# JUMP INTO THE RING! 2019 Kansas Housing Markets Forecast

Dr. Stanley D. Longhofer WSU Center for Real Estate October 9, 2018





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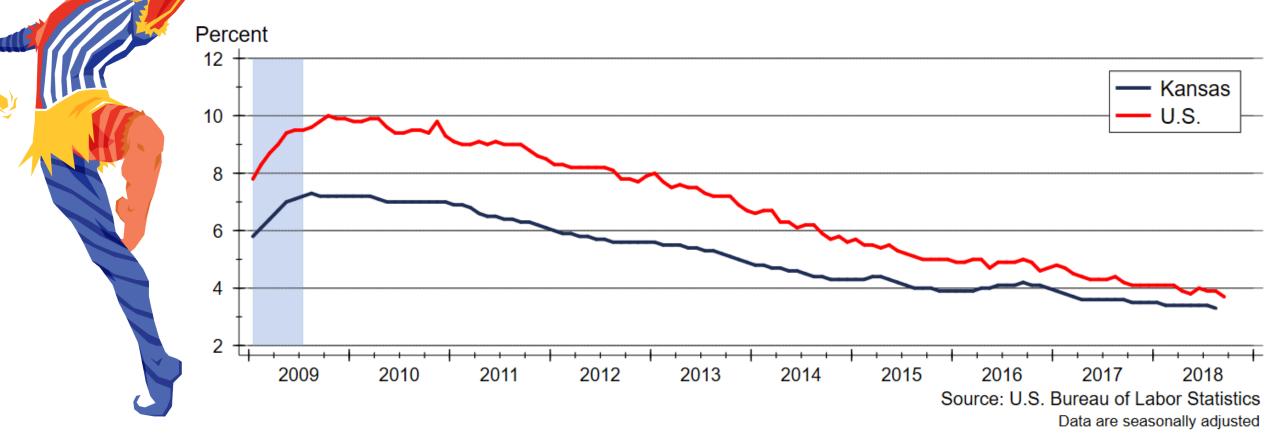


