

# HOUSING FORECAST WICHITA 2023

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WICHITA STATE  
UNIVERSITY

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# 2023 Forecast Sponsors



Security 1<sup>st</sup> Title

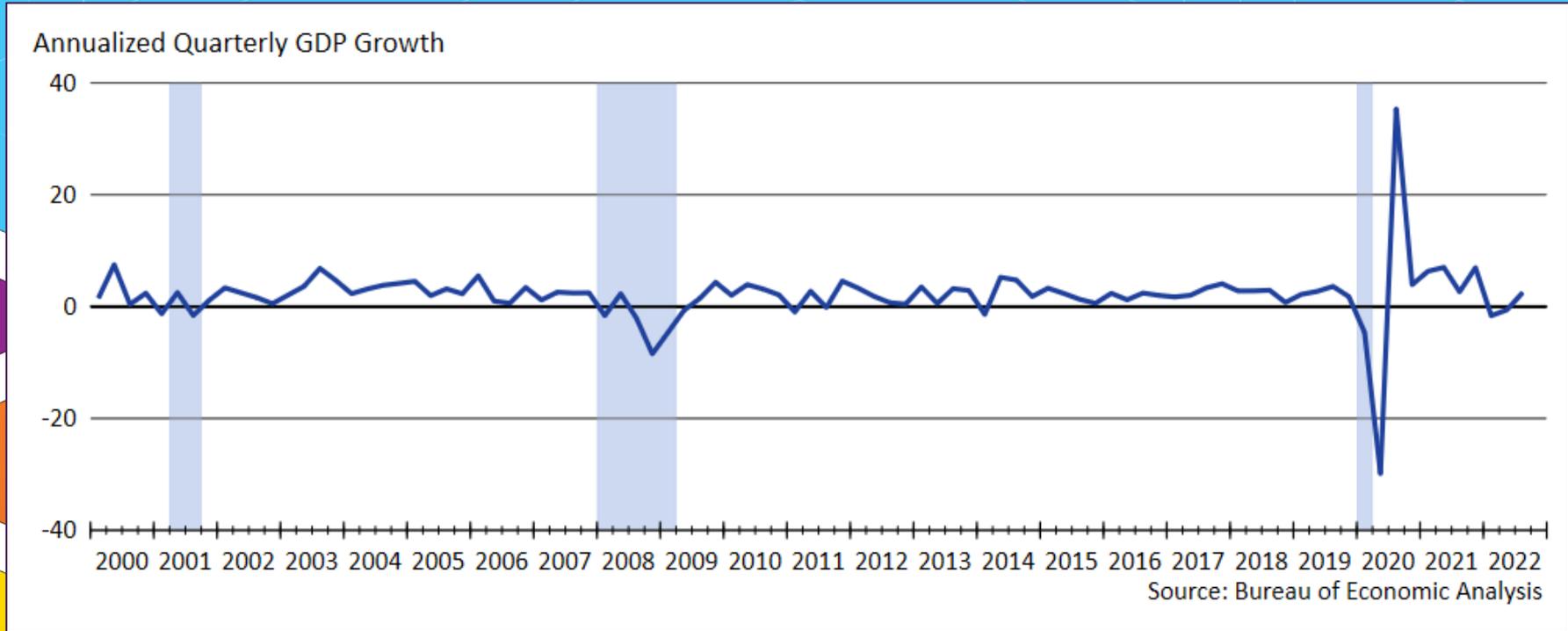
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# Thanks also to

