

Dr. Stanley D. Longhofer

November 8, 2022



WICHITA STATE UNIVERSITY

W. FRANK BARTON SCHOOL OF BUSINESS

# 2023 Forecast Sponsors



# Meritrust HOME LOANS

Security 1st Title

# Thanks also to











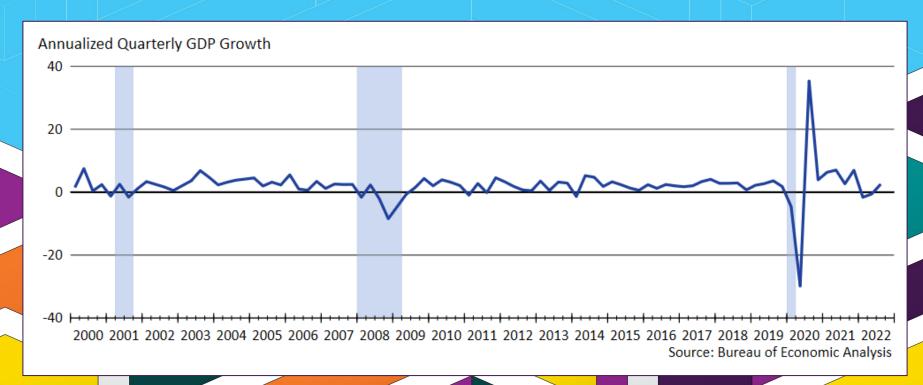




and participating REALTOR® MLS systems across Kansas



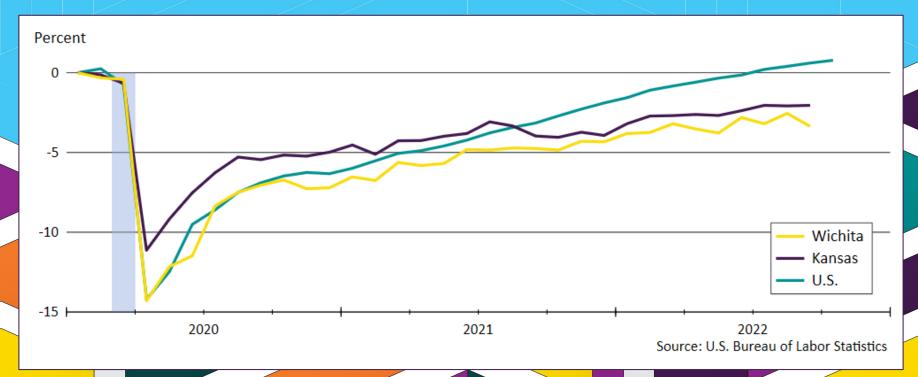
#### Are We in a Recession?