and participating REALTOR<sup>®</sup> MLS systems across Kansas





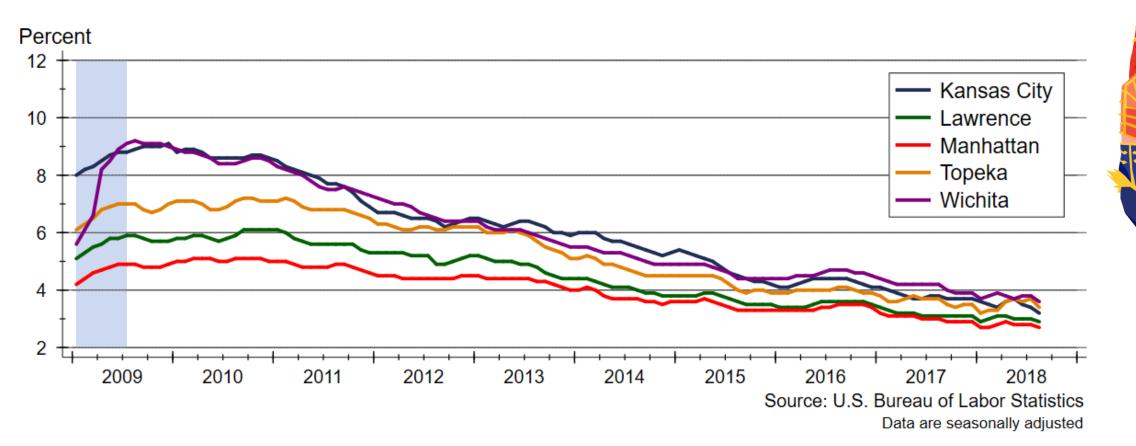
## Kansas Unemployment Rate







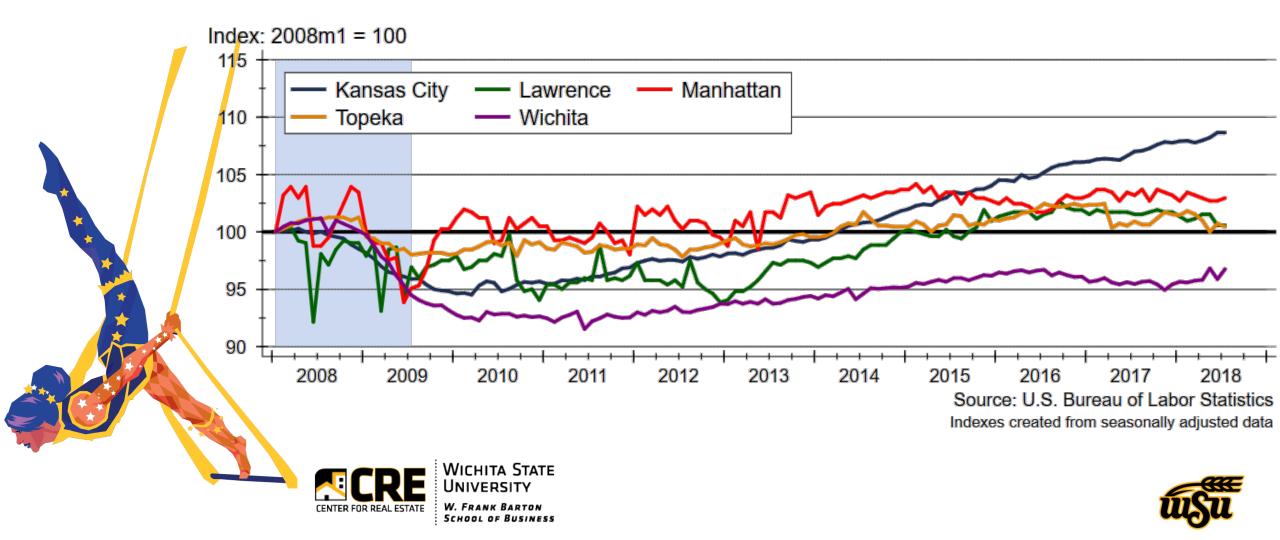