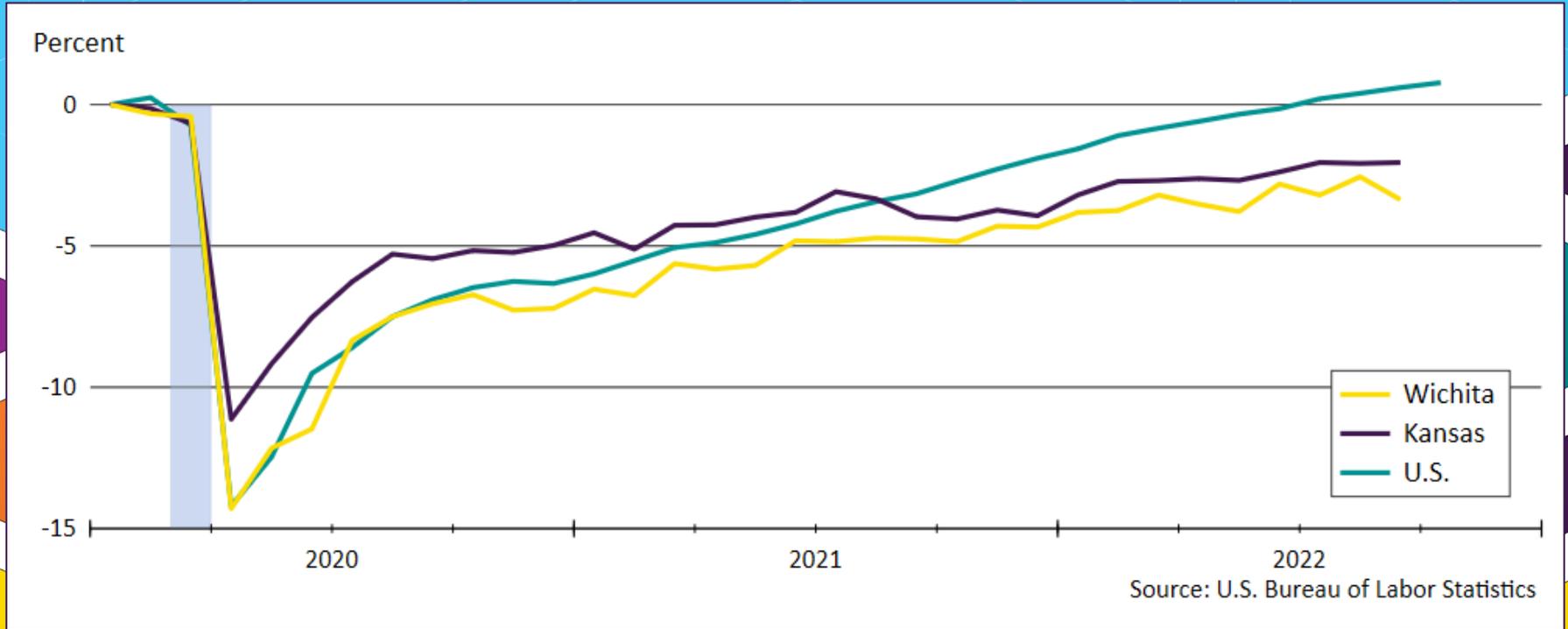


and participating REALTOR® MLS  
systems across Kansas

# Are We in a Recession?

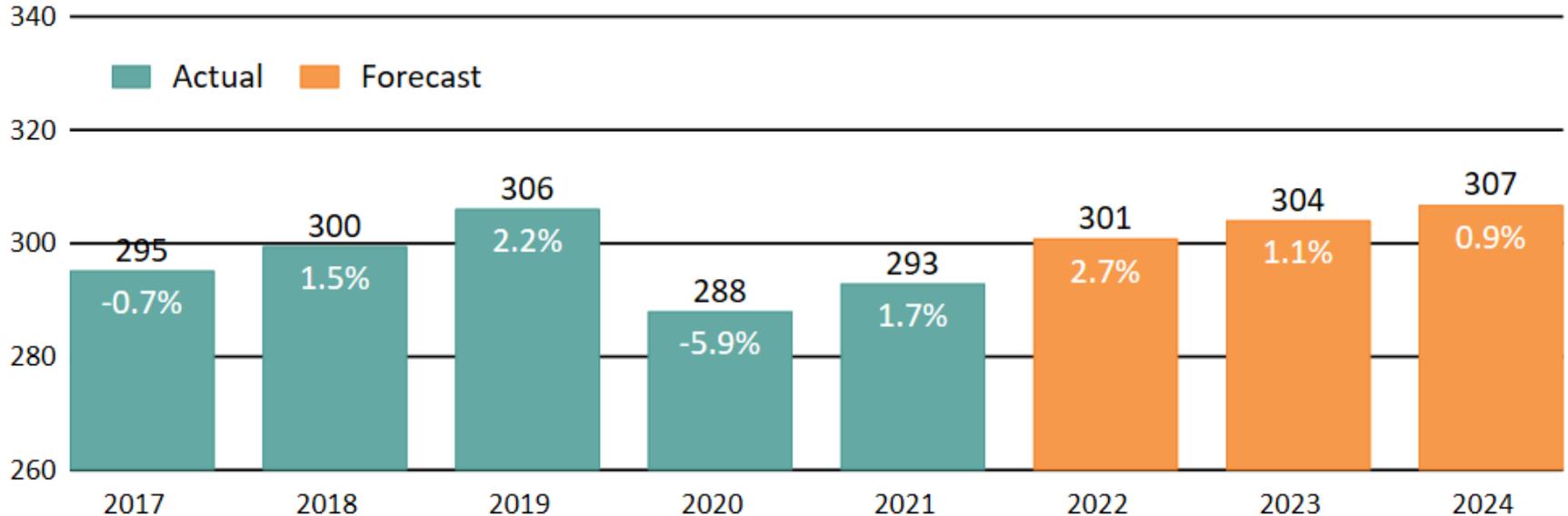


# Total Non-farm Employment in Kansas has Not Recovered from the Pandemic Losses



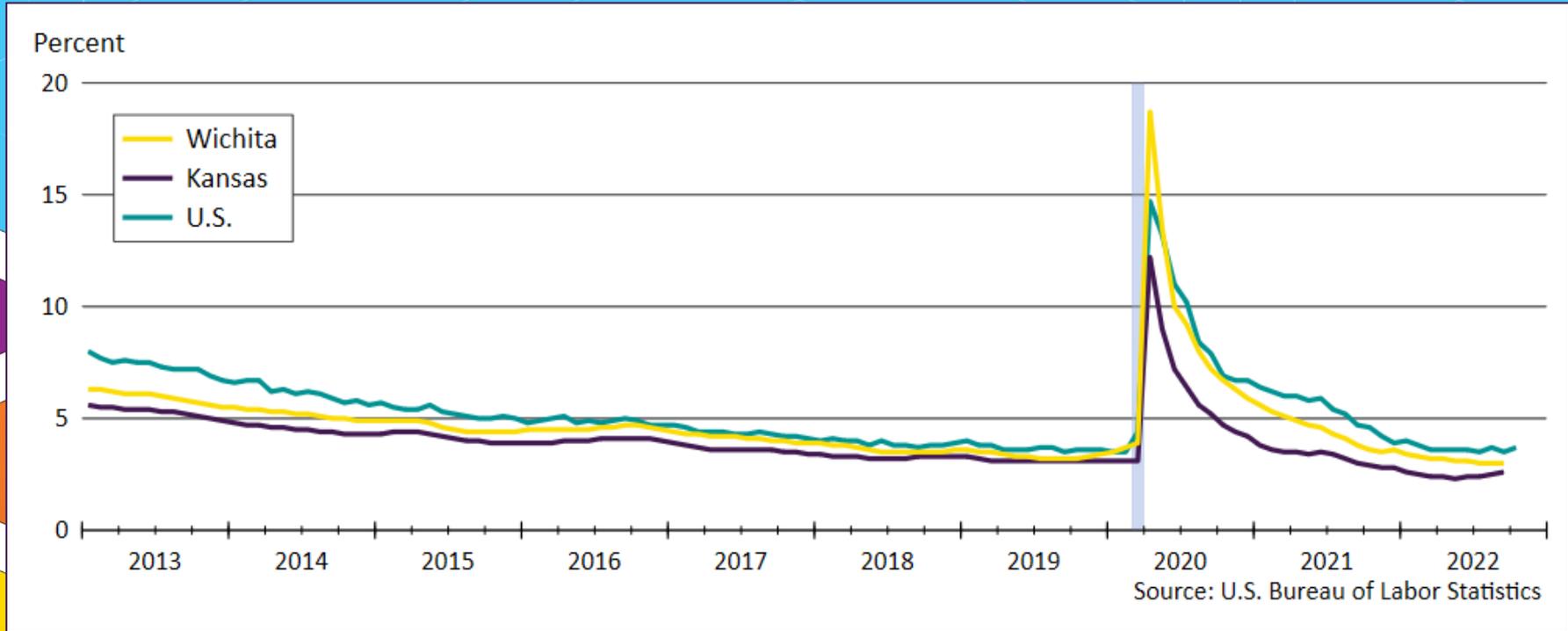
# Wichita Employment Forecast

Employment in 1,000s

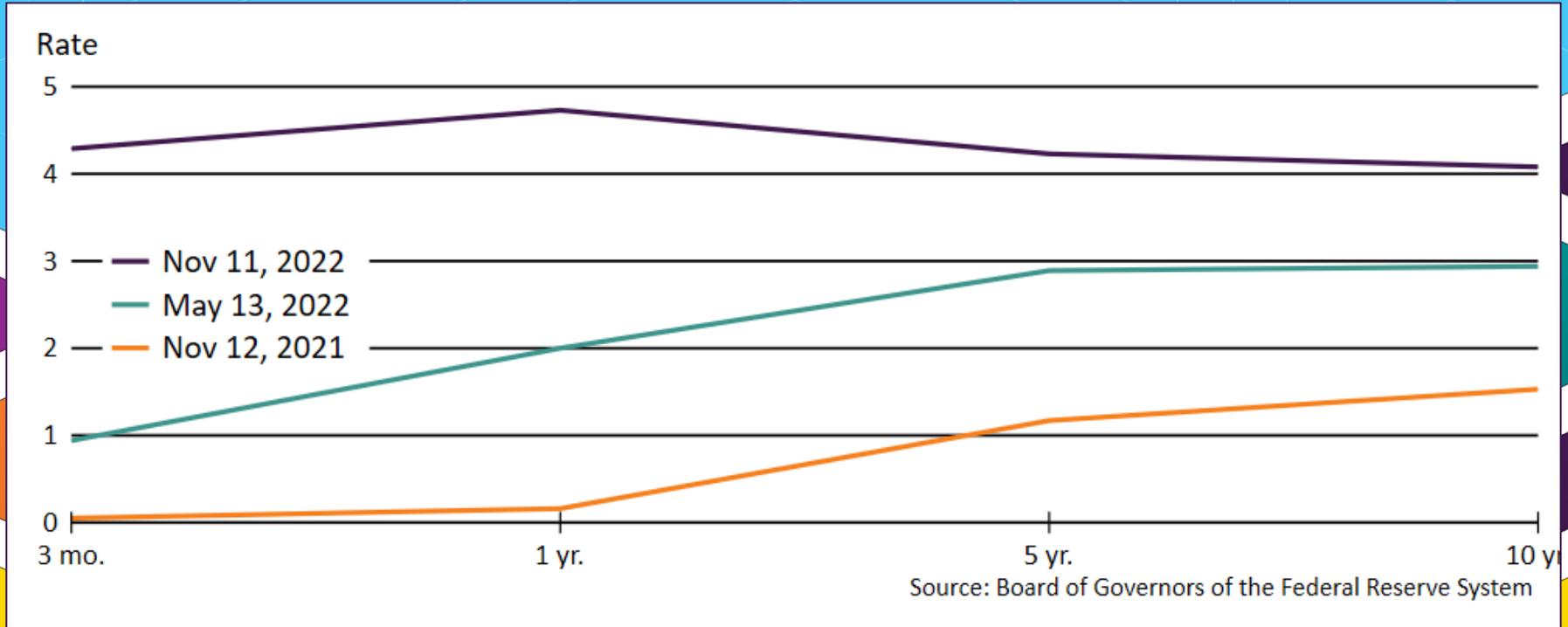


Sources: Kansas Department of Labor and WSU CEDBR

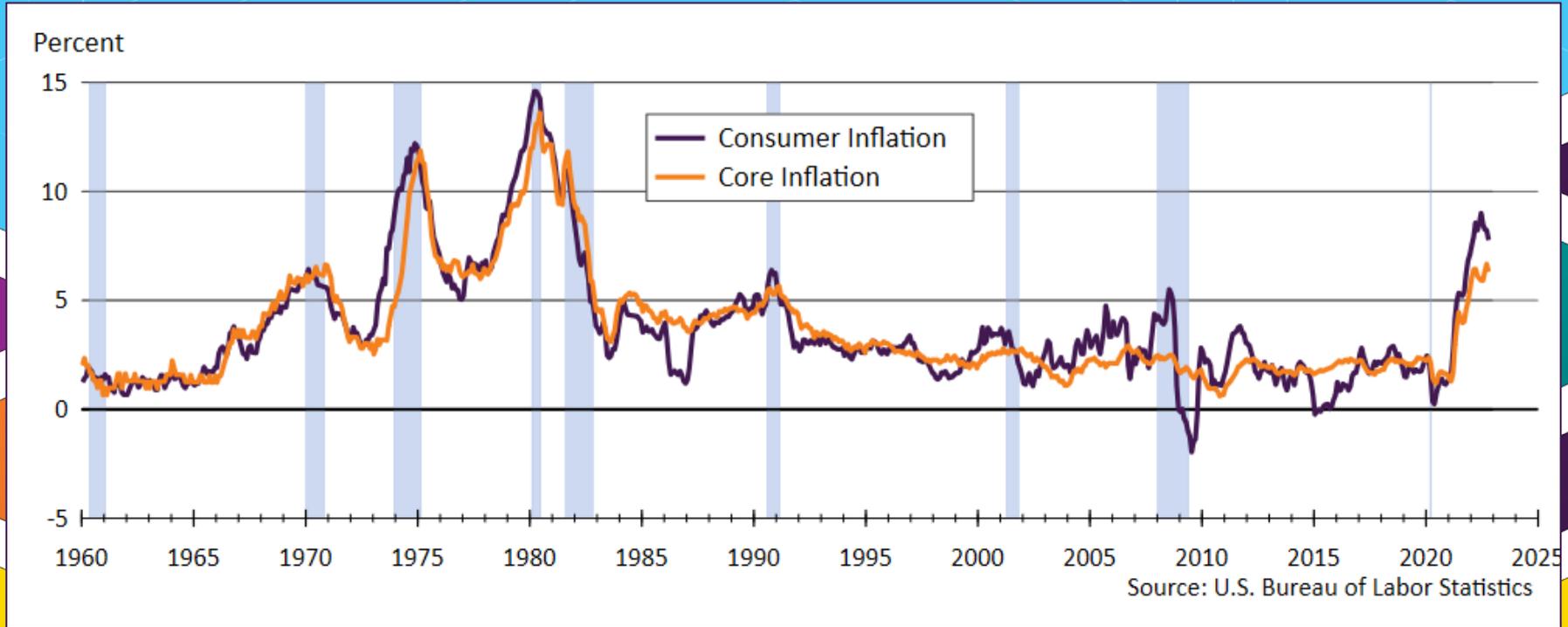
# Unemployment Rates Are Near Historic Lows



