

COUNTY HOUSING OUTLOOK

WICHITA STATE W. FRANK BARTON SCHOOL OF BUSINESS

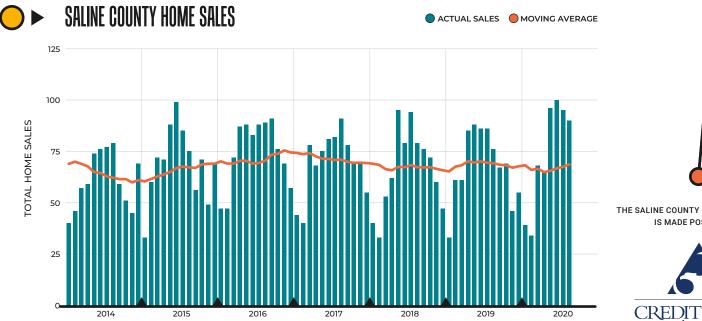
CONNECTIONS. If there's one thing we've learned so far this year, it's how deeply connected we are - physically, electronically, economically, socially. Even while it remains true that "all real estate markets are local," these connections bind us together across the state.

As we work our way through the effects of the pandemic in the coming year, it is my hope that we are able to restore and enrich the connections that will always matter most, those with our colleagues, friends and loved ones across the community.

Stan Longhofu

KANSAS

Dr. Stanley D. Longhofer DIRECTOR, WSU CENTER FOR REAL ESTATE WICHITA.EDU/REALESTATE

