

# 2023 Salina Housing Outlook

Heritage Real Estate Advisors LLC

January 24, 2023

Dr. Stanley D. Longhofer

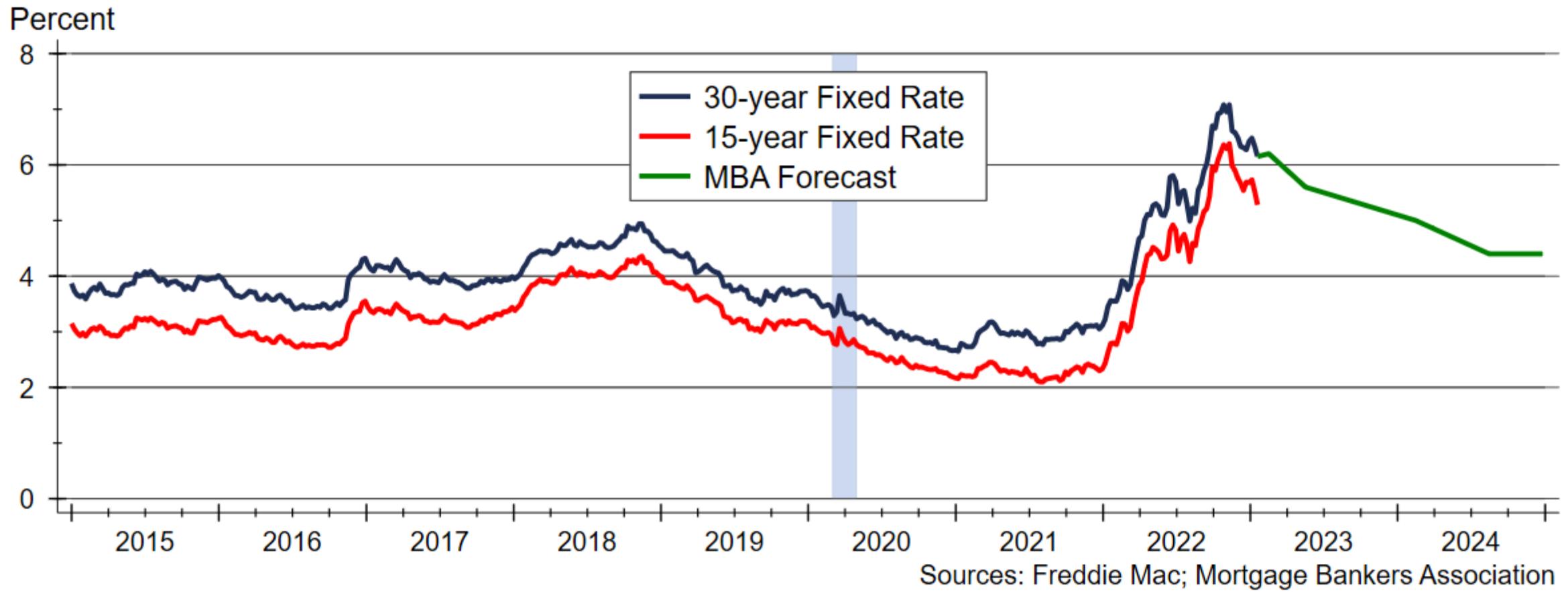
WSU Center for Real Estate