# Hillian Total Non-farm Employment in Kansas has Not Recovered from the Pandemic Losses

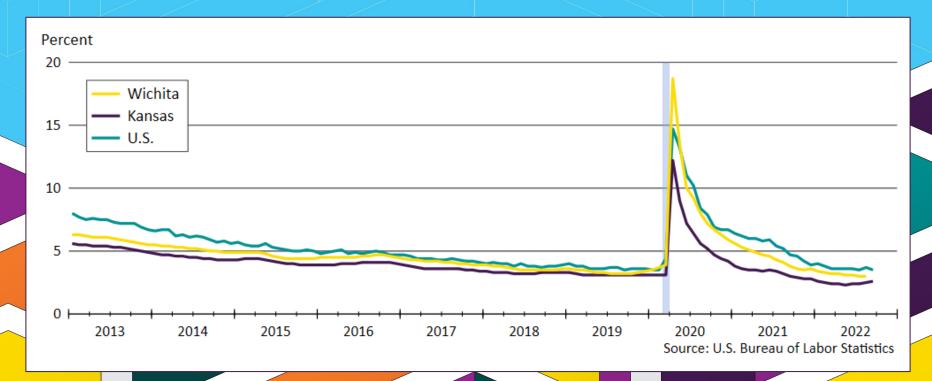








### Unemployment Rates Are Near Historic Lows

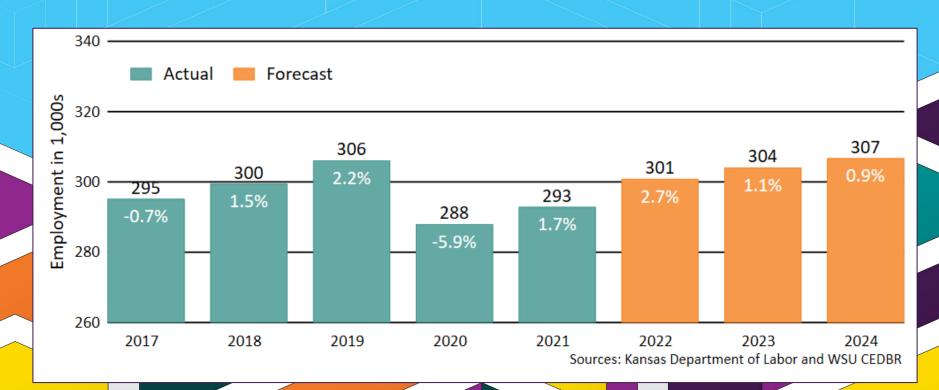








### Wichita Employment Forecast

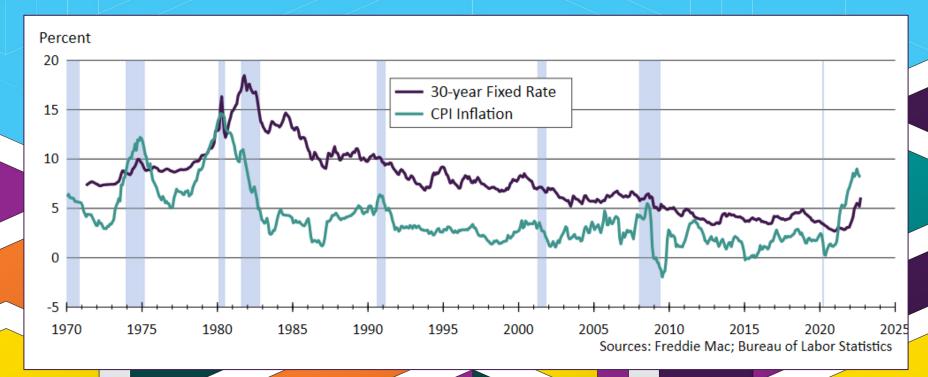








### Mortgage Rates and Inflation

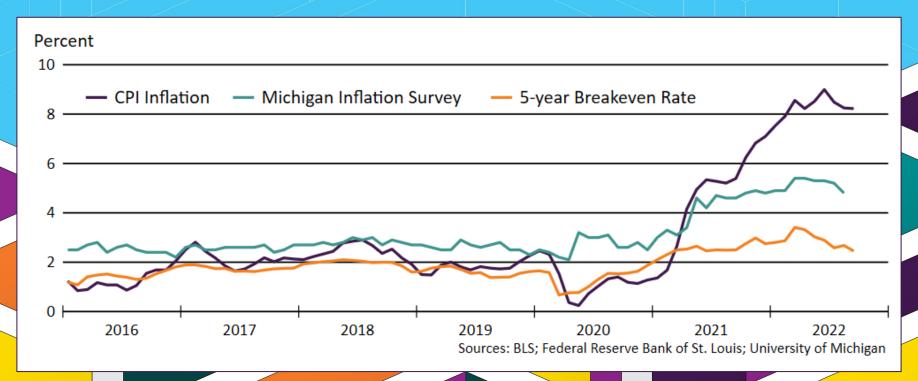