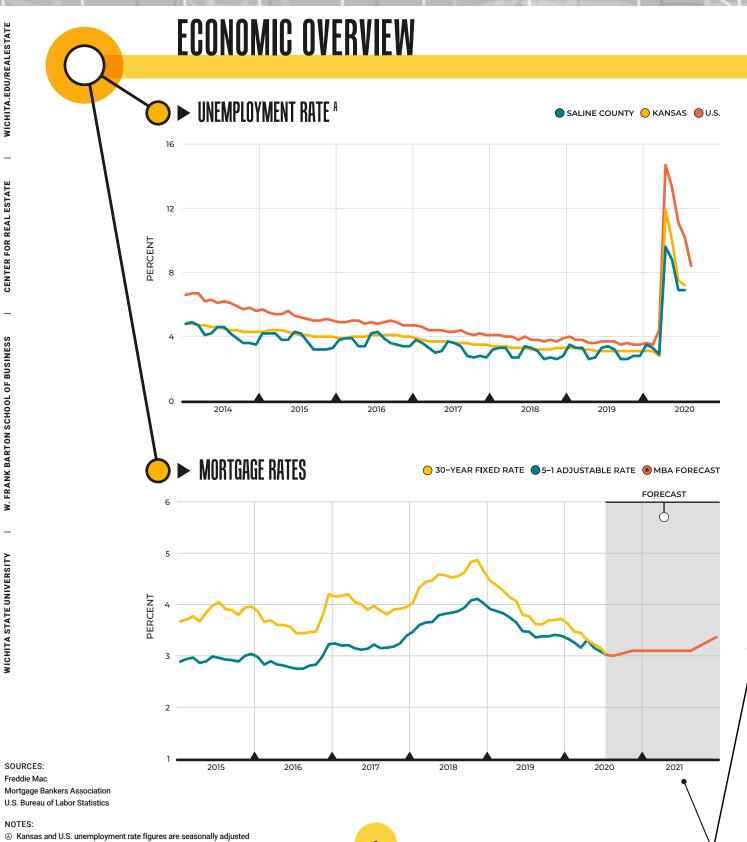


THE SALINE COUNTY HOUSING OUTLOOK IS MADE POSSIBLE BY



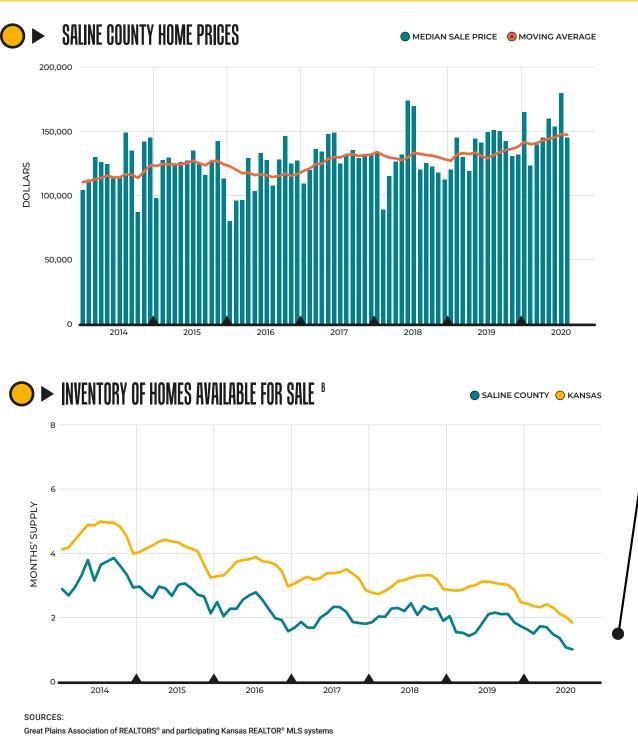
SOURCES: Great Plains Association of REALTORS® and participating Kansas REALTOR® MLS systems





(B) Mortgage Bankers Association August 2020 forecast of the 30-year conventional mortgage rate

SALINE COUNTY HOUSING STATISTICS



NOTES:

(A) Twelve-month trailing moving average of the median sale price of all homes in Saline County

[®] Active listings divided by the 12-month trailing moving average of sales

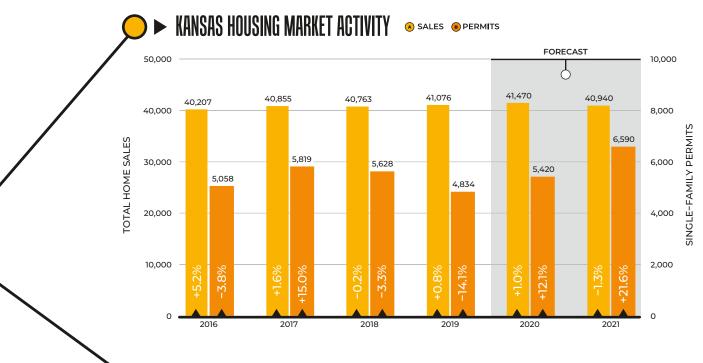


The WSU Center for Real Estate: Laying a Foundation for Real Estate in Kansas

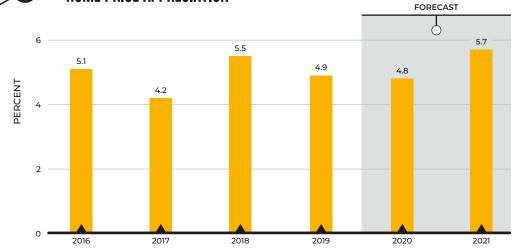
The Center for Real Estate was created to help deepen the connections between the region's professional real estate community and the academic programs at Wichita State University. Whether you want to better understand the area's real estate markets or engage our students as interns or full-time employees, the WSU Center for Real Estate is your go-to resource.

FOR THE LATEST DATA AND ANALYSIS ON REAL ESTATE MARKETS IN KANSAS, VISIT WICHITA.EDU/REALESTATE.

KANSAS STATEWIDE HOUSING FORECAST







SOURCES:

Federal Housing Finance Agency National Association of REALTORS® Participating REALTOR® multiple listing services across Kansas U.S. Bureau of the Census WSU Center for Real Estate

NOTES:

- Total home sales in Kansas as reported by participating REATOR[®] multiple listing services across the state
- Is Single-family building permits issued in Kansas as reported by the U.S. Bureau of the Census

Vear-over-year percentage change in the Federal Housing Finance Agency all-transactions housing price index for Kansas, as measured using 4th quarter values