
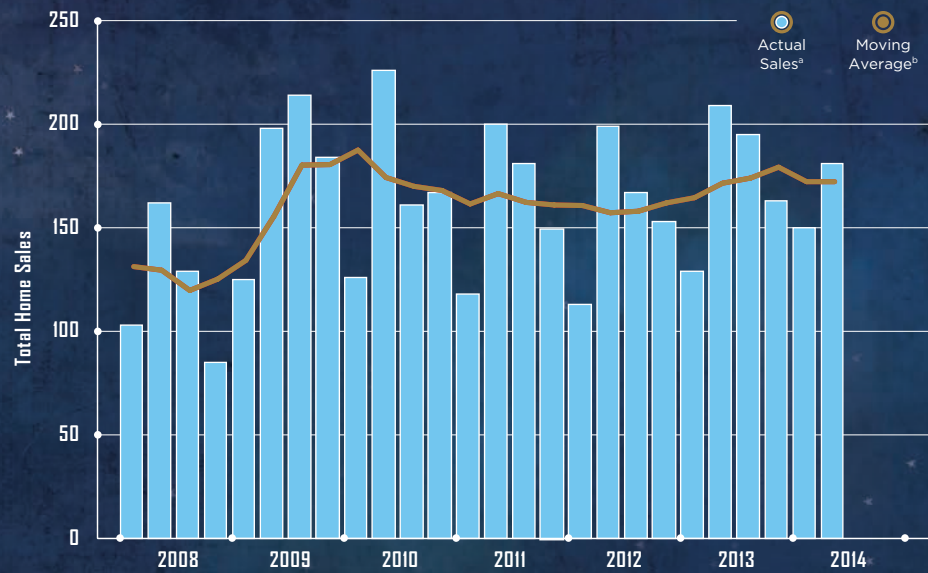


ZONE 7



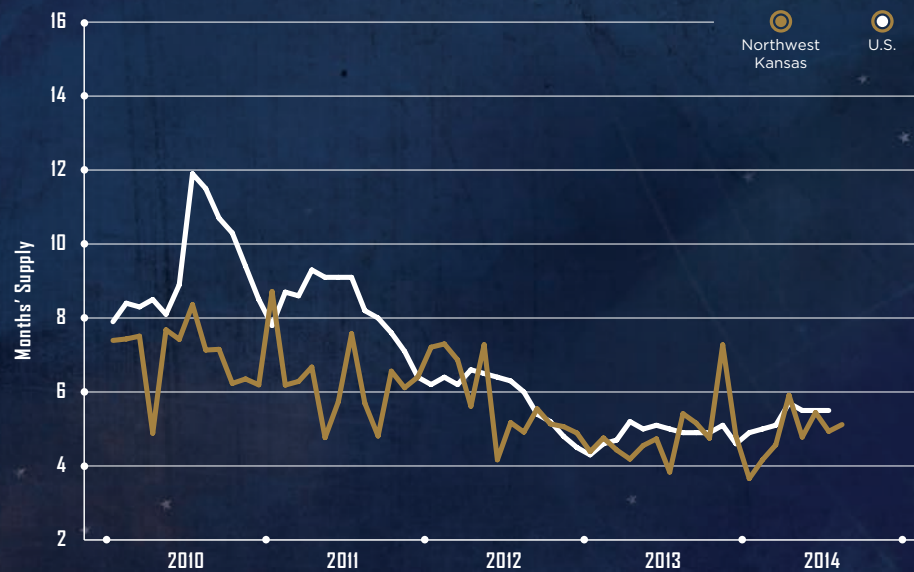
NORTHWEST KANSAS

HOME SALES ACTIVITY



Home sales activity in Northwest Kansas has slowed this year, after showing strong gains in 2013. Hopefully this is simply a temporary lull, with stronger growth on the horizon.

INVENTORY OF HOMES AVAILABLE FOR SALE^c



The inventory of homes available for sale in Northwest Kansas has held fairly steady between four and six months over the past two years. This is a level consistent with a balanced market, favoring neither buyers nor sellers.

THE HOUSING MARKET IN NORTHWEST KANSAS APPEARS TO BE FAIRLY BALANCED RIGHT NOW.



Sources:
National Association of REALTORS[®]; South Central Kansas Multiple Listing Service; U.S. Bureau of the Census; Wichita Area Builders Association; WSU Center for Real Estate

Notes:
a) Total home sales in Northwest Kansas as reported by participating REALTOR[®] multiple listing services across Kansas
b) Four-quarter centered moving average of actual sales
c) Ratio of active listings to home sales, seasonally adjusted