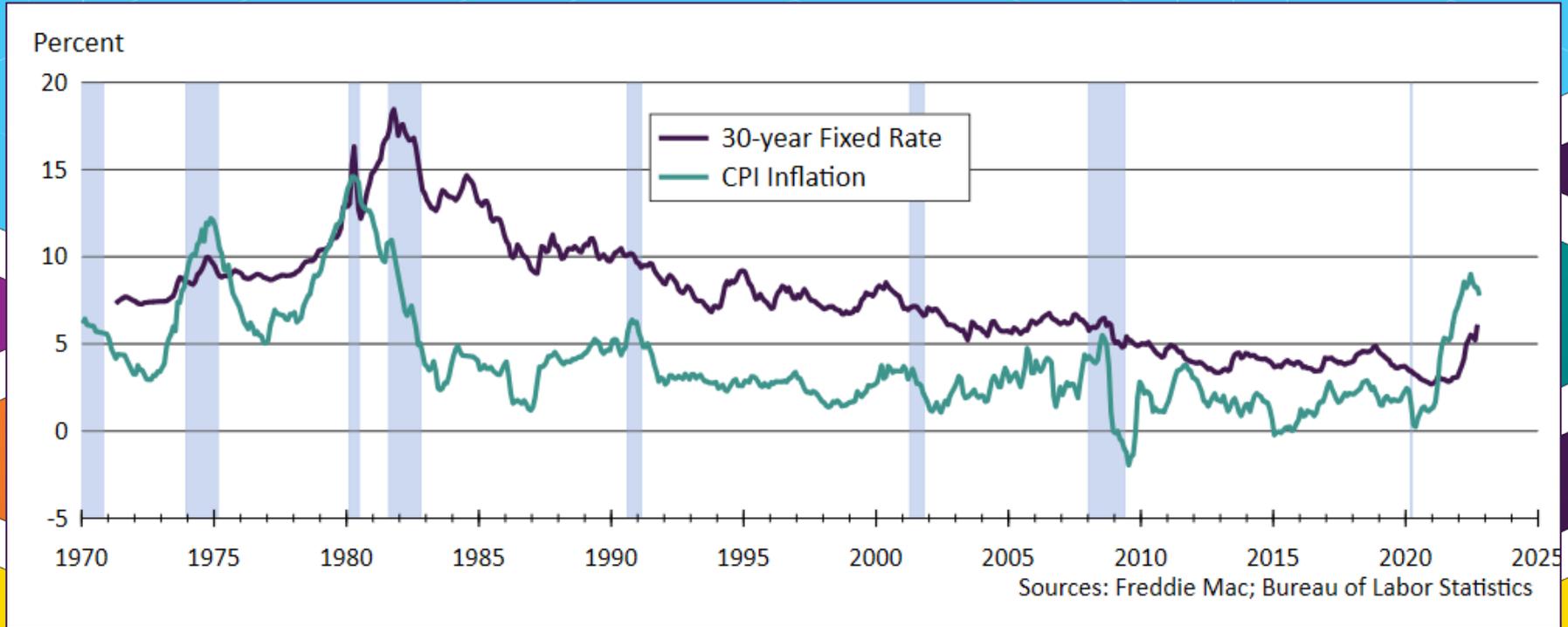
# The Yield Curve has Inverted



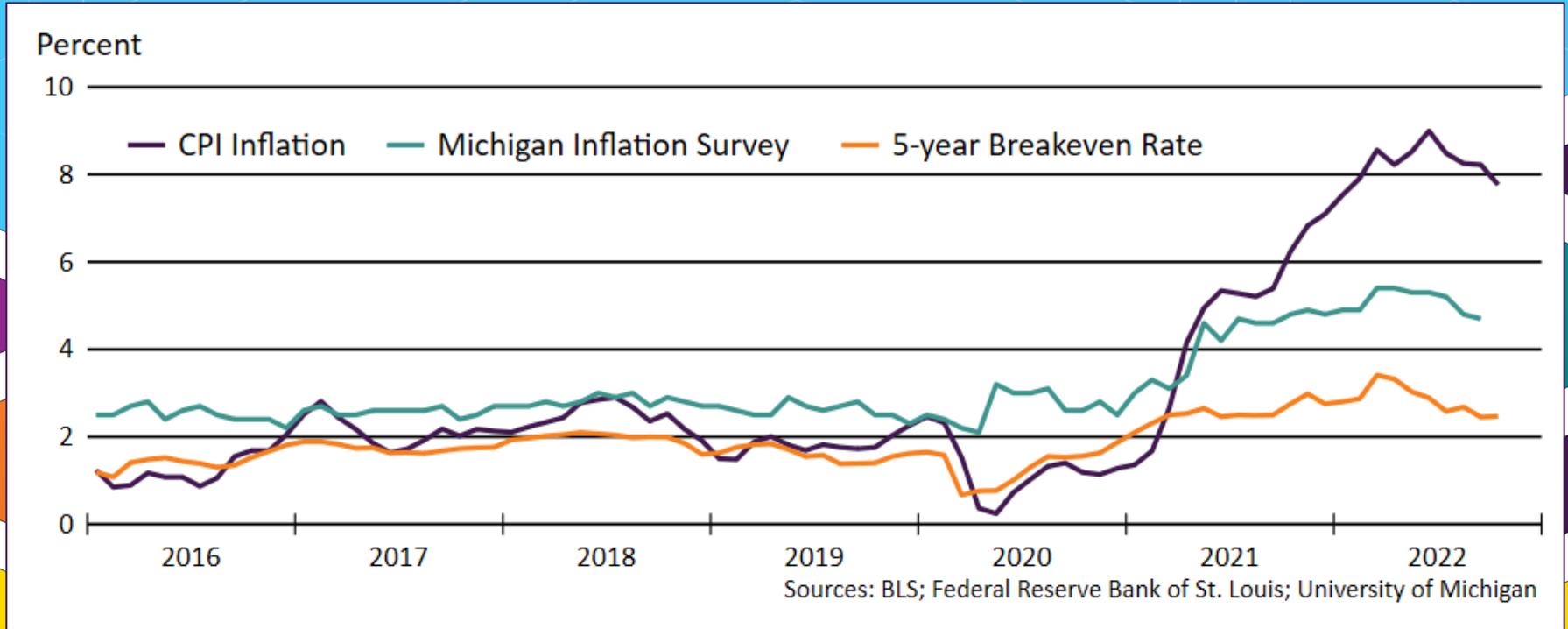
# CPI Inflation since 1960



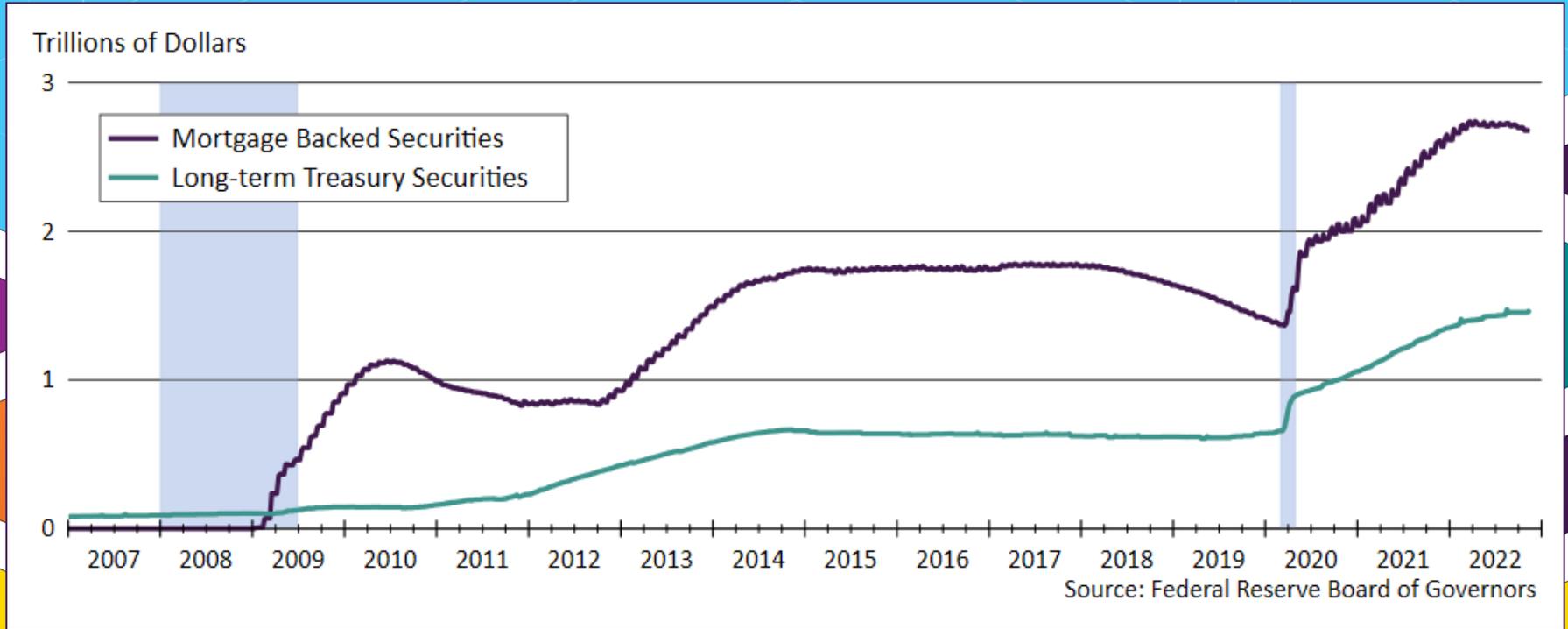
# Mortgage Rates and Inflation



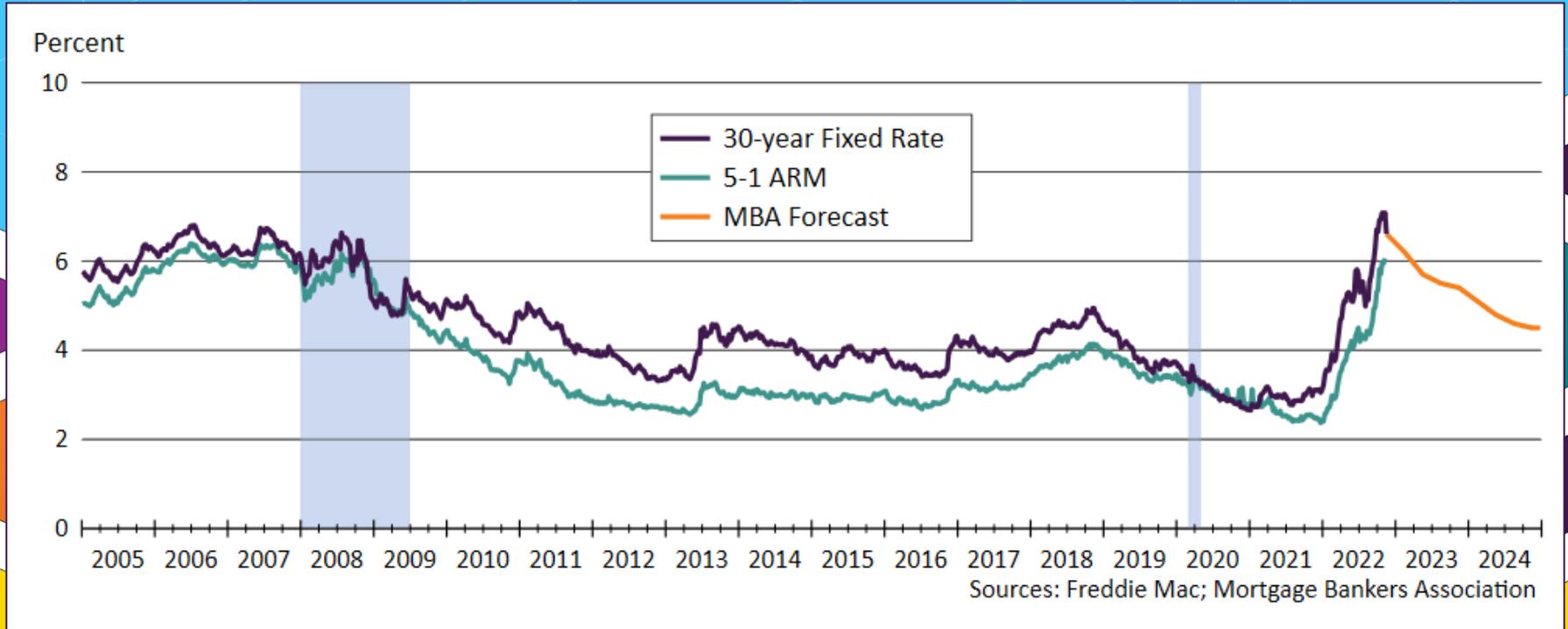