### Kansas Unemployment Rates





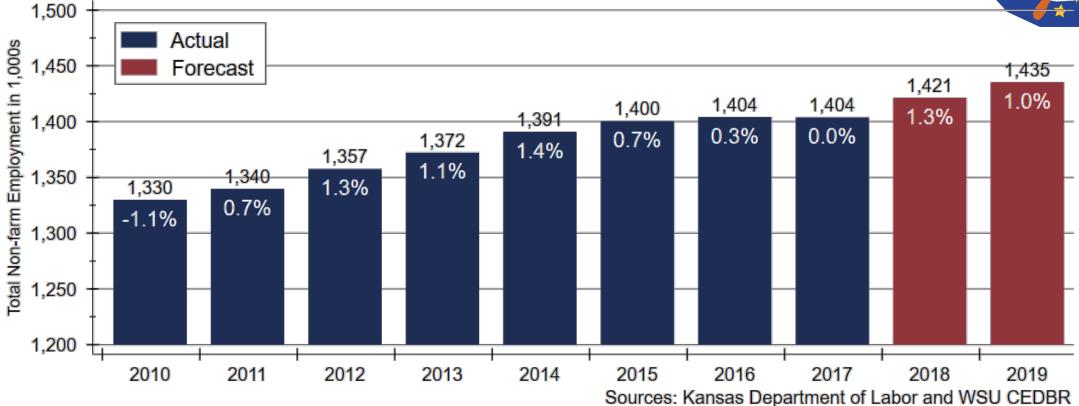


## Total Employment across Kansas



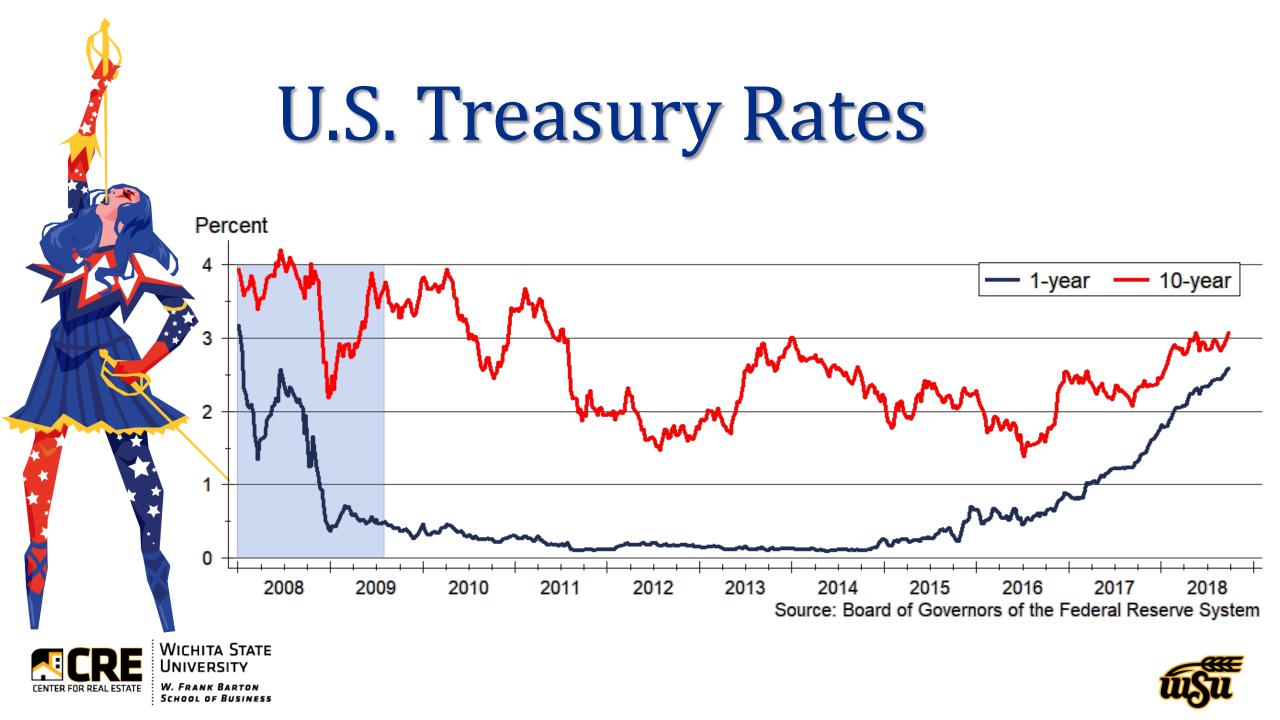


## Kansas Employment Forecast

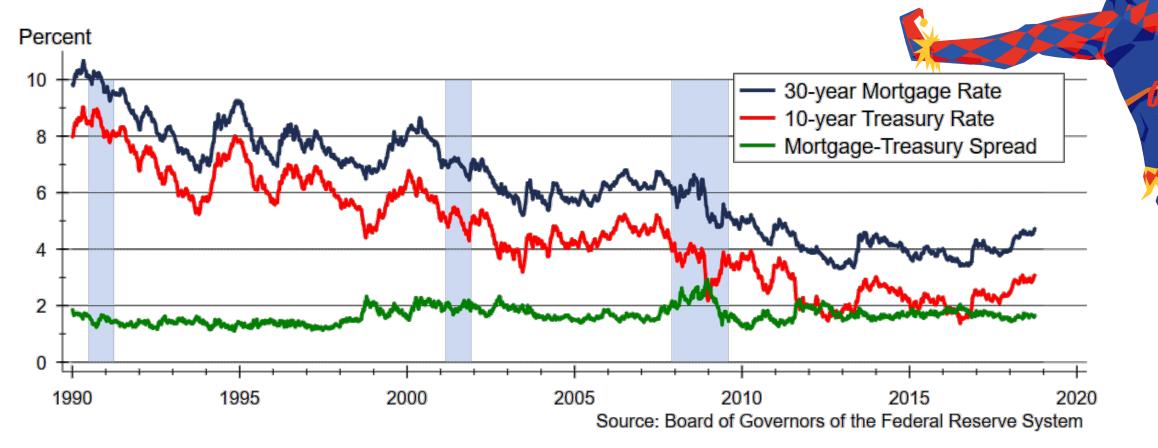








