

Saline County Housing Outlook

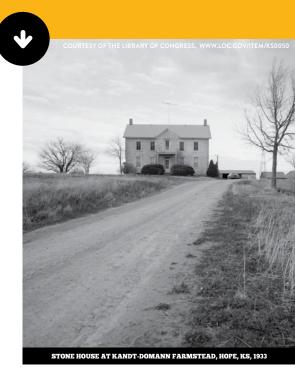
2020 Kansas Housing Markets Forecast

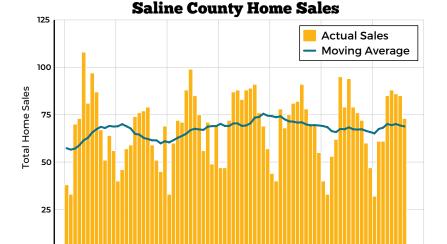
There's a proud history of real estate in Kansas. In this year's Saline County Housing Outlook, we offer you a glimpse of the scenes and images that laid the foundation for where we are today. As you look ahead to what's in store in the coming year, we hope you enjoy this look back at the past.

Dr. Stanley D. Longhofer

Director, WSU Center for Real Estate wichita.edu/realestate







Sources: Great Plains Association of REALTORS $^{\circ}$ and participating Kansas REALTOR $^{\circ}$ MLS systems

2016

2017

2018

2014

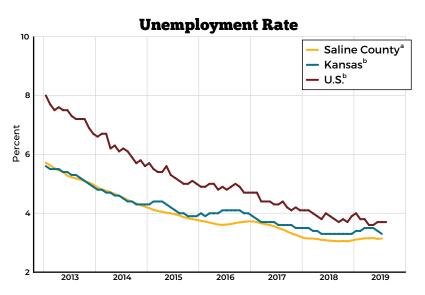
2015

The Saline County Housing Outlook is made possible by

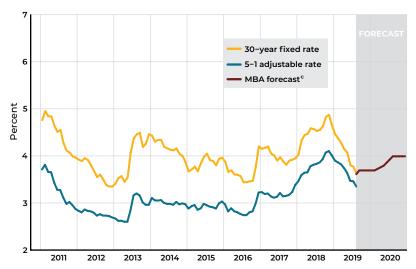


Economic Overview

Mortgage Rates to Remain Below 4 Percent



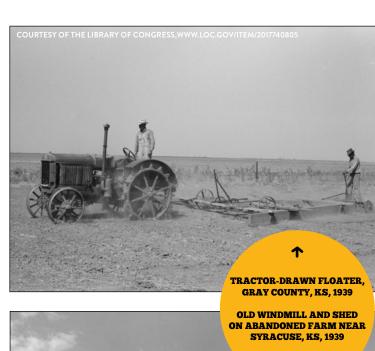
Mortgage Rates



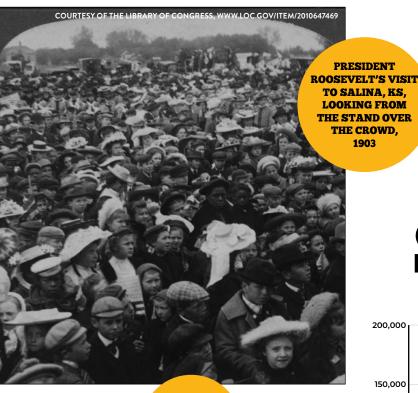
Sources: Freddie Mac, Mortgage Bankers Association, U.S. Bureau of Labor Statistics

Notes:

- a) Twelve-month trailing moving average of the Saline County unemployment rate
- b) Seasonally adjusted
- c) Mortgage Bankers Association August 2019 forecast of the 30-year conventional mortgage rate



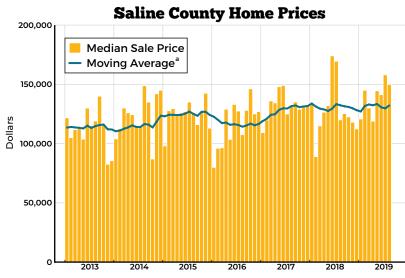


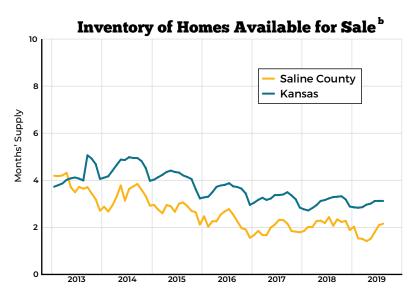


FARMERS AT

THE AUCTION, OSKALOOSA, KS

Saline County Housing Statistics





Sources: Great Plains Association of REALTORS® and participating Kansas REALTOR® MLS systems

Notes:

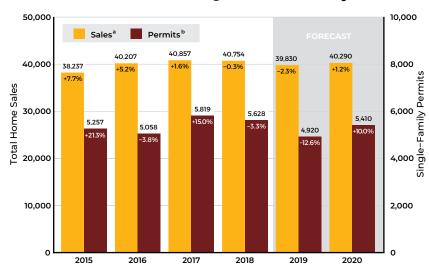
b) Active listings divided by the 12-month trailing moving average of sales

1938

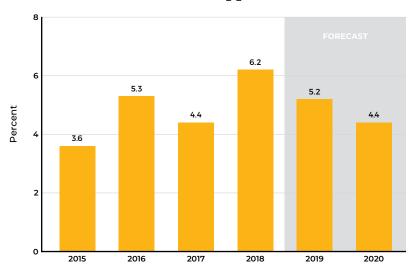
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Kansas Statewide Housing Forecast

Kansas Housing Market Activity



Home Price Appreciation^c



Sources: Federal Housing Finance Agency, National Association of REALTORS®, Participating REALTOR® multiple listing services across Kansas, U.S. Bureau of the Census, WSU Center for Real Estate

Notes

- a) Total home sales in Kansas as reported by participating REALTOR® multiple listing services across the state
- b) Single-family building permits issued in Kansas as reported by the U.S. Bureau of the Census c) Year-over-year percentage change in the Federal Housing Finance Agency all-transactions housing price index for Kansas, as measured using 4th quarter values



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