# Inflation Expectations



# Fed Long-term Security Holdings



# MBA Mortgage Rates Forecast



# Wichita Home Sales Activity

Units

1,500

1,250

1,000

750

500

250

0

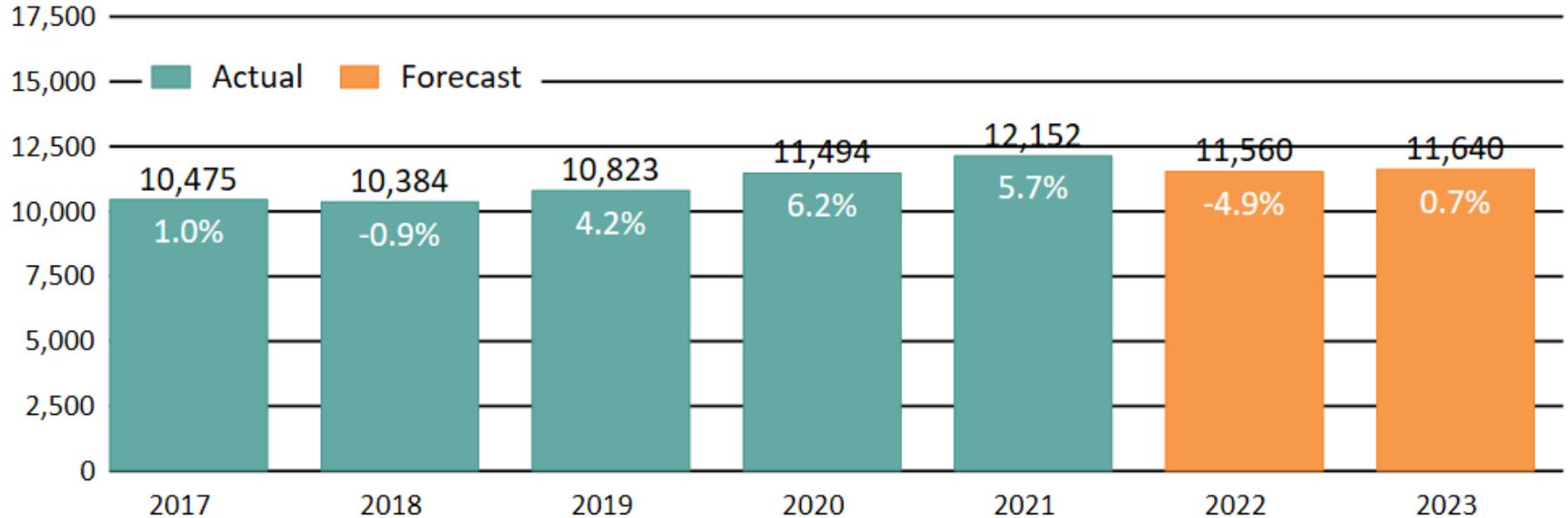
■ Closed Listings  
— Moving Average

2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022

Source: South Central Kansas Multiple Listing Service