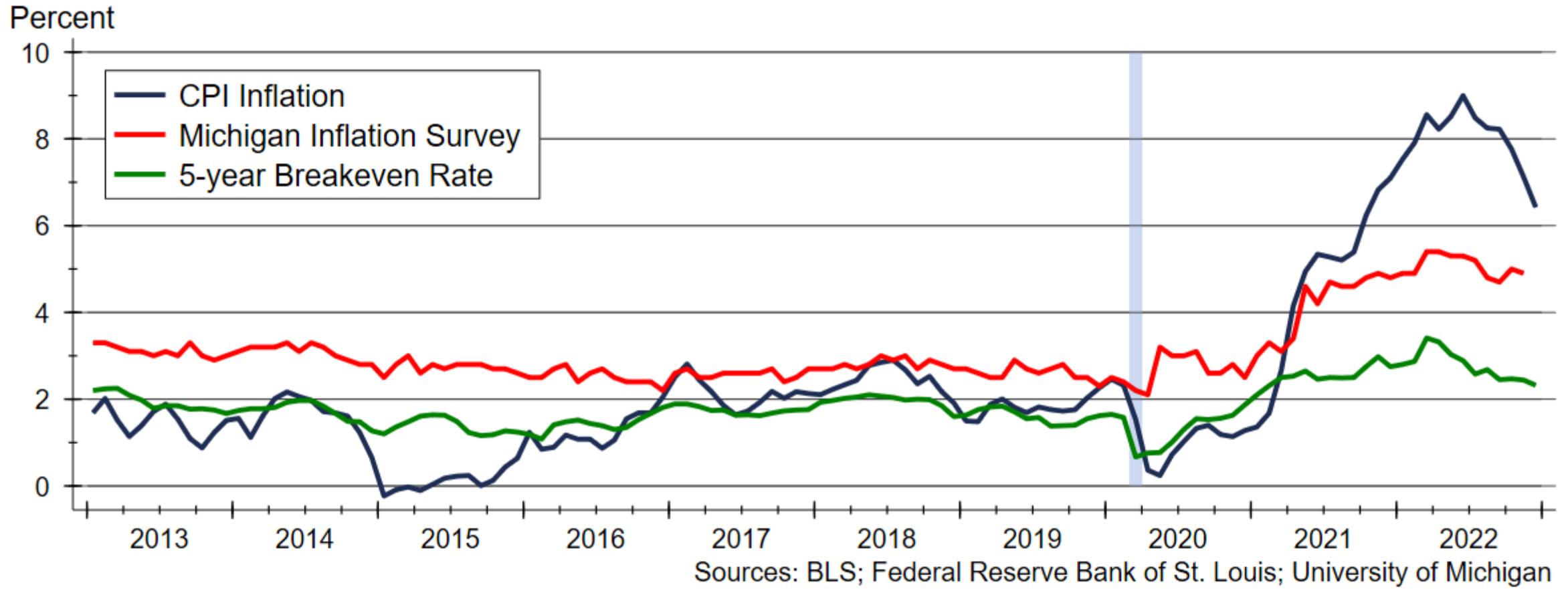
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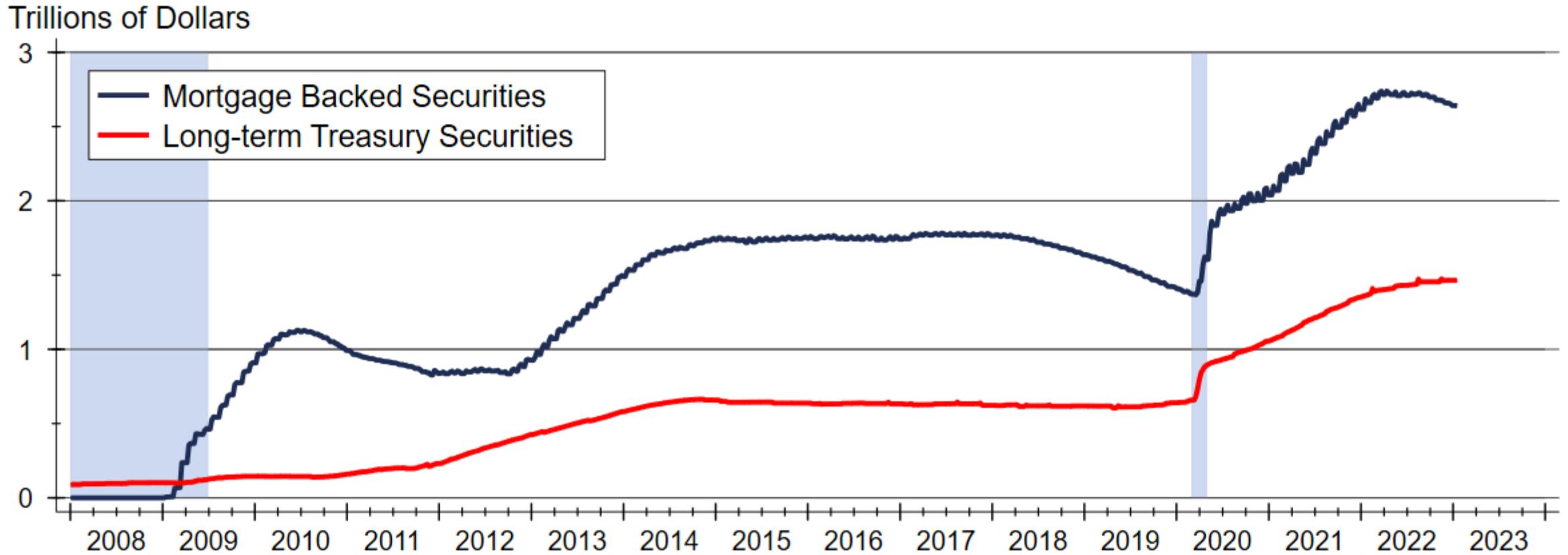
# MBA 30-Year Fixed Rate Mortgage Forecast



