Northeast Kansas

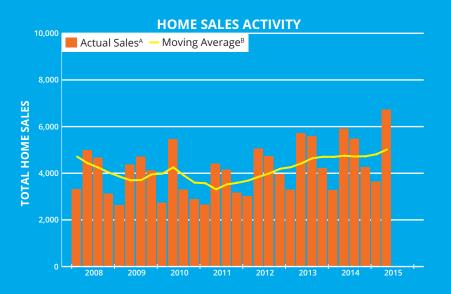
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NORTHEAST KANSAS HOME SALES SHOULD **CONTINUE TO** RISE IN THE COMING YEAR.

Following only modest growth in 2014, home sales activity in Northeast Kansas has strengthened considerably this year. This is likely to continue in the coming year, with Kansas City, Lawrence and Topeka all forecasted to post solid gains.

As home sales have risen, new listings have not kept pace. As a result, the inventory of homes available for sale in Northeast Kansas has dropped below a four months' supply, and area home price appreciation is beginning to accelerate.

INVENTORIES OF **HOMES AVAILABLE** FOR SALE ARE TIGHT, LEADING **TO STRONG** PRICE GAINS.





ational Association of REALTORS®, Participating REALTOR® multiple listing services across Kansas

A) Total home sales in Northeast Kansas as reported by participating REALTOR® multiple listing services across Kansas B) Four-quarter trailing moving average of actual sales C) Ratio of active listings to home sales, seasonally adjusted