## **Mortgage-Treasury Spread**





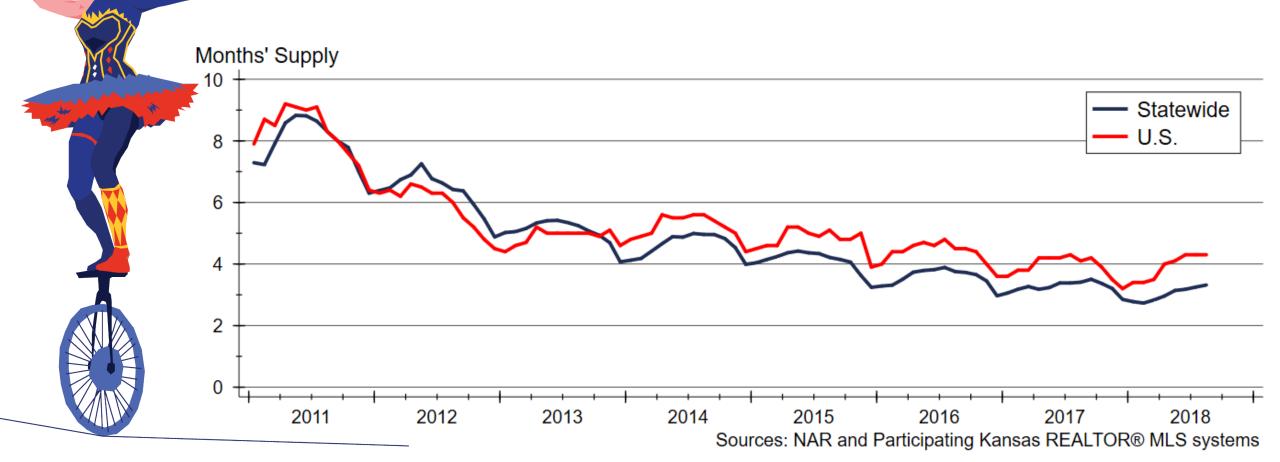


### Mortgage Rates Forecast Percent 30-year Fixed Rate 5-1 Adjustable Rate **MBA** Forecast Sources: Freddie Mac; Mortgage Bankers Association