# Inflation Expectations

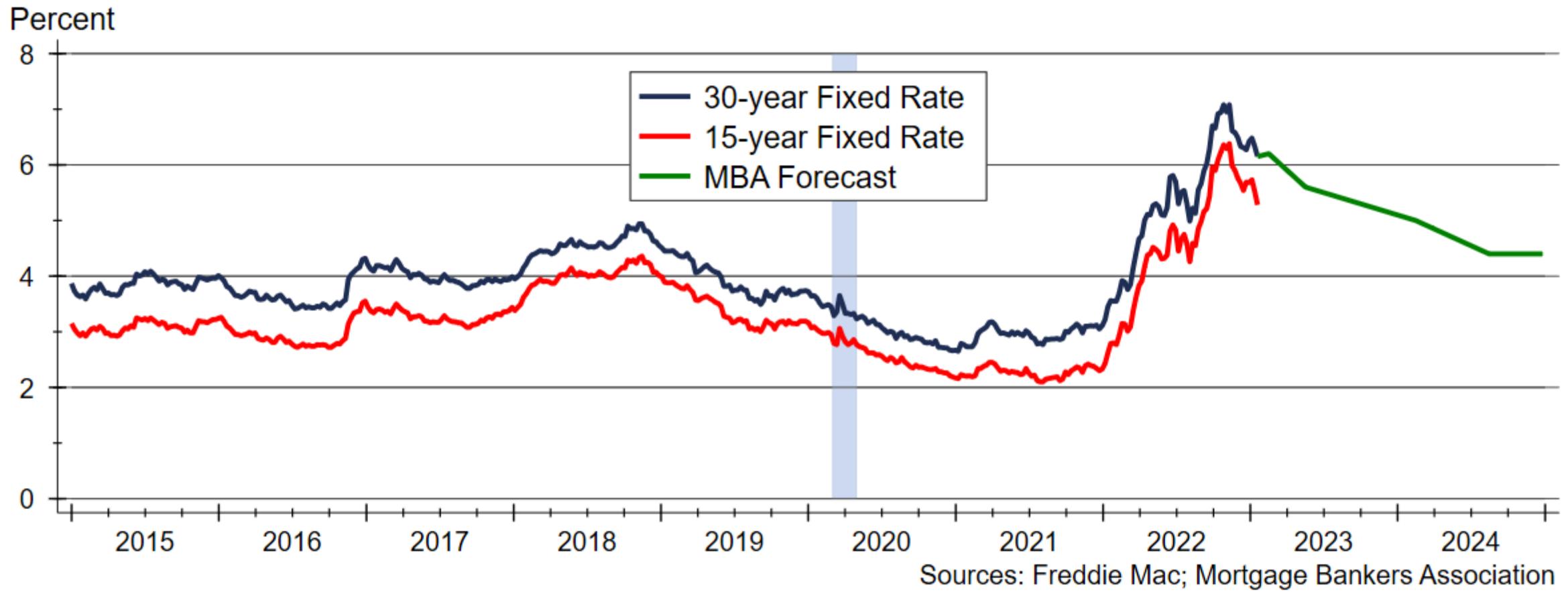


# Federal Reserve Quantitative Tightening?

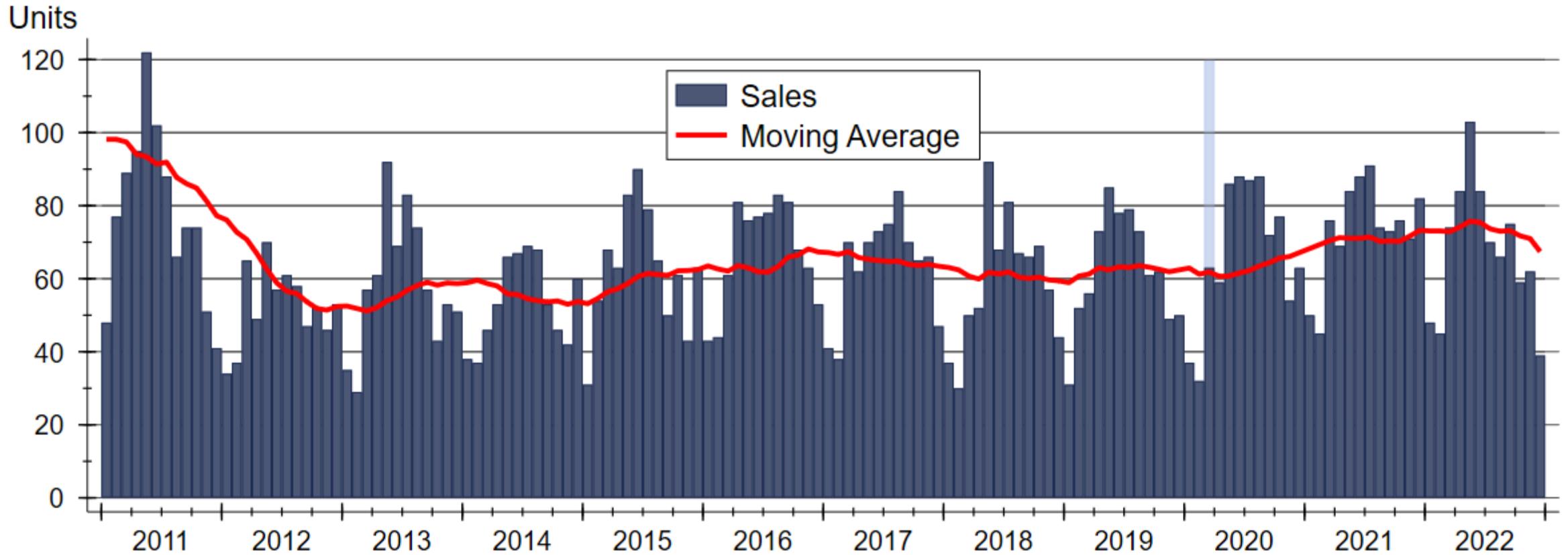