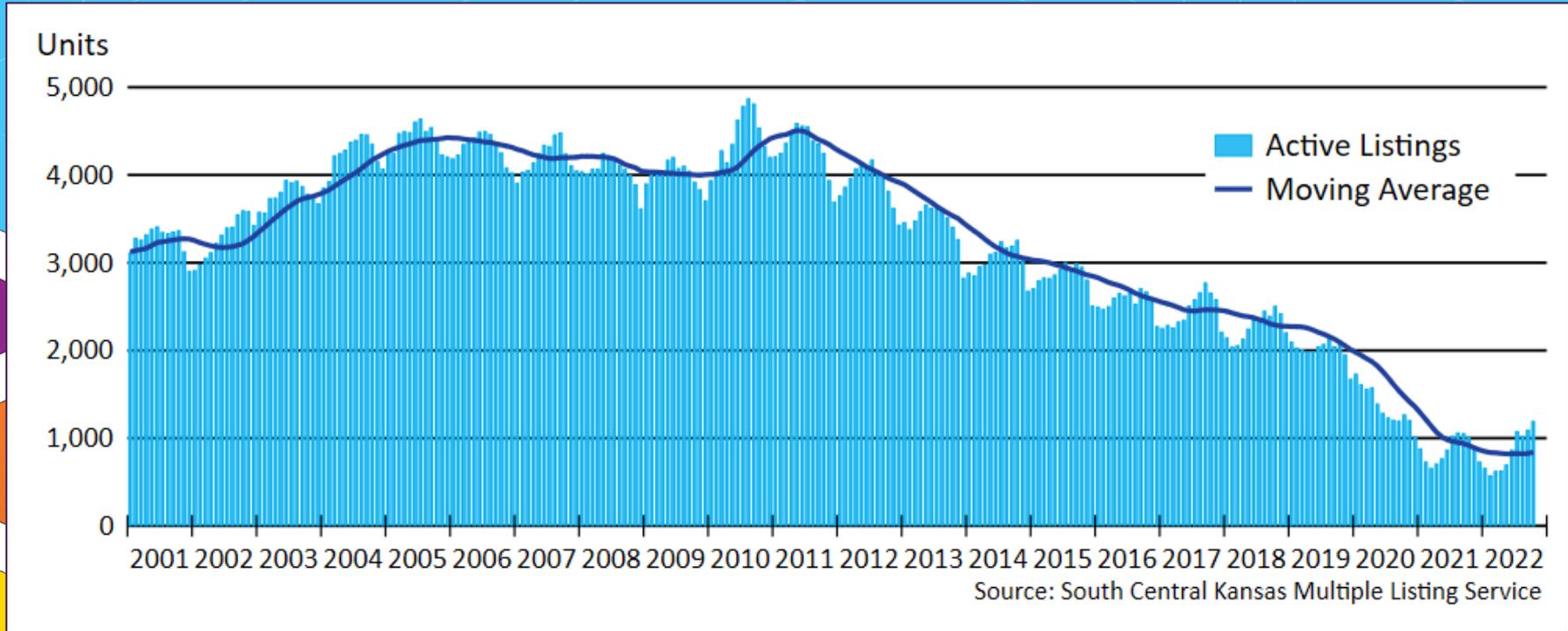
# Wichita Home Sales Forecast

## Sales

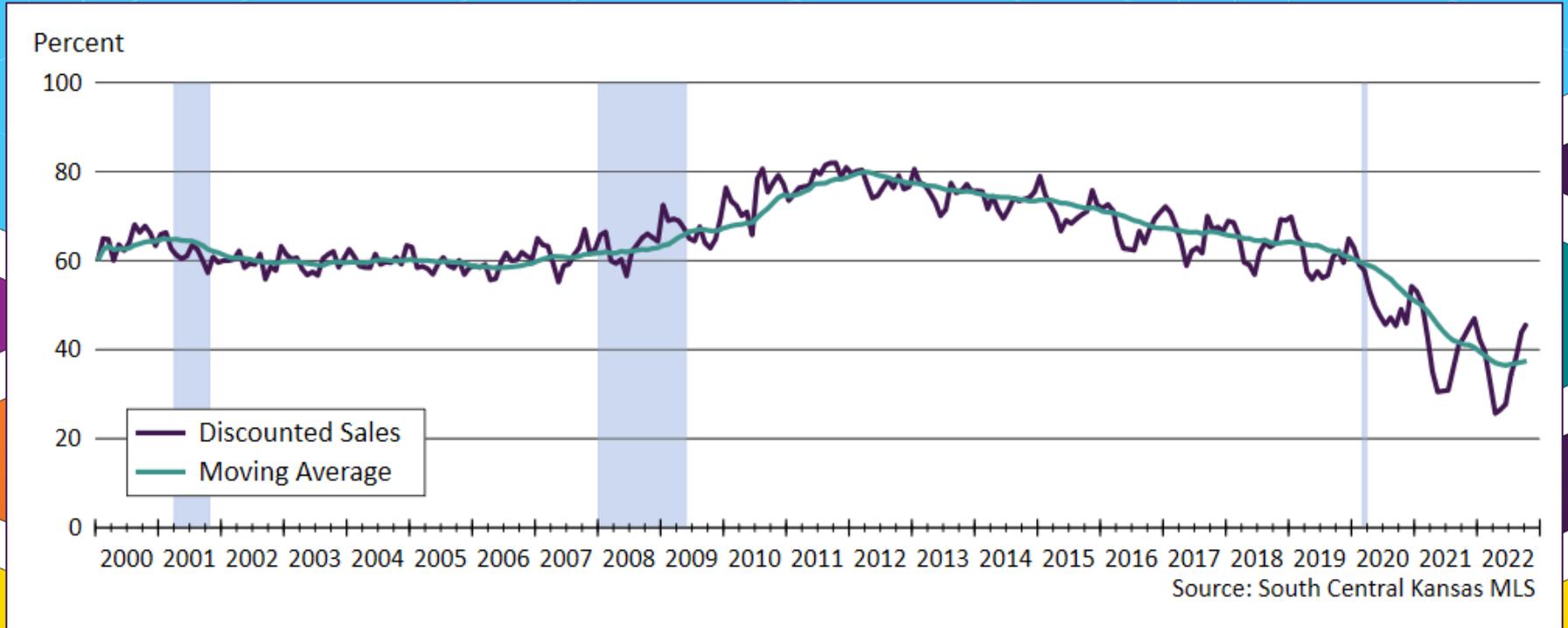


Sources: WSU Center for Real Estate and South Central Kansas MLS

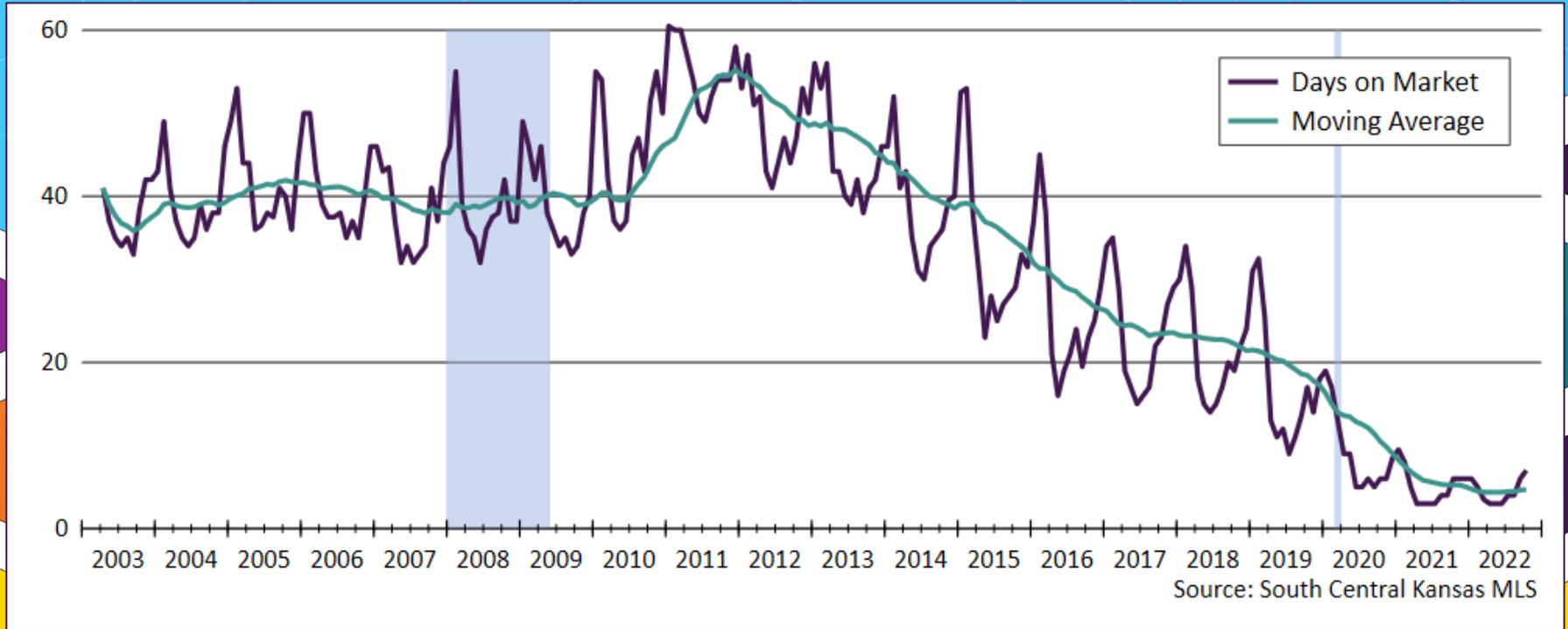
# Active Listings Were Too Low Even Prior to the Pandemic