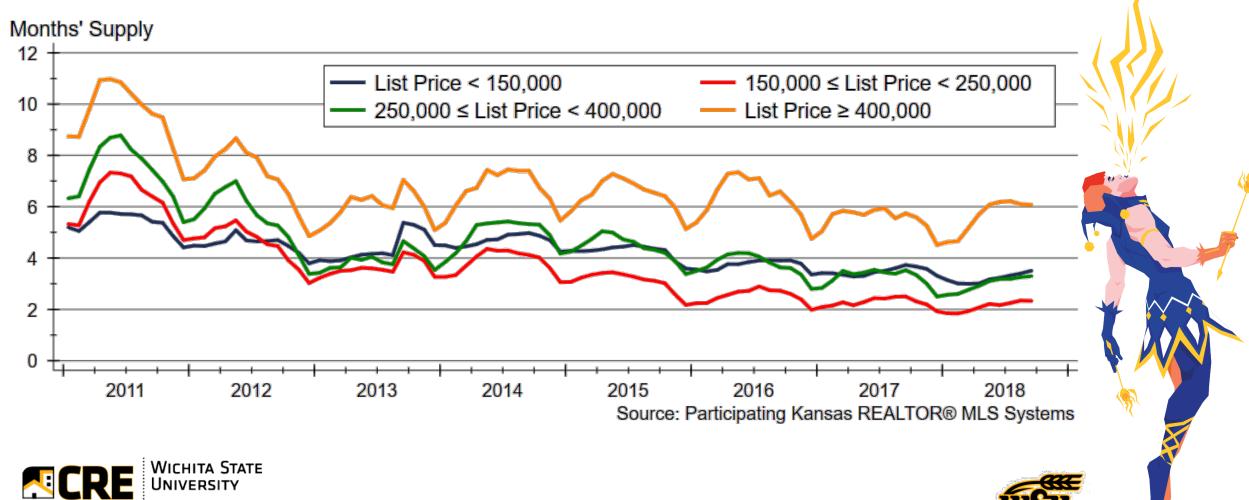
## Inventory of Homes for Sale







### Home Inventories by Price Range



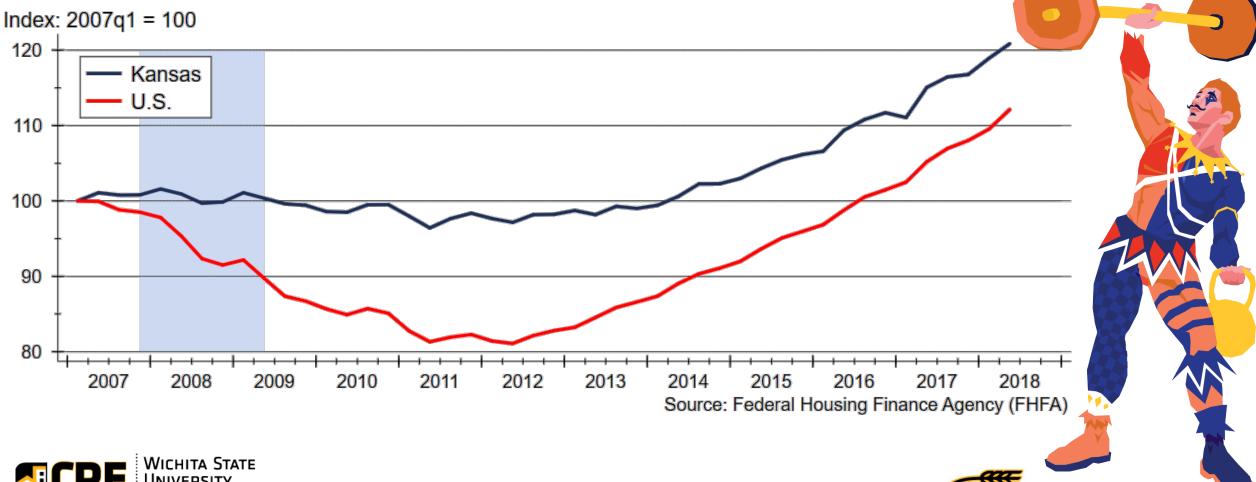
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### **Kansas Home Sales Forecast** Sales 50,000 Actual 40,850 40,660 40,840 40,203 Forecast 38,237 40,000 -0.5% 1.6% 0.4% 35,435 35,493 5.1% 7.7% 32,190 0.2% 30,948 10.1% 28.633 28,211 30,000 14.1% -5.6% -7.5% -1.5% 20,000 10.000 0 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 Sources: WSU Center for Real Estate and participating Kansas REALTOR® MLS systems