Source: Federal Reserve Board of Governors

# MBA 30-Year Fixed Rate Mortgage Forecast

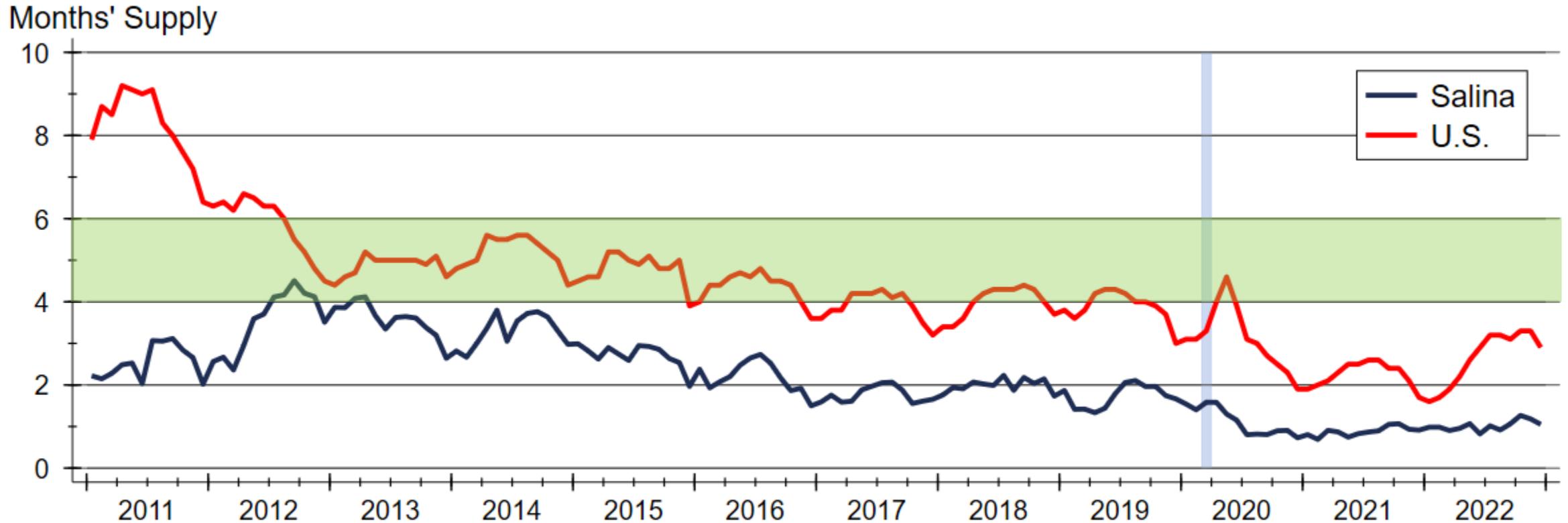


# Salina Home Sales Activity



Source: Great Plains Association of REALTORS®