# Fraction of Sales Discounted from Original Asking Price

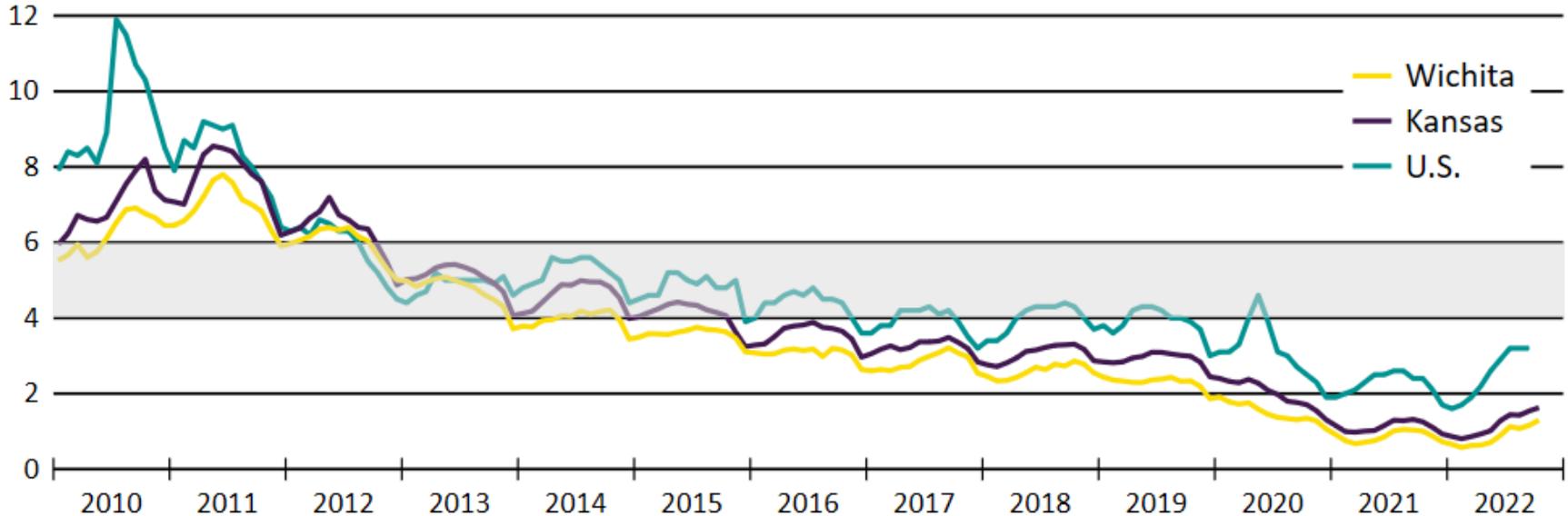


# Median Days on Market in Wichita



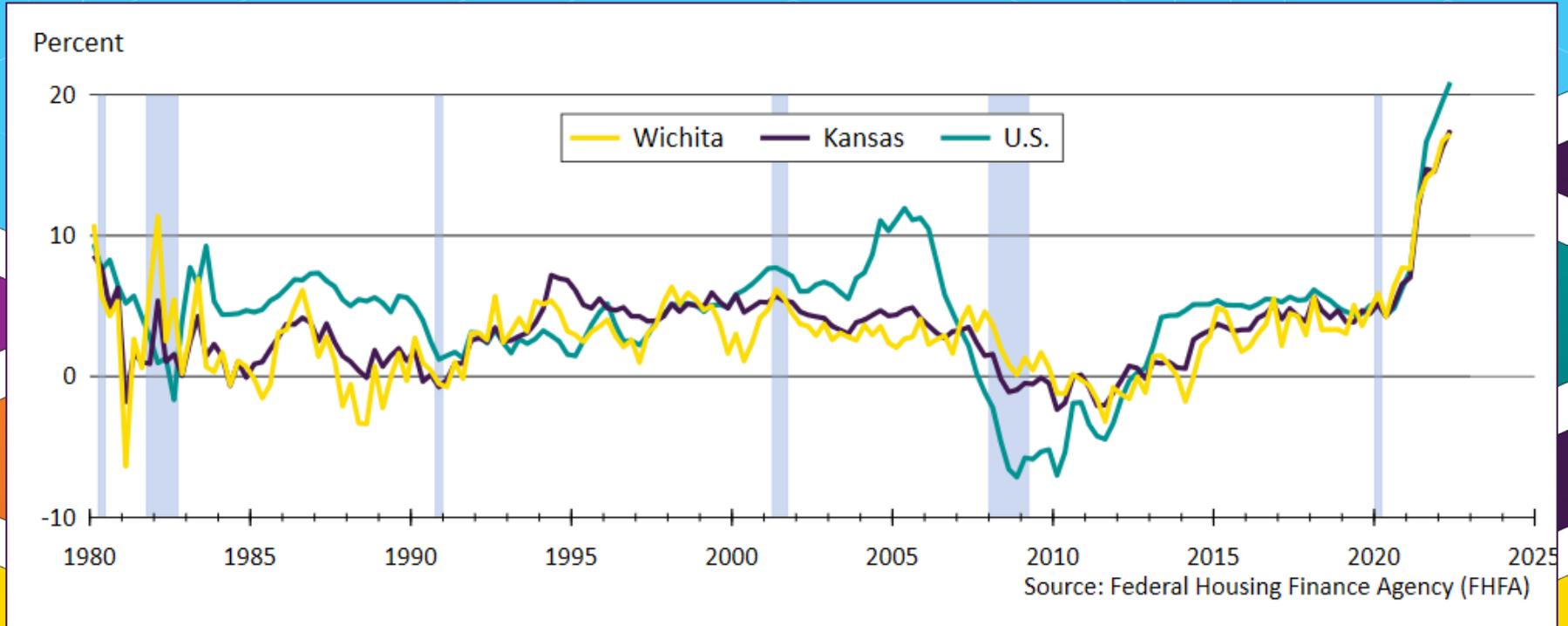
# Even as Demand Softens, It Will Remain a Sellers' Market

Months' Supply



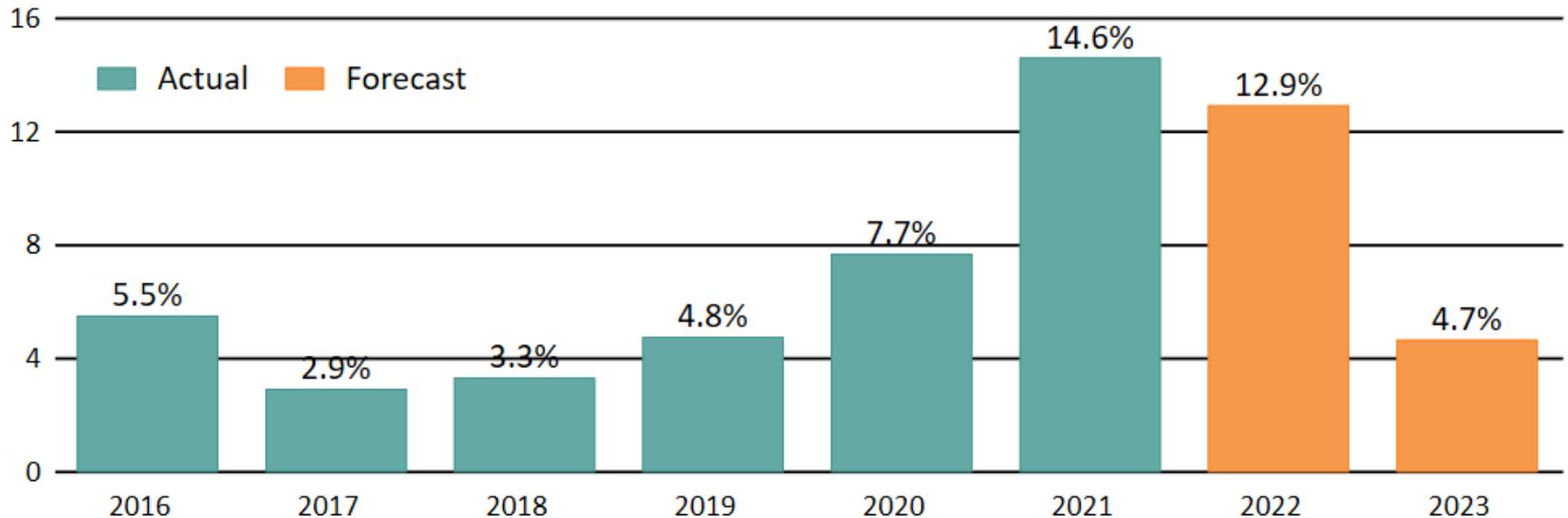
Sources: South Central Kansas MLS; NAR; Participating Kansas REALTOR® MLS Systems