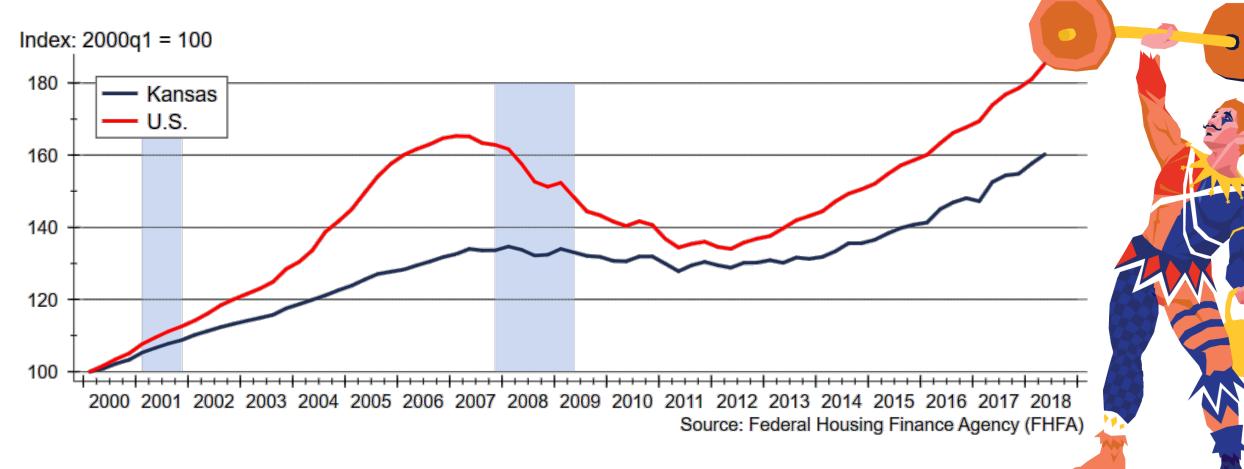


### Home Price Appreciation since 2007



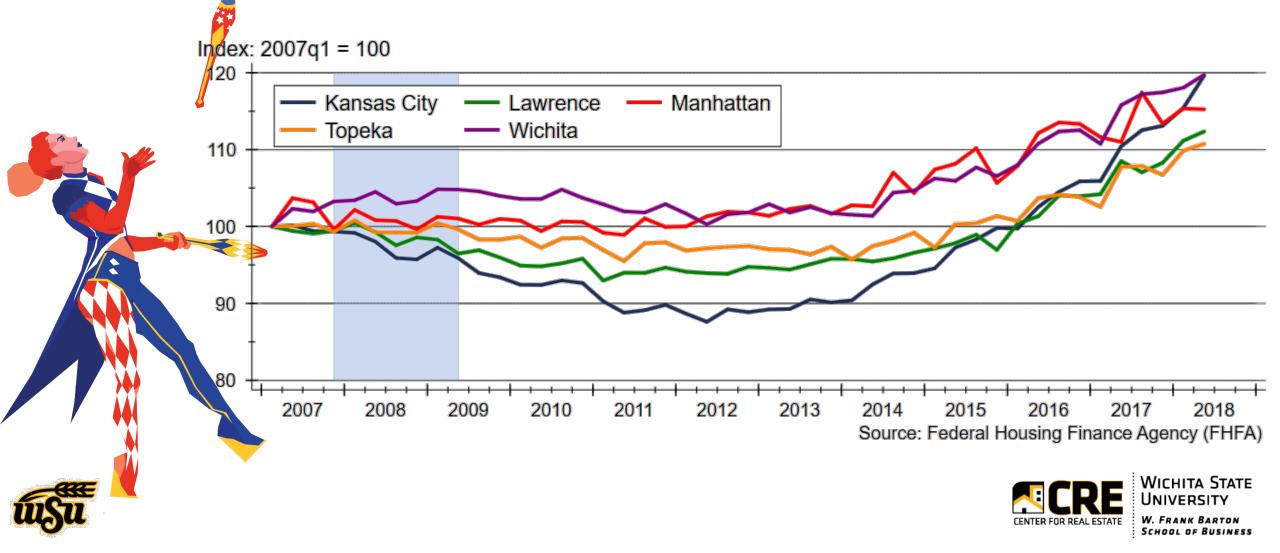


### Home Price Appreciation since 2000

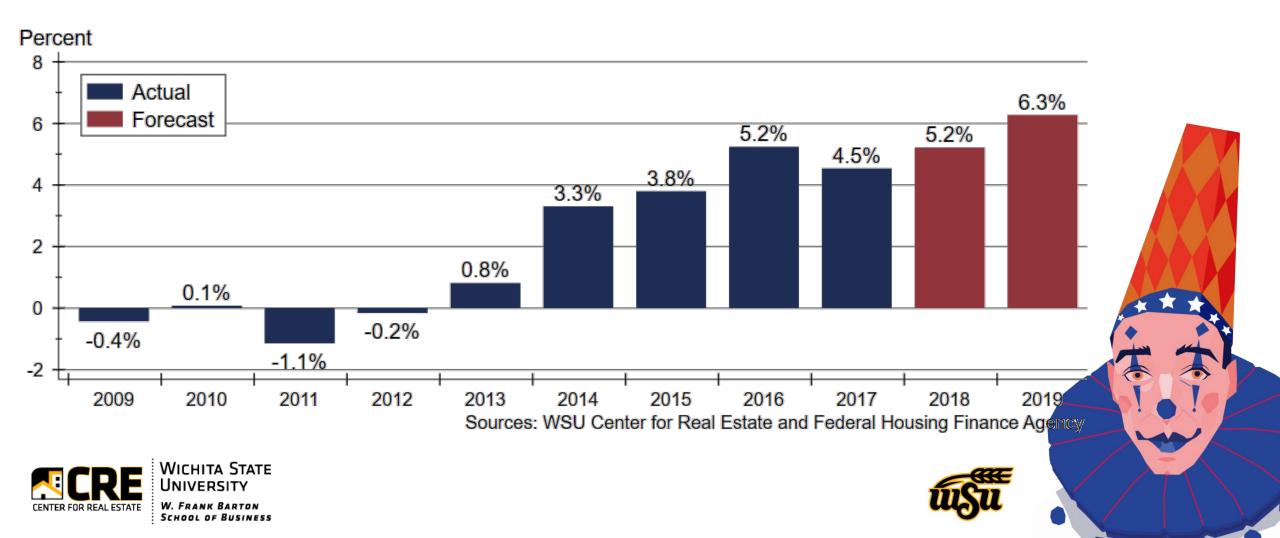




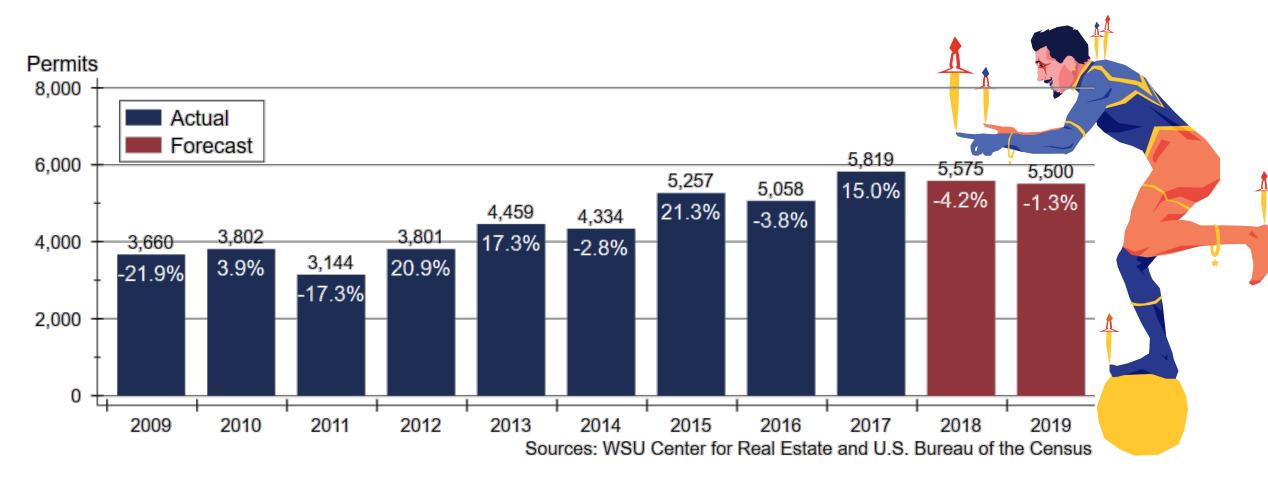
### Home Price Appreciation across Kansas



## Home Price Appreciation Forecast



### **Kansas Home Construction Forecast**







### 2019 Kansas Forecast

	2016	2017	2018	2019
	Actual	Actual	Forecast	Forecast
Total Home	40,203 units	40,846 units	40,660 units	40,840
Sales	+5.1%	+1.6%	-0.5%	+0.4%
SF Building	5,058 units	5,819 units	5,575 units	5,500 units
Permits	-3.8%	+15.0%	-4.2%	-1.3%
Home Price Appreciation	+5.2%	+4.5%	+5.2	+6.3



Sources: Participating Kansas REALTOR® MLS Systems; U.S. Bureau of the Census; Federal Housing Finance Agency; WSU Center for Real Estate



### 2019 Major Market Forecasts

	KC	Lawrence	Manhattan	Topeka	Wichita
Total Home	38,630 units	1,550 units	1,380 units	3,150 units	10,640 units
Sales	-0.4%	+2.0%	+3.0%	-1.6%	+1.4%
<b>SF</b> Building	5,535 units	190 units	250 units	290 units	1,040 units
Permits	-4.0%	-5.6%	+6.4%	+1.8%	+1.5%
Home Price Appreciation	+8.0%	+3.9%	+3.1%	+3.5%	+4.6%



Sources: Heartland MLS; Lawrence Board of REALTORS<sup>®</sup>; Flint Hills Association of REALTORS<sup>®</sup>; Sunflower Association of REALTORS<sup>®</sup>; South Central Kansas MLS; U.S. Bureau of the Census; Federal Housing Finance Agency; WSU Center for Real Estate



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