

ZONE 5

FLINT HILLS & NORTH CENTRAL KANSAS



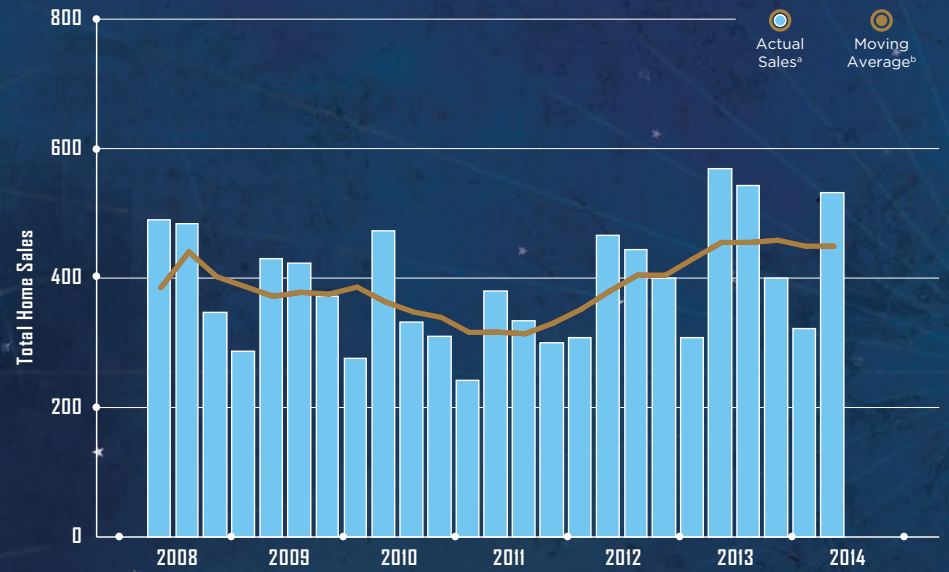

Calliope

Sources: National Association of REALTORS®, Participating REALTOR® multiple listing services across Kansas

Notes:
 a) Total home sales in the Flint Hills & North Central Kansas as reported by participating REALTOR® multiple listing services across Kansas
 b) Four-quarter centered moving average of actual sales
 c) Ratio of active listings to home sales, seasonally adjusted

THE LACK OF INVENTORY MAY BE RESPONSIBLE FOR SLOWING SALES GROWTH IN THE FLINT HILLS & NORTH CENTRAL KANSAS.

HOME SALES ACTIVITY



Home sales activity in the Flint Hills & North Central Kansas has been on the rise over the past two years. This year, the pace of growth has slowed, but there is little to indicate a downward turn in the market.

INVENTORY OF HOMES AVAILABLE FOR SALE^c



The inventory of homes available for sale in the Flint Hills & North Central Kansas has dropped to only a four months' supply. This lack of inventory may be partially responsible for the slowing sales growth this year.