### Inflation Expectations

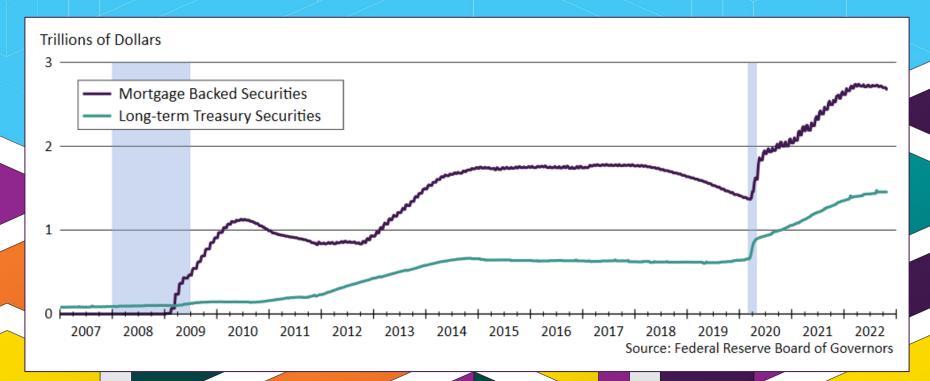








## Fed Long-term Security Holdings

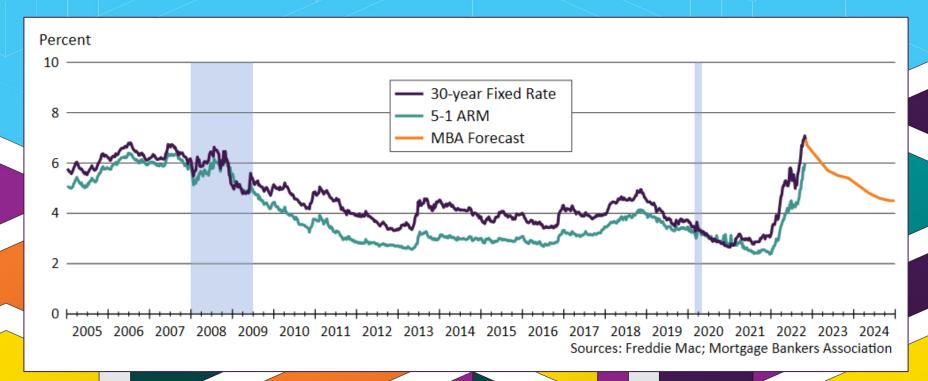








## MBA Mortgage Rates Forecast

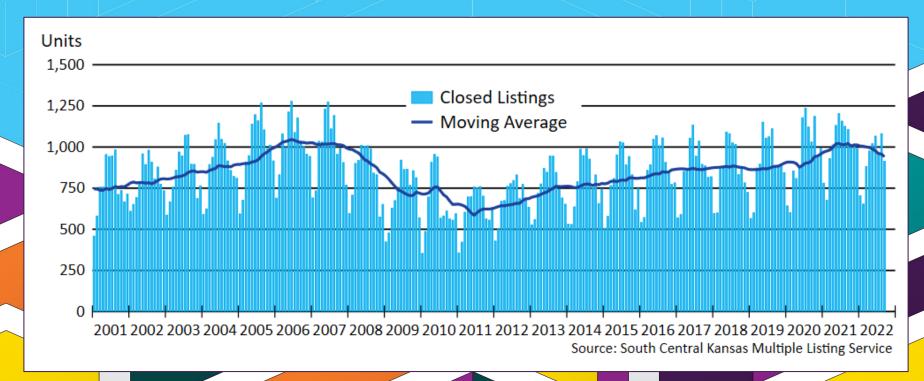








### Wichita Home Sales Activity

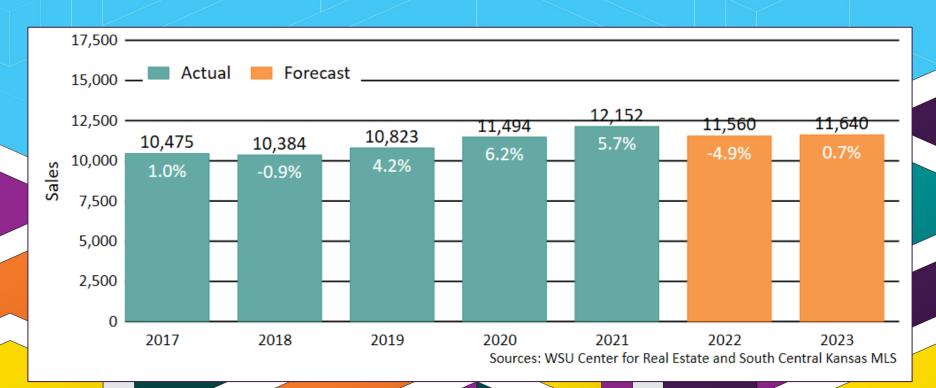








### Wichita Home Sales Forecast

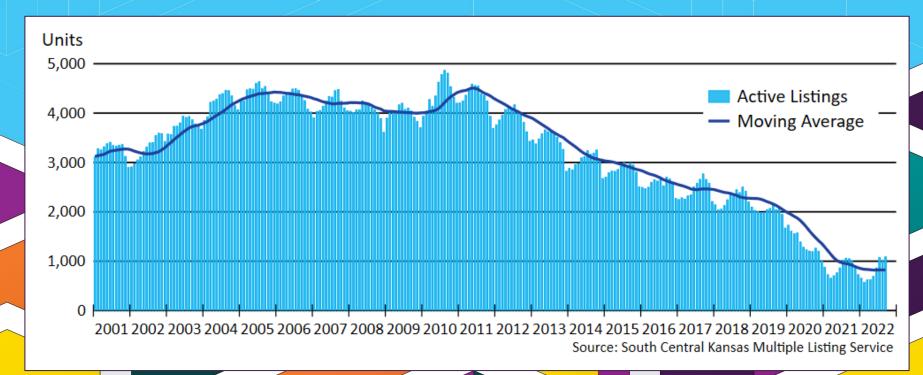