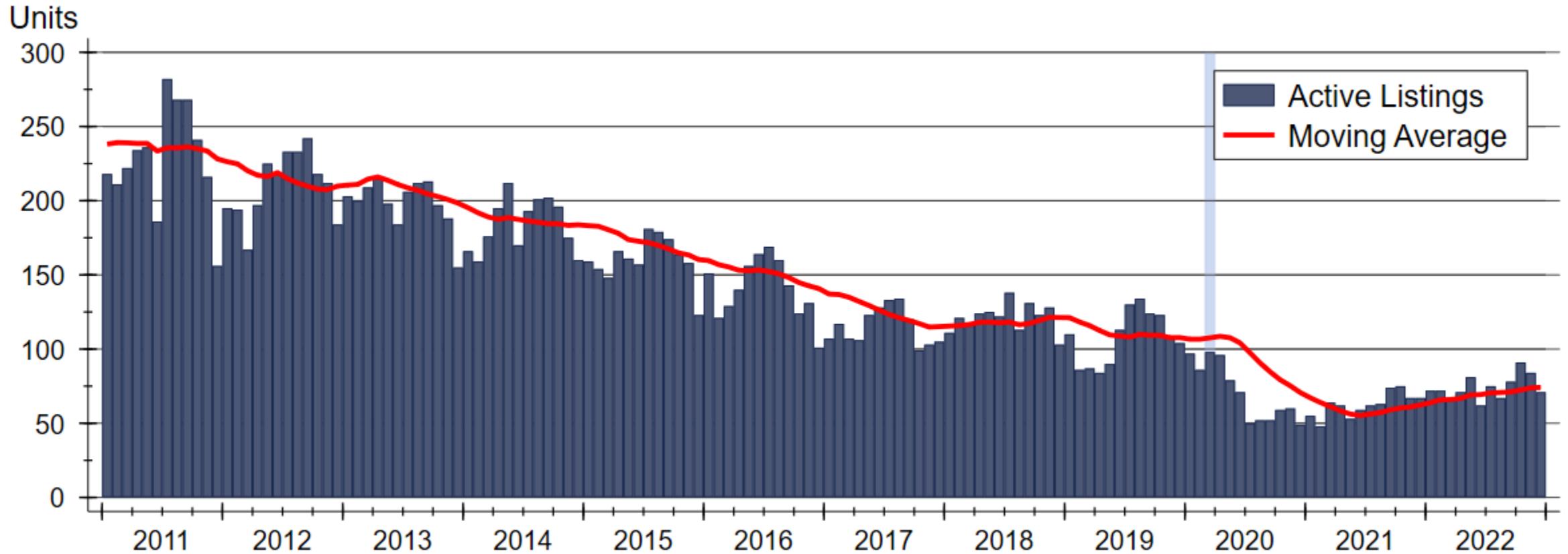
# Months' Supply of Homes for Sale



Source: NAR and Great Plains Association of REALTORS®

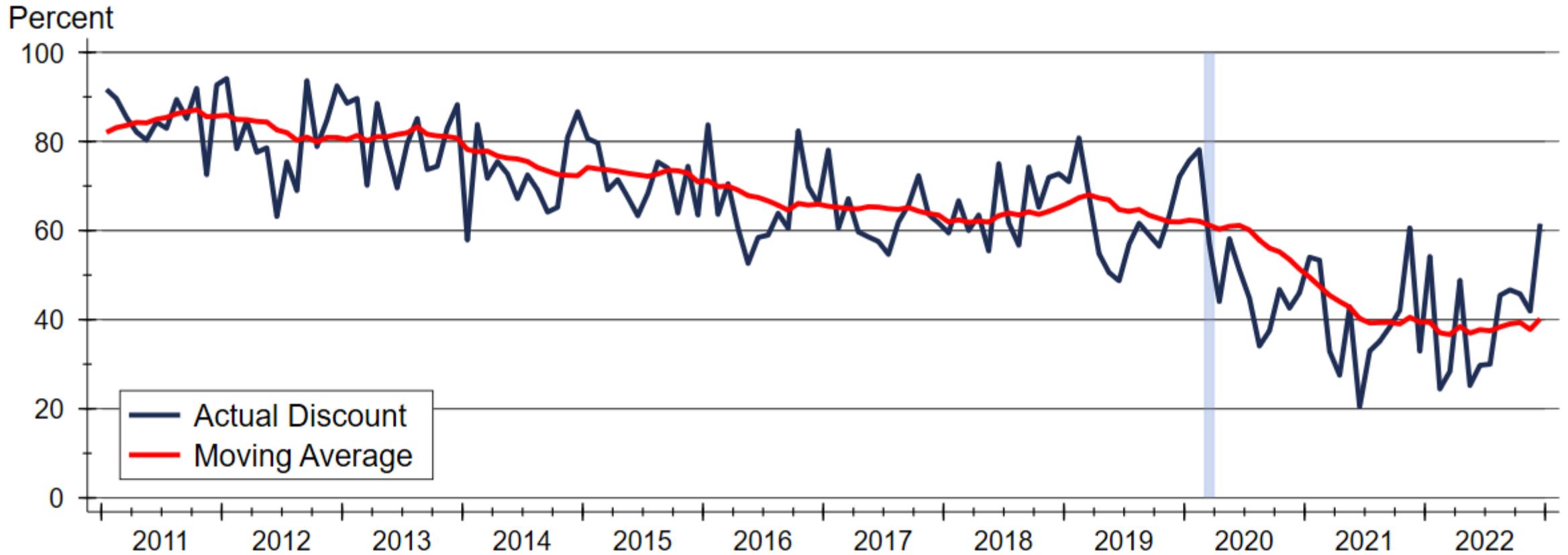