# Annual Home Price Appreciation



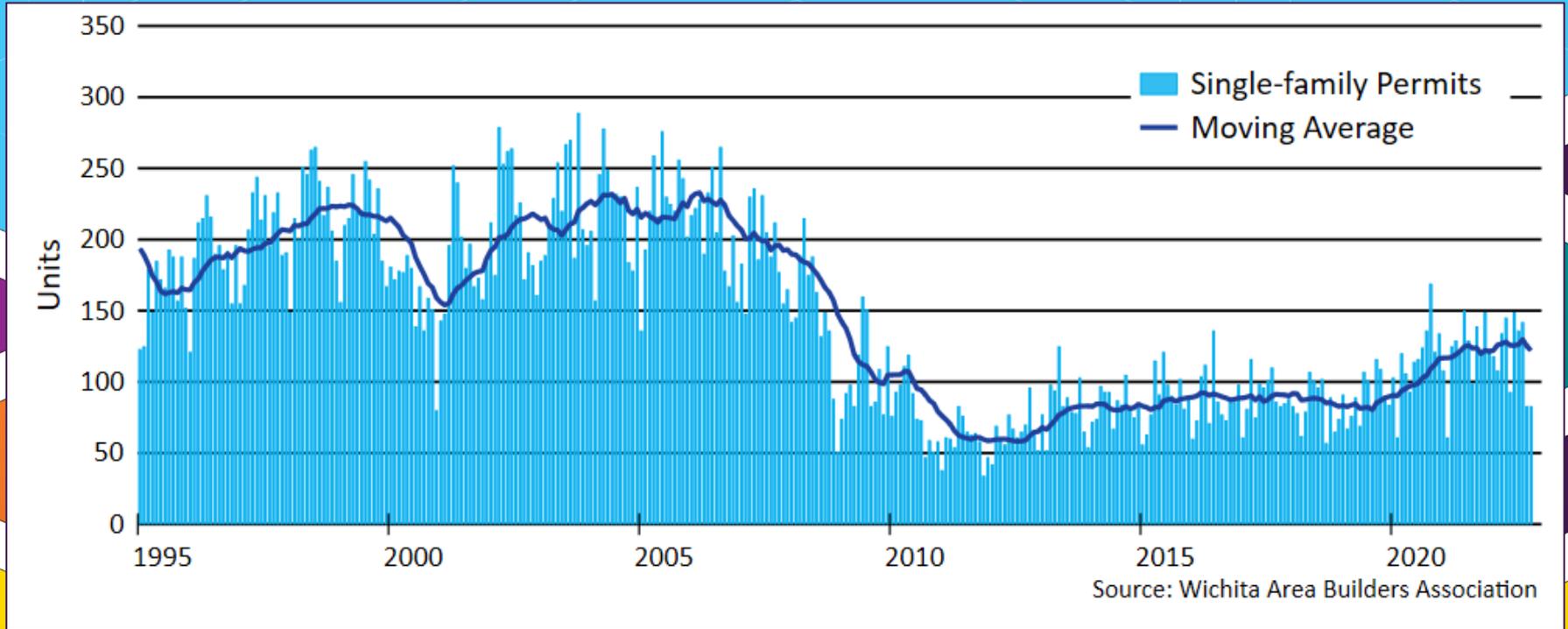
# Home Price Appreciation Forecast

Percent

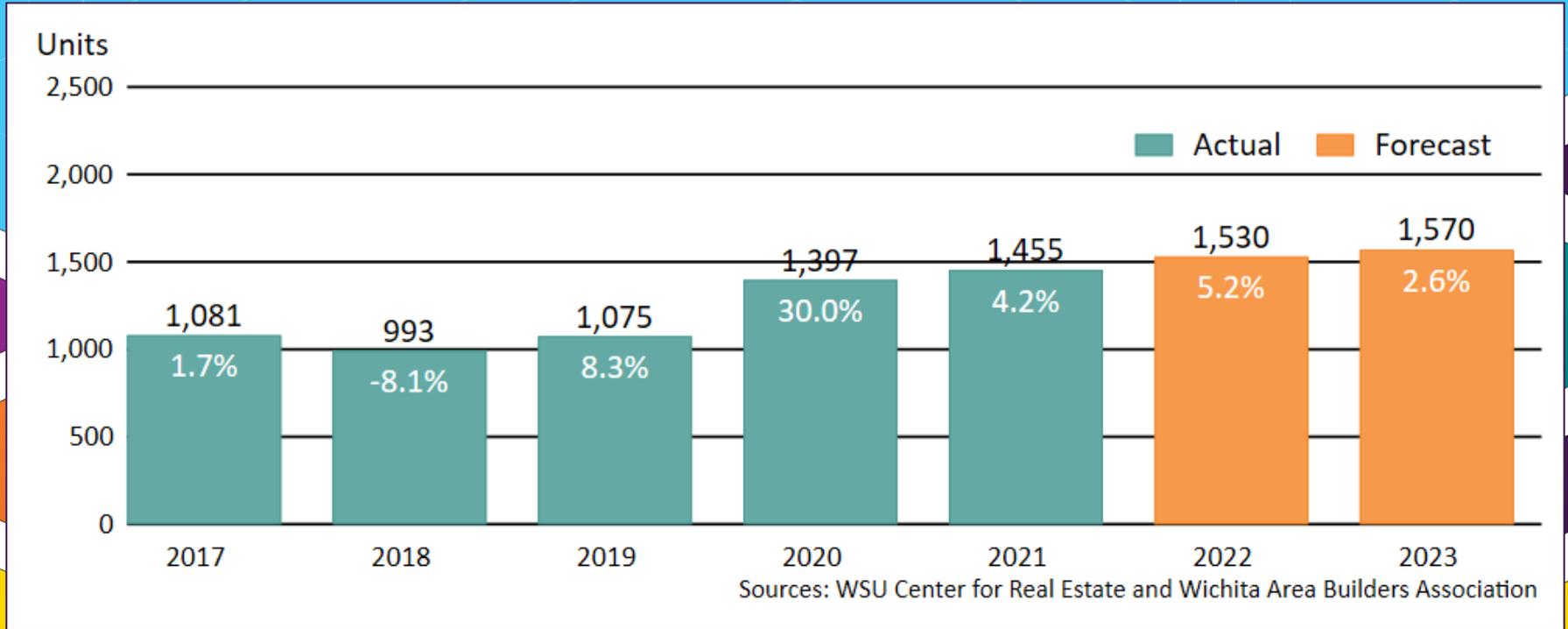


Sources: Federal Housing Finance Agency; WSU Center for Real Estate

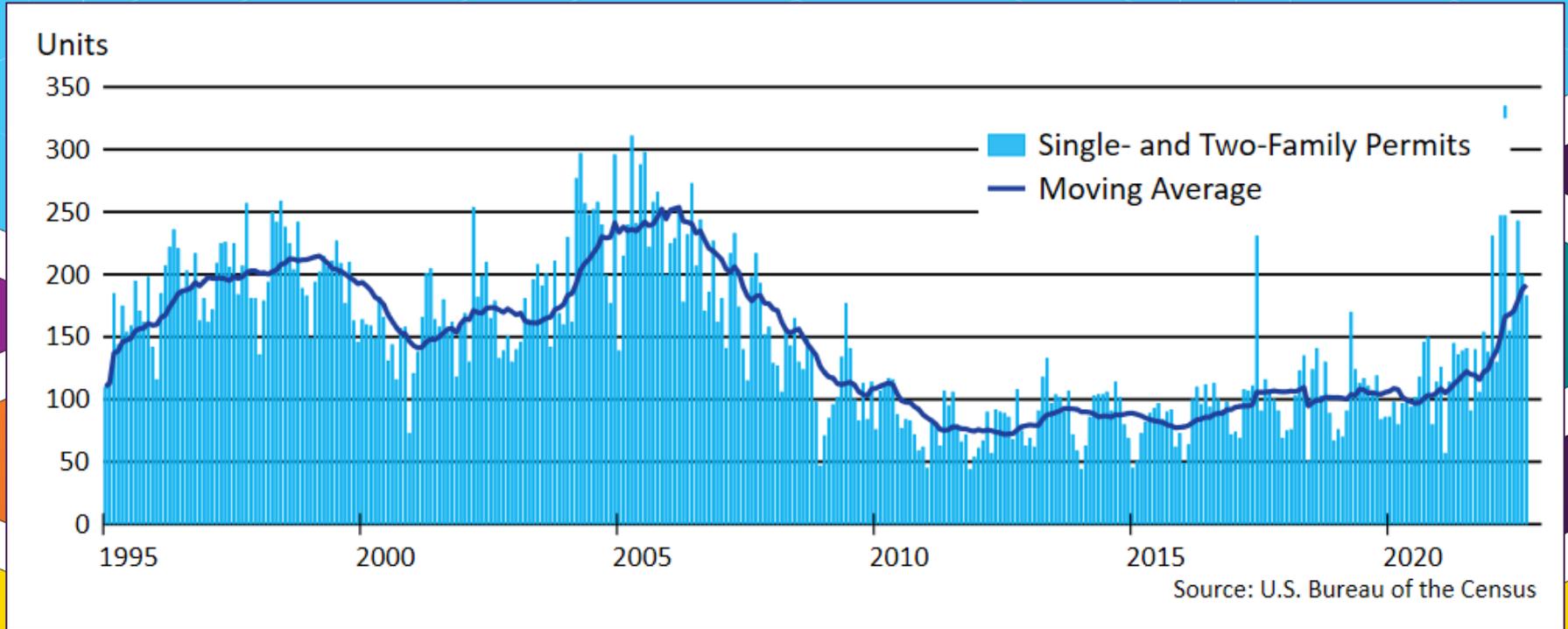
# Wichita New Home Construction



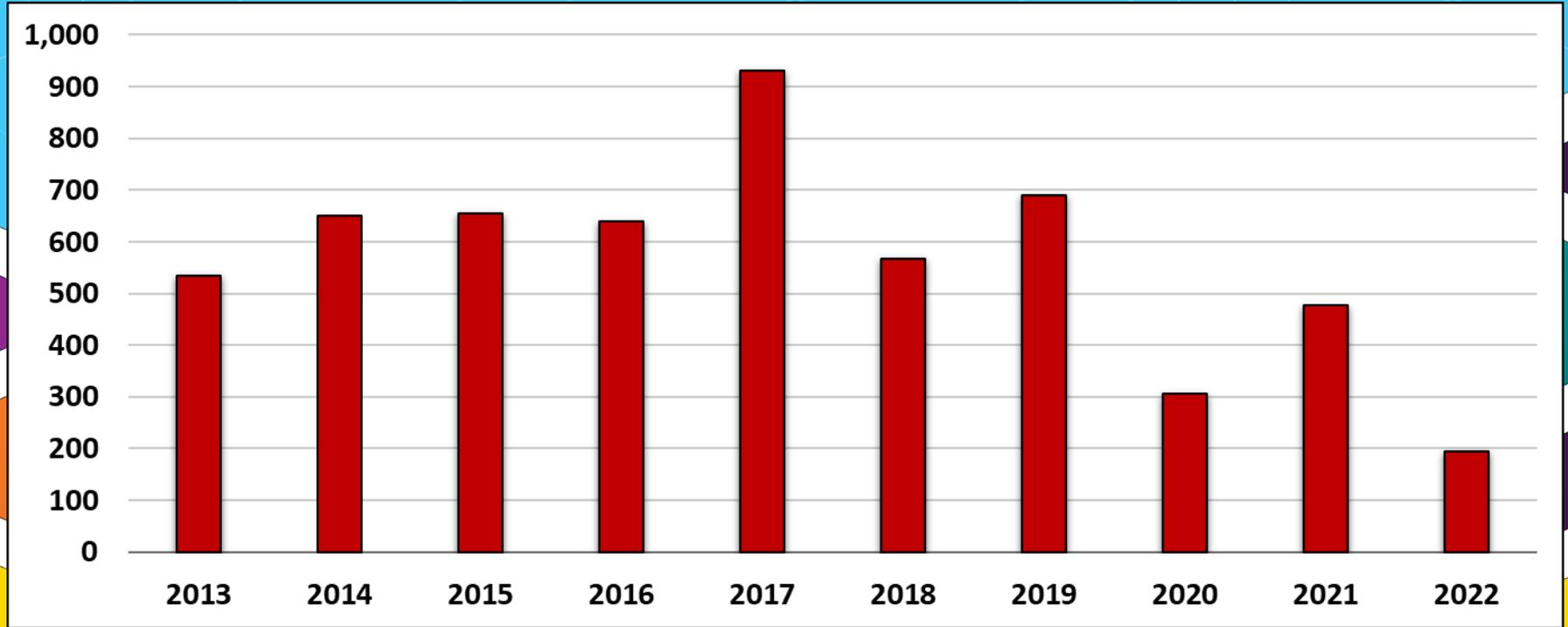
# Wichita New Home Construction Forecast