# Active Listings Were Too Low Even Prior to the Pandemic

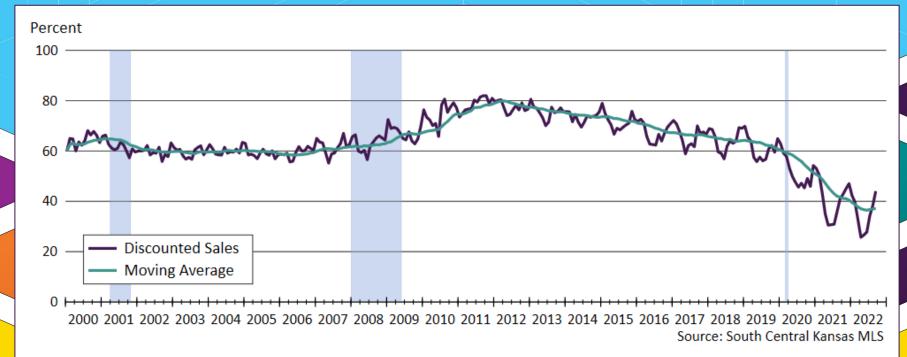








# Fraction of Sales Discounted from Original Asking Price

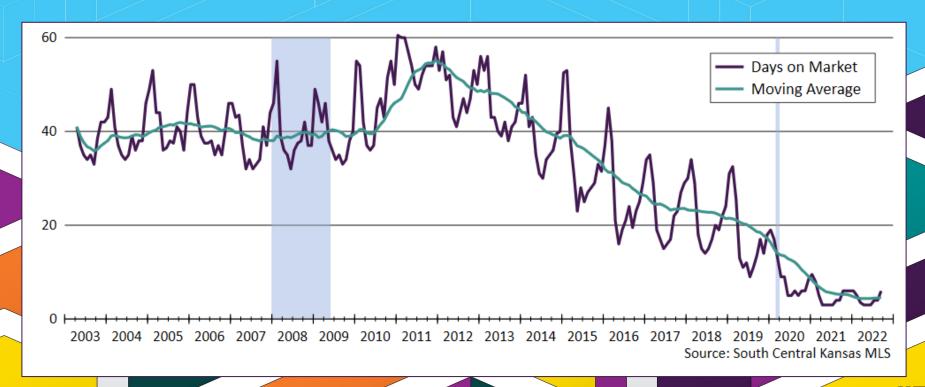








### Median Days on Market in Wichita

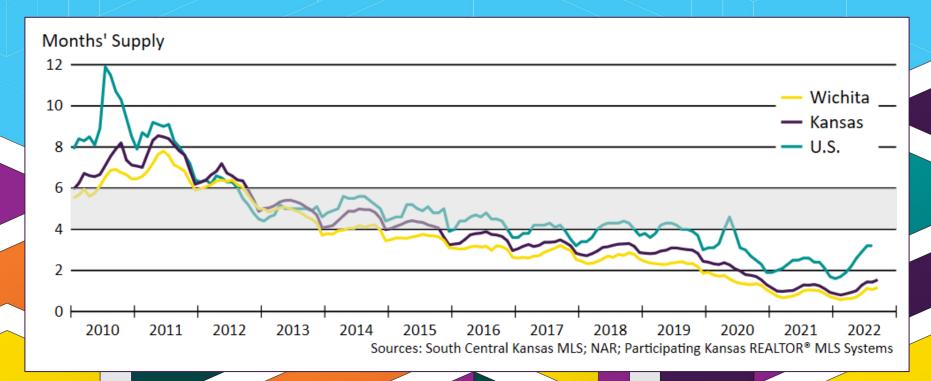








### Even as Demand Softens, It Will Remain a Sellers' Market

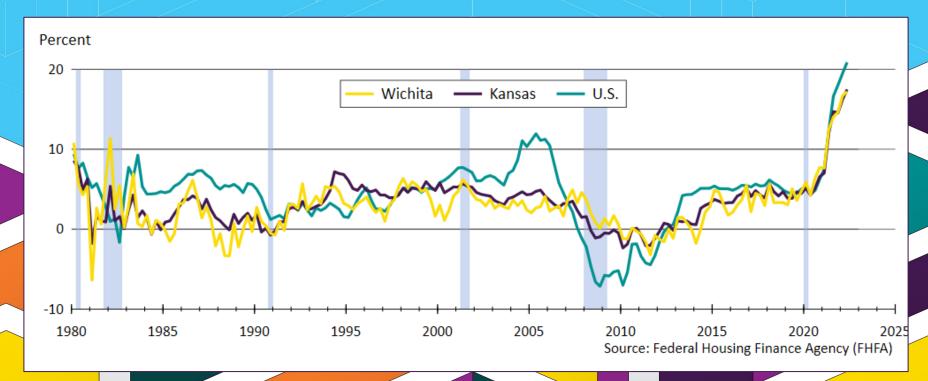