Note: Data are seasonally adjusted

# Homes Available for Sale in Salina



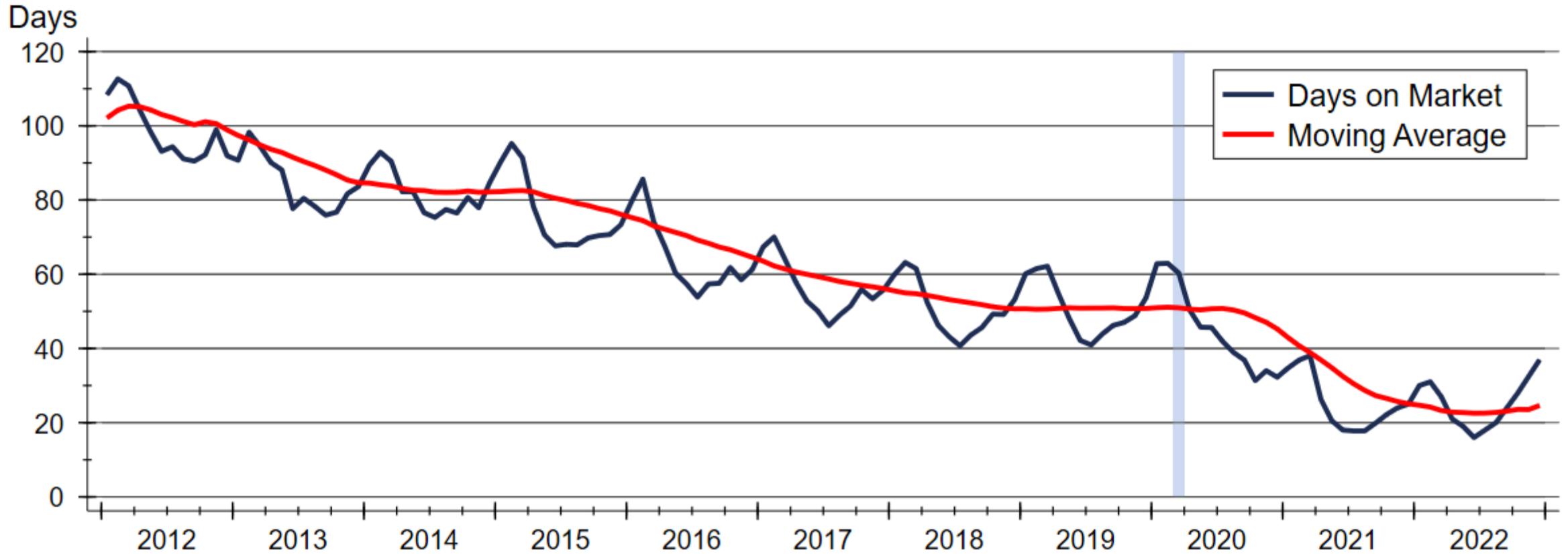
Source: Great Plains Association of REALTORS®

