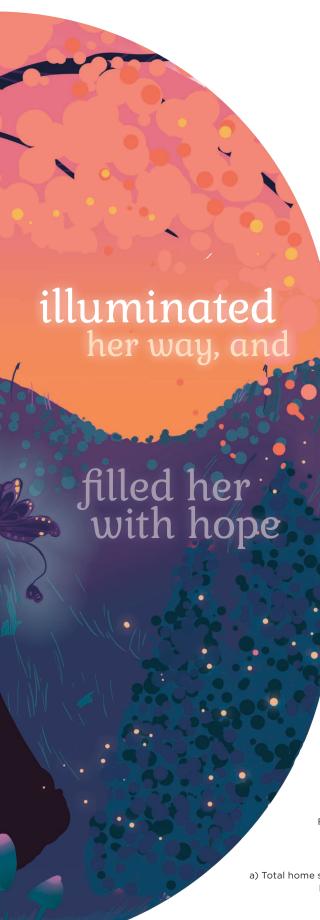
Home sales activity continues to rise in markets across the state. We forecast that statewide sales will rise by 4.6 percent this year, and increase another 6.2 percent in 2017, to 41,090 units.

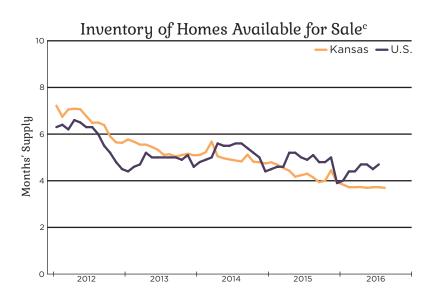
Outside of the Kansas City area, new home construction activity has posted only modest gains. We are forecasting that new single family building permits will increase by 6.4 percent in 2017 to 5,745 units, with much of the gain being driven by activity in the Kansas City area.

Markets all across the state are reporting tight inventories of homes available for sale. As a consequence, we are seeing widespread price gains. We forecast that average Kansas home values will rise by 5 percent this year, followed by another 3.8 percent rise in 2017.

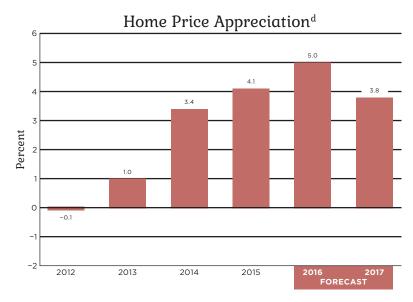








Kansas home values are rising in the face of tight inventories of homes available for sale.



Federal Housing Finance Agency, National Association of REALTORS®, Participating REALTOR® multiple listing services across Kansas, U.S. Bureau of the Census, WSU Center for Real Estate

a) Total home sales in Kansas as reported by participating REALTOR* multiple listing services across the state b) Single-family building permits issued in Kansas as reported by the U.S. Bureau of the Census c) Ratio of active listings to home sales, seasonally adjusted

d) Year-over-year percentage change in the Federal Housing Finance Agency all-transactions housing price index for Kansas, as measured using 4th quarter values

Forecast Summary

The WSU Center for Real Estate prepares housing market forecasts for each of the major markets across the state. A summary of those forecasts is provided here.

To download a copy of the complete forecast for each market, visit our website at wichita.edu/realestate. While there, you can also explore the wealth of additional data and analysis we provide on housing markets across the state.

The WSU Center for Real Estate: Laying a Foundation for Real Estate in Kansas

Sources:

City of Manhattan; Federal Housing Finance Agency; Heartland Multiple Listing Service; Kansas Association of REALTORS* and participating multiple listing services across Kansas; Lawrence Multiple Listing Service; Manhattan Association of REALTORS*; South Central Kansas Multiple Listing Service; Sunflower Association of REALTORS*; U.S. Bureau of the Census; Wichita Area Builders Association; WSU Center for Real Estate

Notes:

Total home sales, average price and sales volume figures include both existing and new home sales. Building permits reflect single-family residential building permits. Home price appreciation figures are the year-over-year percentage change in the Federal Housing Finance Agency all-transactions house price index, as measured using 4th quarter values. Kansas City figures include transactions from both Kansas and Missouri

