

2019 Kansas Housing Markets Outlook

COWLEY COUNTY HOUSING OUTLOOK

Participating in today's real estate market can feel like you're in the middle of a three ring circus. Whether you're a buyer, a seller or a real estate professional, the Cowley County Housing Outlook is designed to give you the information you need to sort through the mayhem and engage the market with confidence. ***Jump into the Ring!***

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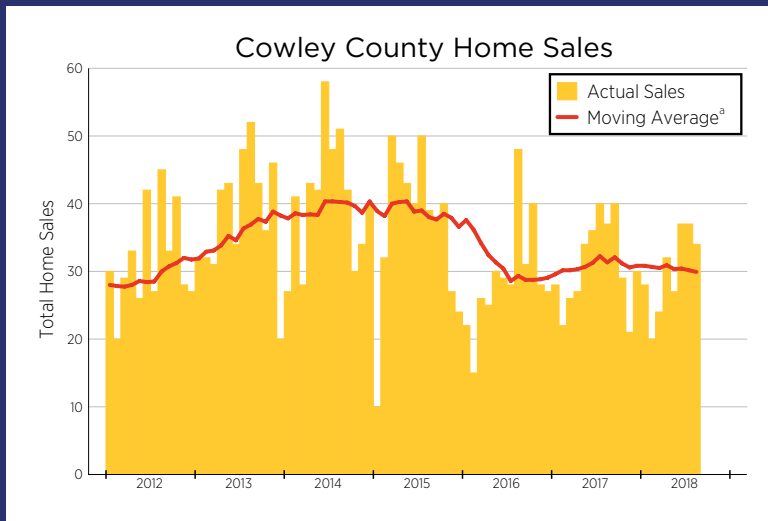


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Sources:

South Central Kansas Multiple Listing Service and participating Kansas REALTOR® MLS systems

Notes:

a) Twelve-month trailing moving average of total home sales in Cowley County

The Cowley County Housing Outlook is made possible by



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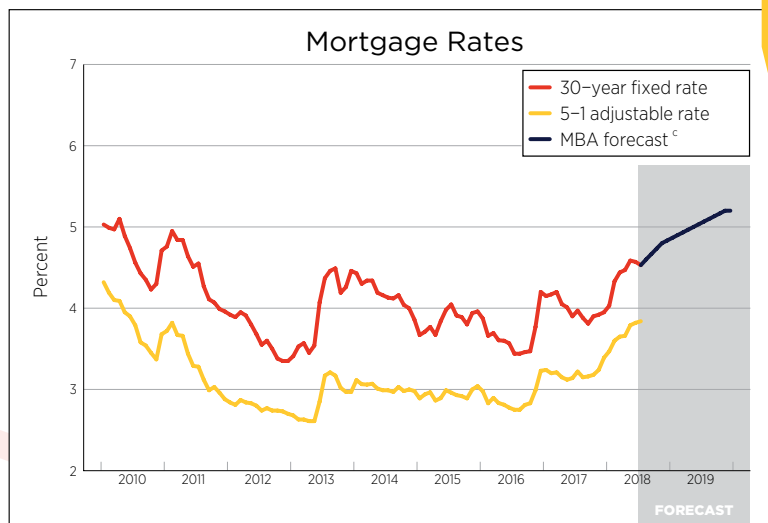
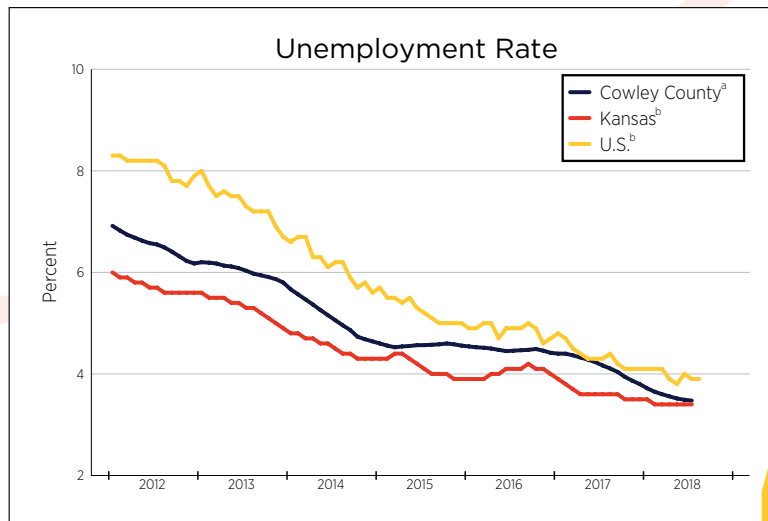


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ECONOMIC OVERVIEW

**Mortgage rates should rise
above 5 percent in 2019**



Sources:
Freddie Mac, Mortgage Bankers Association,
U.S. Bureau of Labor Statistics

Notes:

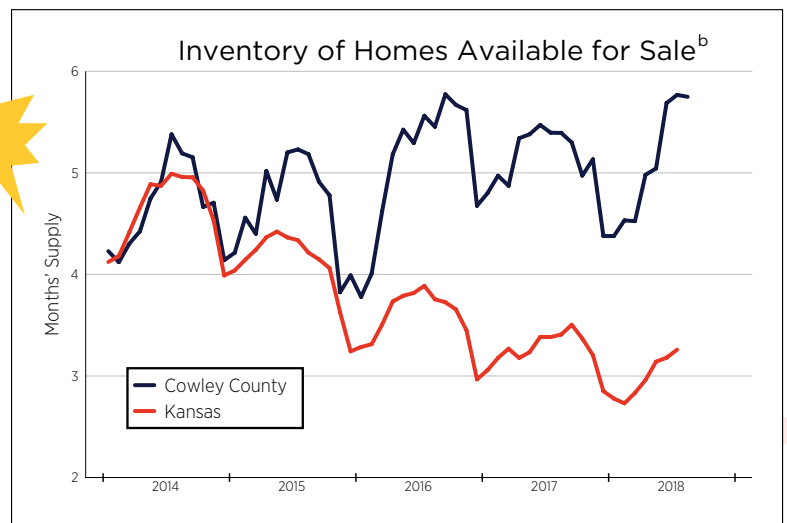
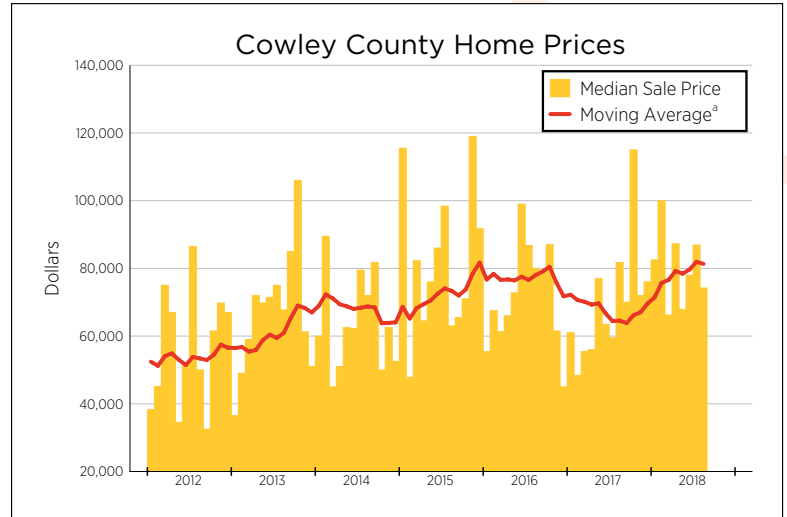
a) Twelve-month trailing moving average of the
Cowley County unemployment rate

b) Seasonally adjusted

c) Mortgage Bankers Association August 2018 forecast
of the 30-year conventional mortgage rate



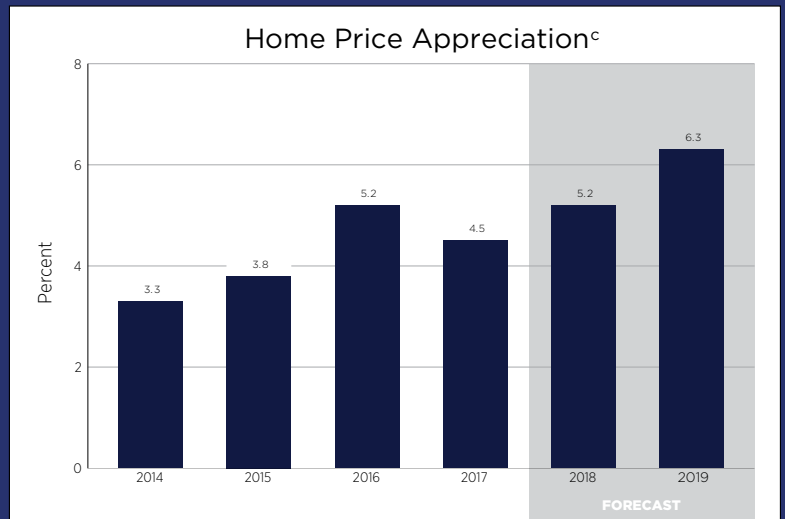
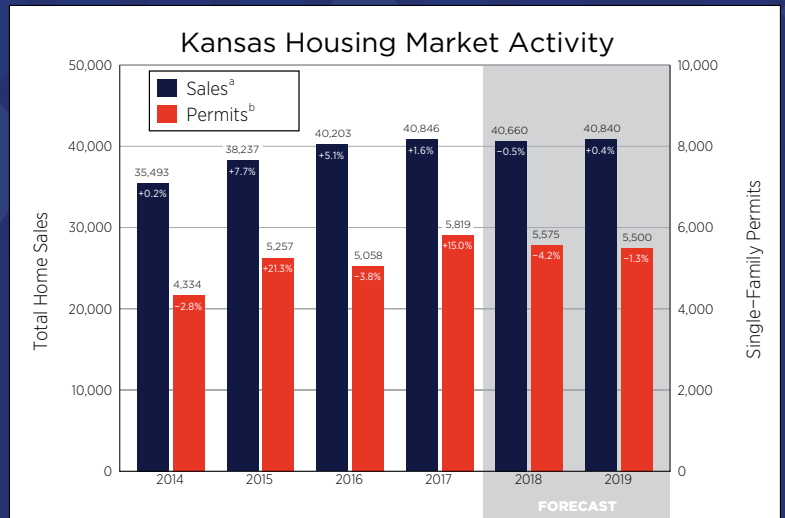
COWLEY COUNTY HOUSING STATISTICS



Sources:
South Central Kansas Multiple Listing Service
and participating Kansas REALTOR® MLS systems

Notes:
a) Twelve-month trailing moving average of the median sale price of all homes in Cowley County
b) Active listings divided by the 12-month trailing moving average of sales

KANSAS STATEWIDE HOUSING FORECAST



Sources:

Federal Housing Finance Agency, National Association of REALTORS®, Participating REALTOR® multiple listing services across Kansas, U.S. Bureau of the Census, WSU Center for Real Estate

Notes:

- a) Total home sales in Kansas as reported by participating REALTOR® multiple listing services across the state
- b) Single-family building permits issued in Kansas as reported by the U.S. Bureau of the Census
- c) Year-over-year percentage change in the Federal Housing Finance Agency all-transactions housing price index for Kansas, as measured using 4th quarter values



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