# Fraction of Salina Homes Sold at a Discount from Original Asking Price



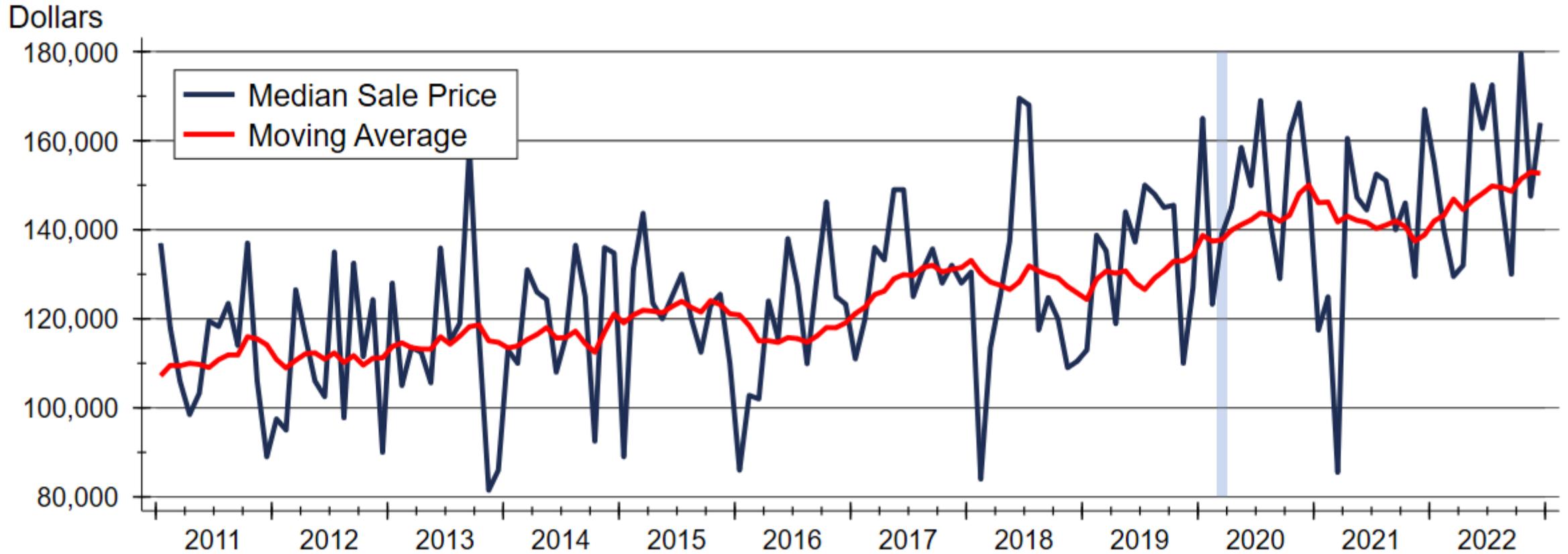
Source: CRE using data from Great Plains Association of REALTORS®