# Wichita New Home Construction

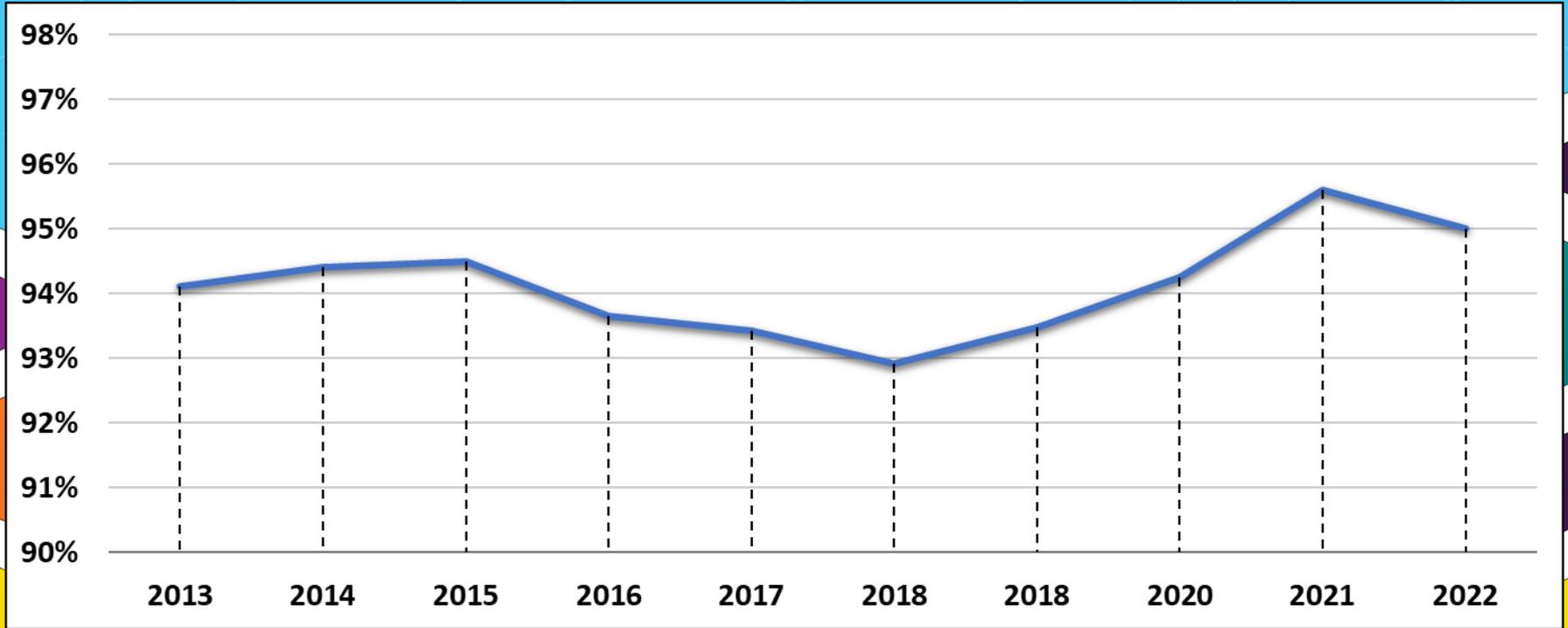


# Apartment Units Added to Market



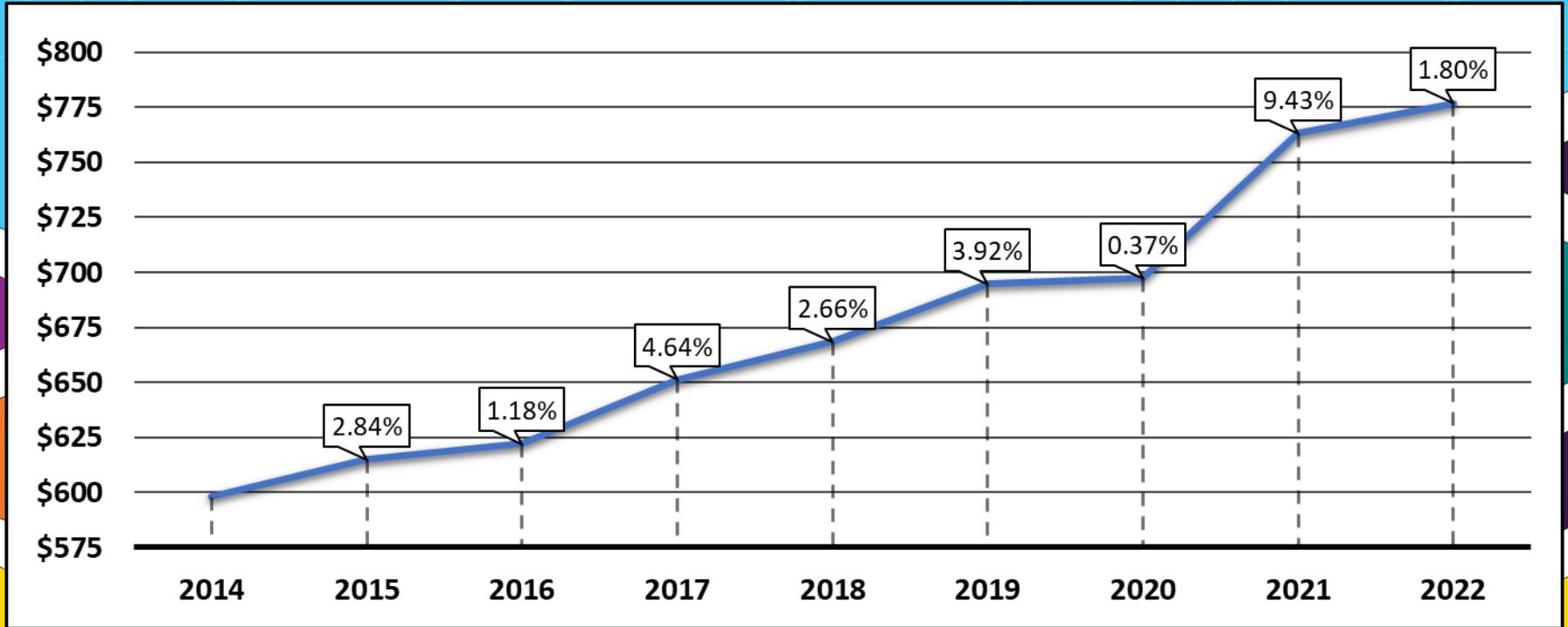
Source: NAI Martens 2022 Multifamily Market Update

# Wichita Apartment Occupancy



Source: NAI Martens 2022 Multifamily Market Update

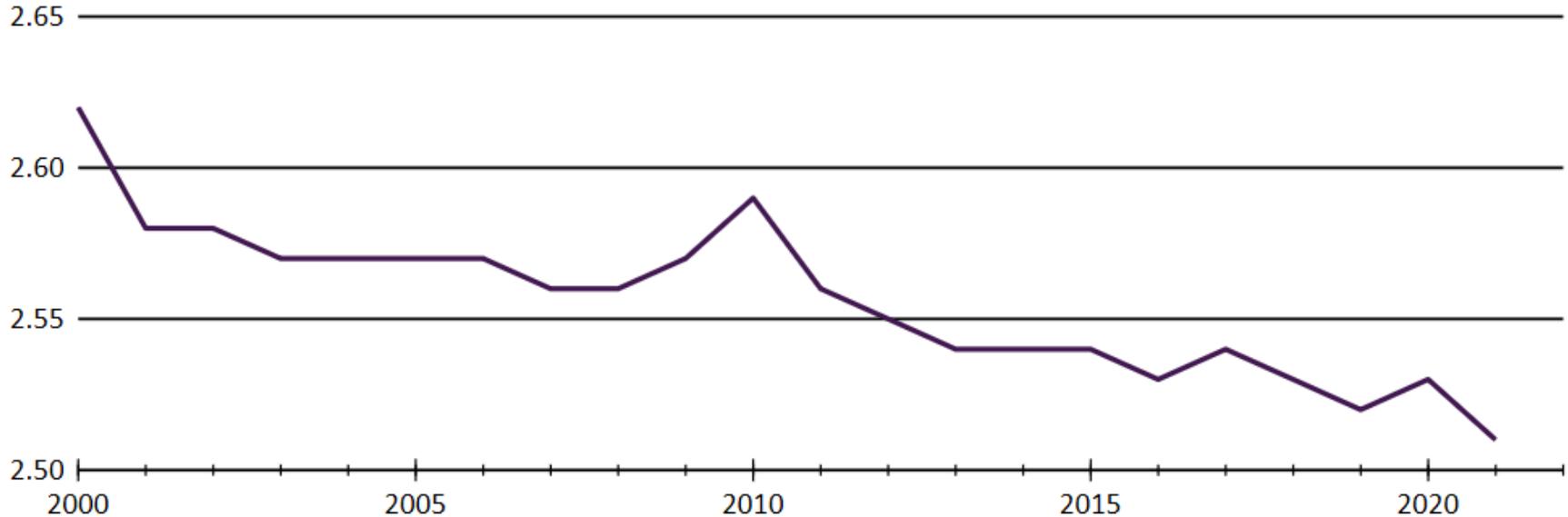
# Wichita Apartment Rent Growth



Source: NAI Martens 2022 Multifamily Market Update

# Households Continue to Get Smaller

People per Household



Source: U.S. Census Bureau

# 2023 Wichita Housing Forecast

	2020 <u>Actual</u>	2021 <u>Actual</u>	2022 <u>Forecast</u>	2023 <u>Forecast</u>
Total Home Sales	11,494 units +6.2%	12,152 units +5.7%	11,560 units -4.9%	11,460 units +0.7%
SF Building Permits	1,397 units +30.0%	1,455 units +4.2%	1,530 units +5.2%	1,570 units +2.6%
Home Price Appreciation	+7.7%	+14.6%	+12.9%	+4.7%

Thanks Again to:



Security 1<sup>st</sup> Title

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