### Annual Home Price Appreciation

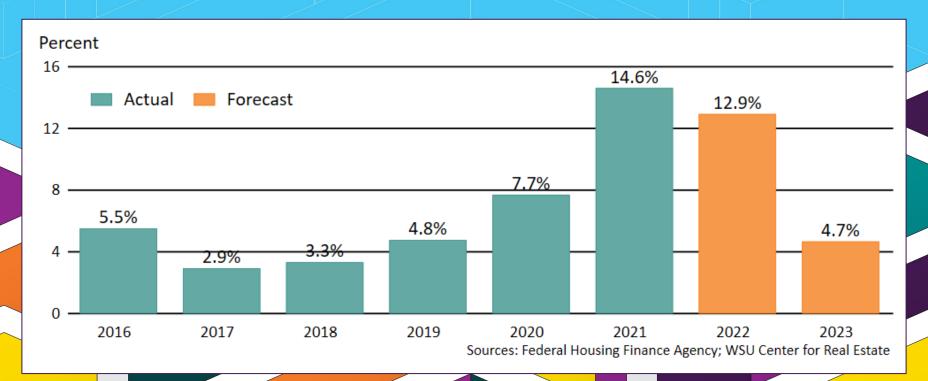








### Home Price Appreciation Forecast

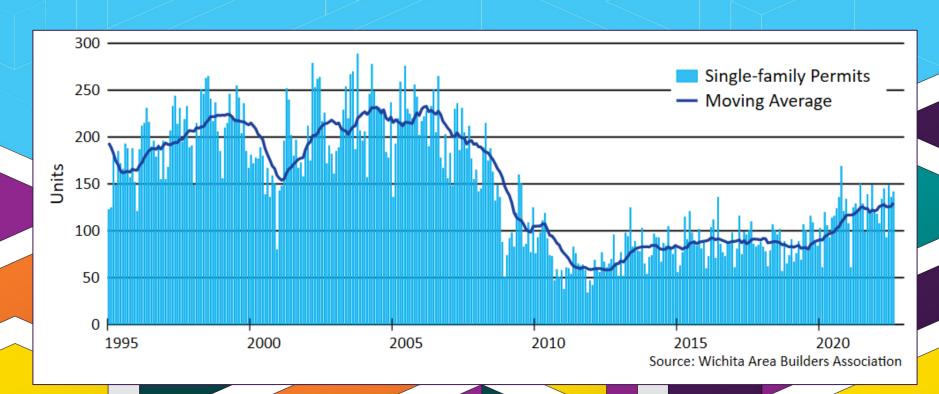








#### Wichita New Home Construction

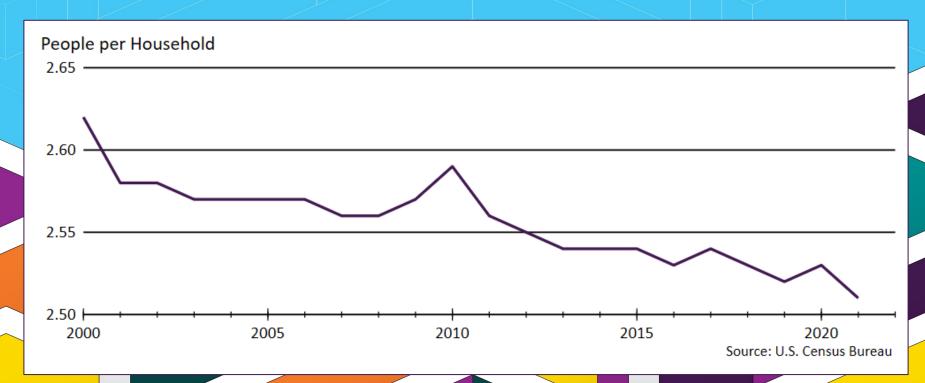






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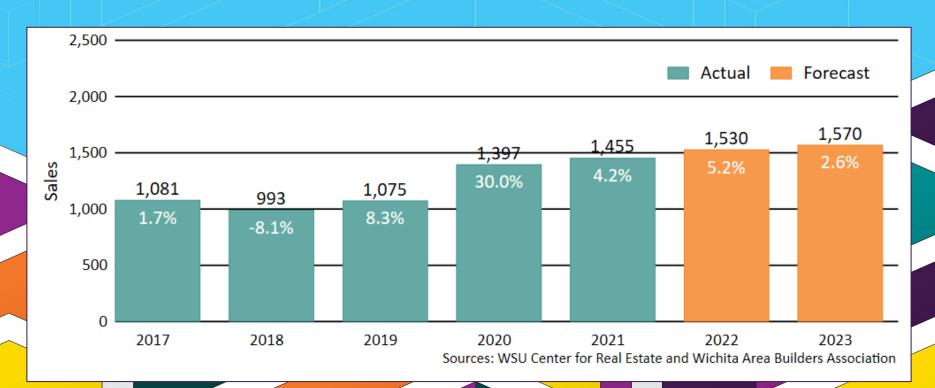
### Households Continue to Get Smaller







#### Wichita New Home Construction Forecast









# 2023 Wichita Housing Forecast

	2020	2021	2022	2023
	<u>Actual</u>	<u>Actual</u>	<u>Forecast</u>	<u>Forecast</u>
Total Home	11,494 units	12,152 units	11,560 units	11,460 units
Sales	+6.2%	+5.7%	-4.9%	+0.7%
SF Building	1,397 units	1,455 units	1,530 units	1,570 units
Permits	+30.0%	+4.2%	+5.2%	+2.6%
Home Price Appreciation	+7.7%	+14.6%	+12.9%	+4.7%