# Salina Median Days on Market



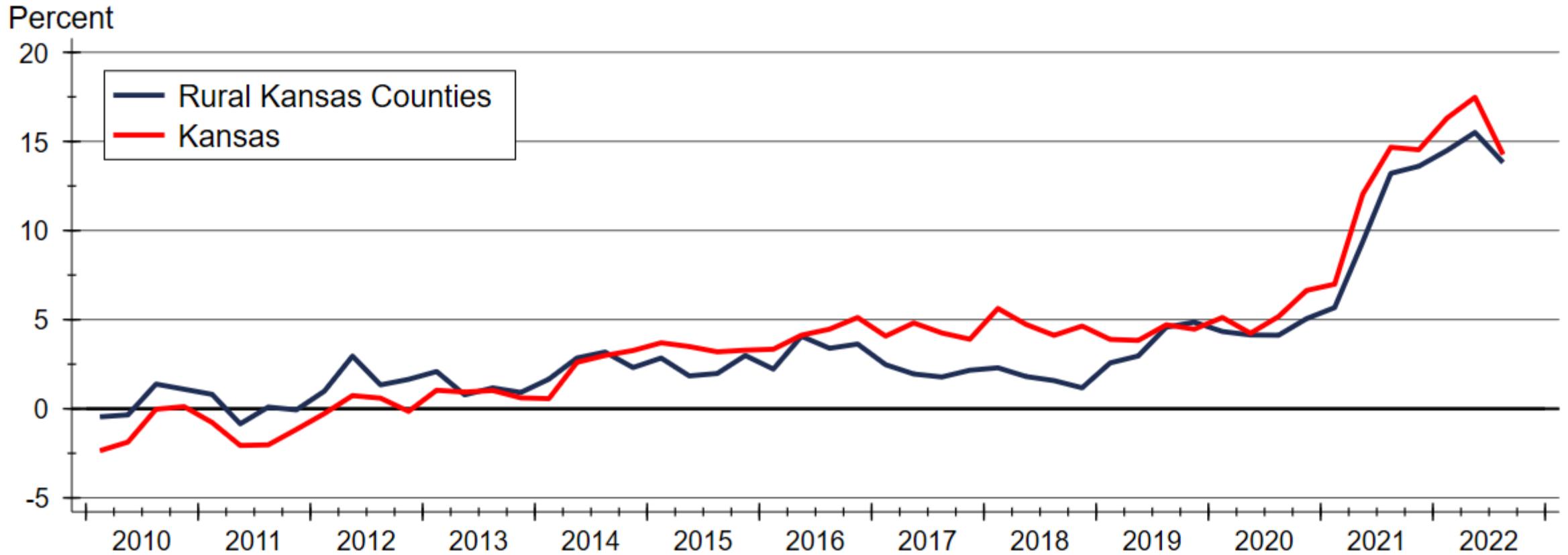
Source: Heartland MLS

# Salina Median Sale Price



Source: Great Plains Association of REALTORS®

# Home Price Appreciation in Kansas



Source: Federal Housing Finance Agency (FHFA)

# WSU Center for Real Estate

## Laying a Foundation for Real Estate in Kansas

*[www.wichita.edu/realestate](http://www.wichita.edu/realestate)*



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