as the clouds cleared,
the witch's house could be seen in the distance

Kansas	2013	2014	2015	2016	2017
Total Home Sales Building Permits Home Price Appreciation Sales Volume (in millions) Average Price	33,580 4,459 1.0% \$5,817 \$173,223	34,017 4,334 3.4% \$6,093 \$179,128	36,992 5,257 4.1% \$6,948 \$187,814	38,680 5,400 5.0%	41,090 5,745 3.8%
Kansas City					
Total Home Sales Building Permits Home Price Appreciation Sales Volume (in millions) Average Price Lawrence	32,059 4,209 1.5% \$5,863 \$182,866	32,266 4,129 4.5% \$6,204 \$192,277	35,394 4,550 6.5% \$7,178 \$202,803	36,820 5,585 4.9%	38,460 5,810 4.2%
Total Home Sales Building Permits Home Price Appreciation Sales Volume (in millions) Average Price	1,269 212 1.3% \$256 \$202,084	1,309 179 1.2% \$256 \$195,685	1,383 221 0.8% \$277 \$200,569	1,400 225 5.1%	1,510 220 4.1%
Manhattan					
Total Home Sales Building Permits Home Price Appreciation Sales Volume (in millions) Average Price	763 307 0.4% \$153 \$200,328	790 317 4.0% \$163 \$206,163	921 315 -0.7% \$189 \$205,483	990 310 4.8%	1,050 320 4.7%
Topeka					
Total Home Sales Building Permits Home Price Appreciation Sales Volume (in millions) Average Price	3,004 270 0.1% \$374 \$124,390	2,965 262 1.4% \$366 \$123,411	3,189 302 1.8% \$424 \$132,956	3,460 275 3.7%	3,530 275 1.9%
Wichita					
Total Home Sales Building Permits Home Price Appreciation Sales Volume (in millions) Average Price	9,137 916 0.0% \$1,270 \$139,000	9,342 918 3.1% \$1,356 \$145,202	9,719 823 1.7% \$1,463 \$150,501	10,280 925 5.8%	10,800 900 3.5%

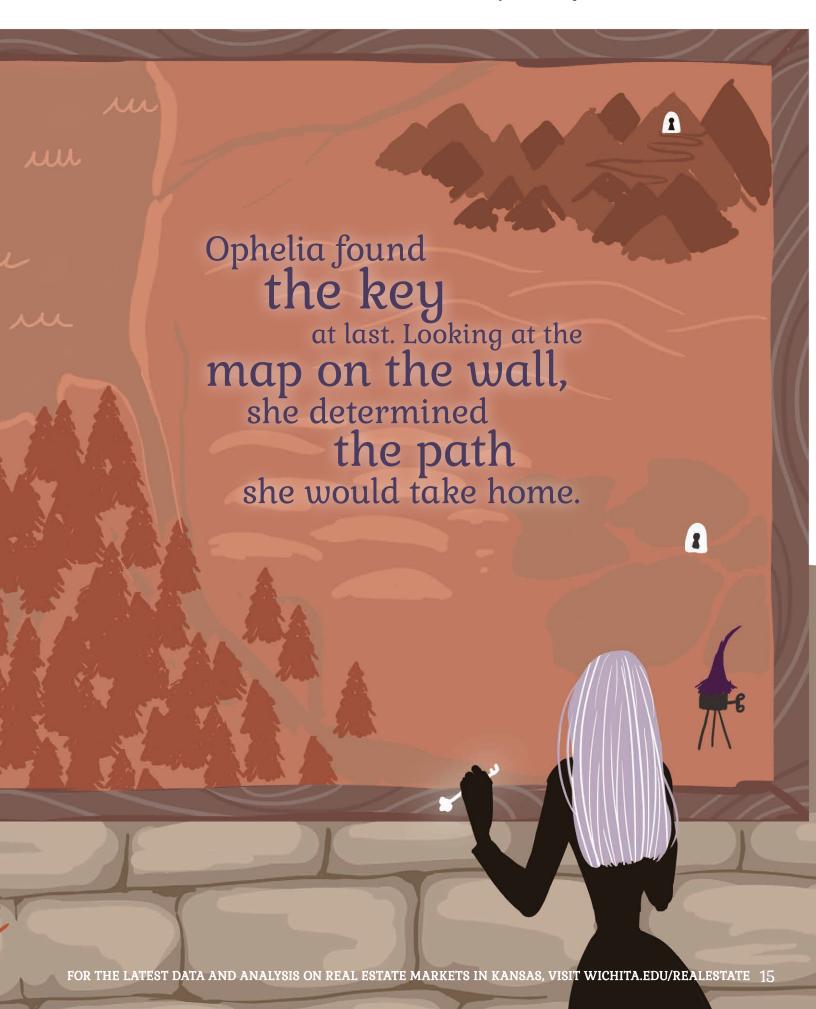
FORECAST

Center for Real Estate

Do you keep getting lost in the wilderness as you try to understand what's happening in Kansas real estate markets? The WSU Center for Real Estate's new website may be just the map you need to help you find your way. With data on every major market in the state, our new Market Graphs and Analysis tool lets you explore real estate data to get just the information you need. Begin your journey by visiting us at WICHITA.EDU/REALESTATE.









WICHITA STATE

W. FRANK BARTON SCHOOL OF BUSINESS

Center for Real Estate



Security 1st Title

All of your friends at Security 1st Title would like to thank you for your business. We take great pride in providing you with a consistent, friendly and professional experience. In the title industry it is truly all about the service. Our team of local experts can assist you with your residential, commercial or multifamily transaction whether the property is located inside or outside of our local communities. When you think of title and closing companies, be sure to make us Your 1st Choice!

Just like our heroine,

Security 1st Title can



. find your way home too.